## Kalpana Hostho Shilpo



Project by: Kalpana Monidus Identified by-Md. Masum Mia Verified By: Md. Ziaul Hoque



### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



Name	:	Kalpana Monidus
Age	:	14/01/1978
Marital status	:	Married
Children	:	02 Sons 01 Daughter
No. of siblings:	:	03 Brothers 01 Sister
<b>Parent's and GB related Info</b> (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother √ Father Loxi Moni Das Rada Bollom Member since: 1990 to 2007 Branch: Katigram, Centre no.00, Group:00 First Ioan: Tk. 2000/- Last Loan: 0Tk. Outstanding: 0
<i>Further Information:</i> (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others		N/A N/A N/A N/A N/A
Education	:	Class-5



Present Occupation	:	Handicrafts Business
Trade License Number	:	N/A
Business Experiences	:	10 Years
Other Own/Family Sources of Income	-	Business
NU Contact Info	:	01884-375550
Other Own/Family Sources of Liabilities	-	N/A
NU Project Source/Reference	-	GT Dhamrai Unit Office, Dhaka



NU's mother wasa member of Grameen Bank from 1990 to 2007. At first her mother took a loan amount of 2000 BDT from Grameen Bank. She invested the money in her family house construction. NU's mother gradually improved the standard of their life by using GB loan.

#### PROPOSED BUSINESS Info.



Business Name	:	Kolpona hosto Shilpo
Address/ Location	:	Atanipara ,Shoapur, Dhamrai, Dhaka
Total Investment in BDT	•	45000/-
Financing	• •	Self BDT : 25000 (from existing business)- 56%Required Investment BDT : 20000 (as equity)- 44%
Present salary/drawings from business (estimates)	• •	BDT 3000
Proposed Salary		BDT 4000
i. Proposed Business % of present gross profit margin	•	20%
ii. Estimated % of proposed gross profit margin	:	20%
iii. Agreed grace period	:	2 months

### **PRESENT & PROPOSED INVESTMENT Breakdown**



Particulars	Existing Business	Proposed	Total
	(BDT)	(BDT)	(BDT)
Investments in different categories:			
Present items:			25,000
Decoration:			
Advance:			
Present Goods Items (*) :	25000		
Proposed Items (**) :		20,000	20,000
Total Capital	25,000	20,000	45,000



Present Item					
Product Name	Amount				
Baskets	22000				
Others	3000				
Total	25000				

Proposed Item				
Product Name	Amount			
Bamboo	17000			
Others	3000			
Total	20000			

#### **EXISTING BUSINESS OPERATIONS Info.**



Particulars	Existing Business (BDT)					
Falticulais	Daily	Monthly	Yearly			
Sales	1100	33000	396000			
Less: Cost of sale	880	26400	316800			
Profit 20% (A)= C	220	6600	79200			
Less: Operating Costs						
shop rent		0	0			
Electricity bill		0	0			
Genarator Bill		0	0			
Night Guard Bill		0	0			
Mobile Bill		200	2400			
Salary from Business (Self)		3000	36000			
Salary from Business (Staff)		0	0			
Transport		500	6000			
Others (Entertainment)		500	6000			
Non Cash Item:						
Depreciation Expenses		0	0			
Total Operating Cost (D)		4200	50400			
Net Profit (C-D):		2400	28800			

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN



Particulars	Ţ	Year 1 (BD	T)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	1400	42000	504000	1500	45000	540000
Less: Cost of Sale	1120	33600	403200	1200	36000	432000
Profit 20% (A)= C	280	8400	100800	300	9000	108000
Less operating cost :						
shop rent		0	0		0	0
Electricity bill		0	0		0	0
Genarator Bill		0	0		0	0
Night Guard Bill		0	0		0	0
Mobile Bill		200	2400		400	4800
Salary from Business		4000	48000		4000	48000
Transport		500	6000		500	6000
Salary from Business (Staff)		0	0		0	0
Others (Entertainment)		500	6000		500	6000
Depreciation Expenses		0	0		0	0
Total Operating Cost (D)		5200	62400		5400	64800
Net Profit =(C-D)		3200	38400		3600	43200
GT payback			12000			12000
Retained Income:			26400			31200

### CASH FLOW Projection on Business Plan (Rec. & Pay.)



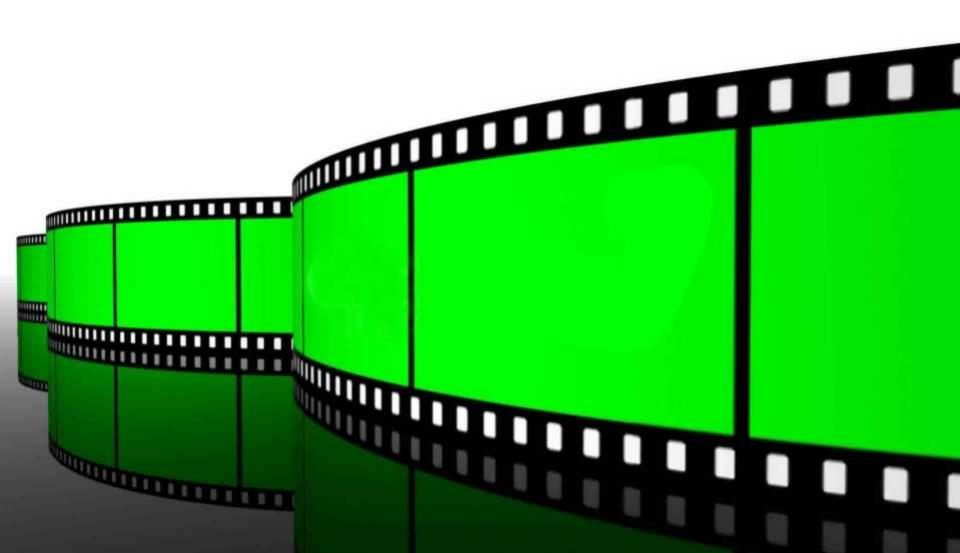
Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	20,000	
Net Profit (Ownership Tr. Fee added back)	38400	43200
Depreciation (Non cash item)	0	0
Opening Balance of Cash Surplus	0	26,400
Total Cash Inflow	58,400	69600
Cash Outflow		
Purchase of Product	20,000	
Investment Pay Back (Including Ownership Tr. Fee)	12,000	12,000
Payment of GB loan	0	0
Total Cash Outflow	32,000	12,000
Net Cash Surplus	26,400	57,600

### **SWOT Analysis**



STRENGTH <ul> <li>Environment-Friendly.</li> <li>Skilled &amp; Experience</li> <li>Pleasant personality</li> </ul>	WEAKNESS Lack of investment
OPPORTUNITIES <ul> <li>Expansion of Business</li> <li>Increasing the number of Customer</li> </ul>	THREATS Competitor may create. Fire. Theft.



























### Presented at Internal Design Lab on september, 2017 at GT

