Kalpana Hostho Shilpo



Project by: Kalpana Monidus Identified by-Md. Masum Mia Verified By: Md. Ziaul Hoque



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Kalpana Monidus
Age	:	14/01/1978
Marital status	:	Married
Children	:	02 Sons 01 Daughter
No. of siblings:	:	03 Brothers 01 Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother √ Father Loxi Moni Das Rada Bollom Member since: 1990 to 2007 Branch: Katigram, Centre no.00, Group:00 First Ioan: Tk. 2000/- Last Loan: 0Tk. Outstanding: 0
<i>Further Information:</i> (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others		N/A N/A N/A N/A N/A
Education	:	Class-5



Present Occupation	:	Handicrafts Business
Trade License Number	:	N/A
Business Experiences	:	10 Years
Other Own/Family Sources of Income	-	Business
NU Contact Info	:	01884-375550
Other Own/Family Sources of Liabilities	-	N/A
NU Project Source/Reference	-	GT Dhamrai Unit Office, Dhaka



NU's mother wasa member of Grameen Bank from 1990 to 2007. At first her mother took a loan amount of 2000 BDT from Grameen Bank. She invested the money in her family house construction. NU's mother gradually improved the standard of their life by using GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Kolpona hosto Shilpo
Address/ Location	:	Atanipara ,Shoapur, Dhamrai, Dhaka
Total Investment in BDT	•	45000/-
Financing	• •	Self BDT : 25000 (from existing business)- 56%Required Investment BDT : 20000 (as equity)- 44%
Present salary/drawings from business (estimates)	• •	BDT 3000
Proposed Salary		BDT 4000
i. Proposed Business % of present gross profit margin	•	20%
ii. Estimated % of proposed gross profit margin	:	20%
iii. Agreed grace period	:	2 months

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business	Proposed	Total
	(BDT)	(BDT)	(BDT)
Investments in different categories:			
Present items:			25,000
Decoration:			
Advance:			
Present Goods Items (*) :	25000		
Proposed Items (**) :		20,000	20,000
Total Capital	25,000	20,000	45,000



Present Item					
Product Name	Amount				
Baskets	22000				
Others	3000				
Total	25000				

Proposed Item				
Product Name	Amount			
Bamboo	17000			
Others	3000			
Total	20000			

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)					
Falticulais	Daily	Monthly	Yearly			
Sales	1100	33000	396000			
Less: Cost of sale	880	26400	316800			
Profit 20% (A)= C	220	6600	79200			
Less: Operating Costs						
shop rent		0	0			
Electricity bill		0	0			
Genarator Bill		0	0			
Night Guard Bill		0	0			
Mobile Bill		200	2400			
Salary from Business (Self)		3000	36000			
Salary from Business (Staff)		0	0			
Transport		500	6000			
Others (Entertainment)		500	6000			
Non Cash Item:						
Depreciation Expenses		0	0			
Total Operating Cost (D)		4200	50400			
Net Profit (C-D):		2400	28800			

FINANCIAL PROJECTION OF NU BUSINESS PLAN



Particulars	Ţ	Year 1 (BD	T)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	1400	42000	504000	1500	45000	540000
Less: Cost of Sale	1120	33600	403200	1200	36000	432000
Profit 20% (A)= C	280	8400	100800	300	9000	108000
Less operating cost :						
shop rent		0	0		0	0
Electricity bill		0	0		0	0
Genarator Bill		0	0		0	0
Night Guard Bill		0	0		0	0
Mobile Bill		200	2400		400	4800
Salary from Business		4000	48000		4000	48000
Transport		500	6000		500	6000
Salary from Business (Staff)		0	0		0	0
Others (Entertainment)		500	6000		500	6000
Depreciation Expenses		0	0		0	0
Total Operating Cost (D)		5200	62400		5400	64800
Net Profit =(C-D)		3200	38400		3600	43200
GT payback			12000			12000
Retained Income:			26400			31200

CASH FLOW Projection on Business Plan (Rec. & Pay.)



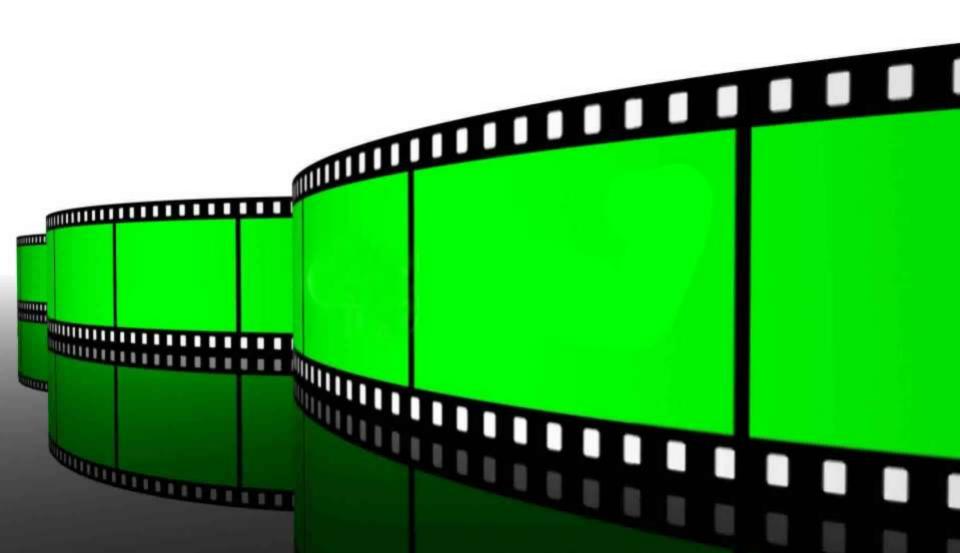
Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	20,000	
Net Profit (Ownership Tr. Fee added back)	38400	43200
Depreciation (Non cash item)	0	0
Opening Balance of Cash Surplus	0	26,400
Total Cash Inflow	58,400	69600
Cash Outflow		
Purchase of Product	20,000	
Investment Pay Back (Including Ownership Tr. Fee)	12,000	12,000
Payment of GB loan	0	0
Total Cash Outflow	32,000	12,000
Net Cash Surplus	26,400	57,600

SWOT Analysis



STRENGTH Environment-Friendly. Skilled & Experience Pleasant personality 	WEAKNESS Lack of investment
OPPORTUNITIES Expansion of Business Increasing the number of Customer 	THREATS Competitor may create. Fire. Theft.



























Presented at Internal Design Lab on september, 2017 at GT

