Proposed NU Business Name: RIAD SHOES



Project identification and prepared by: Orjun Kumar Shill, Dakshinkhan Unit, Dhaka

Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. AWLAD HOSSAIN				
Age	:	24-11-1990 (27 Years)				
Education, till to date	:	HSC				
Marital status	:	Unmarried				
Children	:	01 Dauther				
No. of siblings:	:	02 Brothers 01 Sisters				
Address	:	Vill:Betuli ,P.O:Kanchkura ,P.S: Uttorkhan, Dist: Dhaka				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Lilima Akter Md Salauddin Branch: Dakshinkhan, Centre # 28 (Female), Member ID:4660/3 , Group No: 07 Member since: 06-04-1999 (18 Years) First loan: BDT = 2500 /-				
Further Information:		Outstanding loan:= None				
(v) Who pays GB loan installment	:	Father				
(vii) Mobile lady	:	No No				
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	07 years of business experience.
Own Business and	:	06 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	None
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	••	01675-918171
Family's Contact No.	:	01956-515444
NU Project Source/Reference	••	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

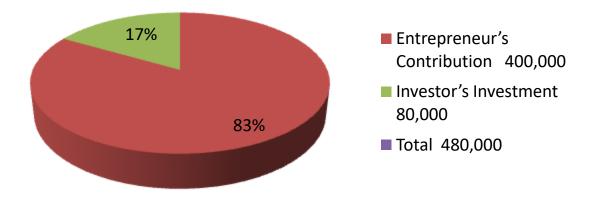
Lilima Akther joined Grameen Bank since 18 years ago. At first she took BDT 2500 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	RIAD SHOES			
Location	:	Kanchkura Bazar, Uttorkhan, Dhaka			
Total Investment in BDT	:	BDT 500,000/-			
Financing	:	Self BDT 400,000/- (from existing business) 83%			
		Required Investment BDT 80,000/- (as equity) 17%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	11 ft x 10 ft= 110 square ft			
Security of the shop	:	BDT 100,000			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Varaites Shoes etc. Average 20 % gain on sales. The business is operating by entrepreneur. Existing One employee. The shop is rented. Collects goods from Gulisthan, Tongi. Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Varieties Shoes	4,000	120,000	1,440,000			
	0	0	0			
Total Sales (A)	4,000	120,000	1,440,000			
Less. Variable Expense						
Varieties Shoes	3,200	96,000	1,152,000			
Total variable Expense (B)	3,200	96,000	1,152,000			
Contribution Margin (CM) [C=(A-B)	800	24,000	288,000			
Less. Fixed Expense						
Rent		2,000	24,000			
Electricity Bill		400	4,800			
Transportation		3,000	36,000			
Mobile Bill		1000	12,000			
Entertainment		1000	12,000			
Salary (sttaf)		5,000	60,000			
Salary (self)		5,000	60,000			
Total fixed Cost (D)		17,400	208,800			
Net Profit (E) [C-D)		6,600	79,200			

Investment Breakdown								
Doutioulous		Existing	3	Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Bata School Shoes	100	530	53000	Bata School Shoes	35	530	18,550	71,550
Bata Ponds	200	90	18000	Bata Ponds	25	90	2,250	20,250
Apex Choti	20	350	7000	Apex Choti	15	350	5,250	12,250
Chaina Jents	60	450	27000					27,000
Chaina Ladies	60	450	27000	Chaina Ladies	18	450	8,000	35,100
Chaina Baby	60	500	30000					30,000
Indian Bijoy Shoes	80	600	48000	Indian Bijoy Shoes	15	600	9,000	57,000
Ladies Hil	40	350	14000	Ladies Hil	10	350	3,500	17,500
Barmis	1000	150	150000	Barmis	85	150	12,750	162,750
			0				0	0
Others			26000	Others			20,700	46,700
Total			400,000				80,000	480,000

Source of Finance



Financial					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Varieties Shoes	5,000	150,000	1,800,000	1,890,000	1,984,500
0	0	0	0	0	0
Total Sales (A)	5,000	150,000	1,800,000	1,890,000	1,984,500
Less. Variable Expense					
Varieties Shoes	4,000	120,000	1,440,000	1,512,000	1,587,600
Total variable Expense (B)	4,000	120,000	1,440,000	1,512,000	1,587,600
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000	378,000	396,900
Less. Fixed Expense					
Rent		2,000	24,000	24,000	24,000
Electricity Bill		420	5,040	5,292	5,557
Transportation		3,300	39,600	41,580	43,659
Mobile Bill	<u> </u>	1,200	14,400	15,120	15,876
Entertainment		1,000	12,000	12,600	13,230
Salary (sttaf)		5,000	60,000	63,000	66,150
Salary (self)		5,000	60,000	60,000	60,000
Non Cash Item			<u> </u>		
Depreciation		0	0	0	0
Total Fixed Cost		17,920	215,040	221,592	228,472
Net Profit (E) [C-D)		12,080	144,960	156,408	168,428
Investment Payback			32000	32000	32000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	144,960	156,408	168,428
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		112960	237368
	Total Cash Inflow	224,960	269,368	405,796
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	112,960	237,368	373,796

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 07 Years

Own Business: 06 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

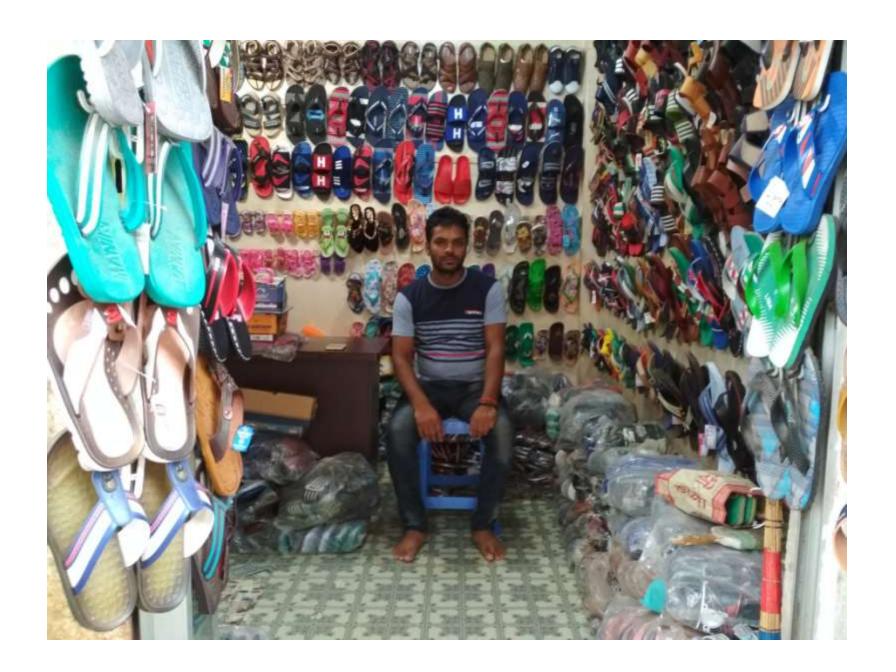
Theft

Fire

Political unrest

Pictures

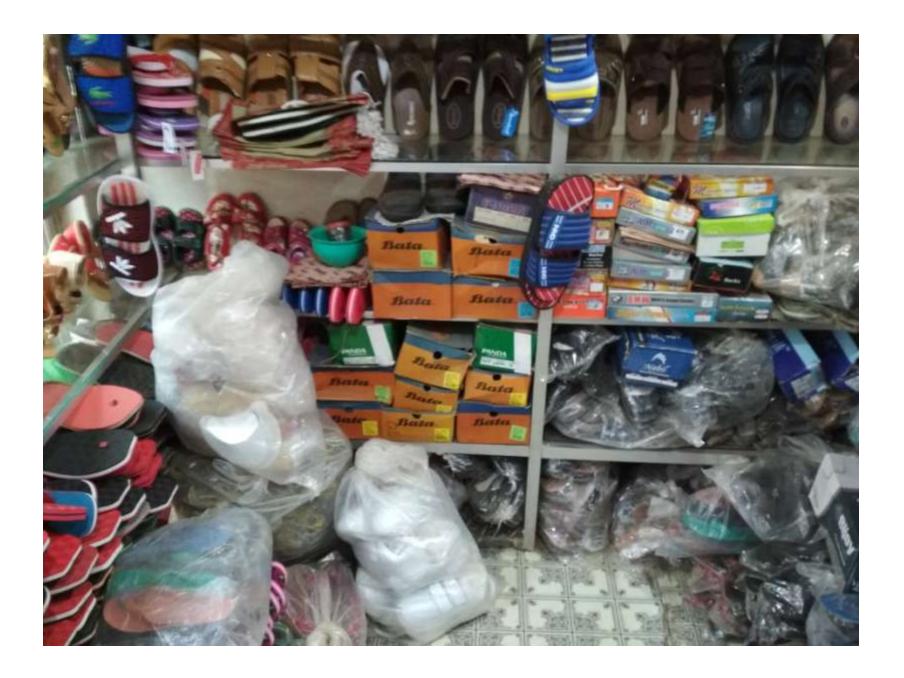


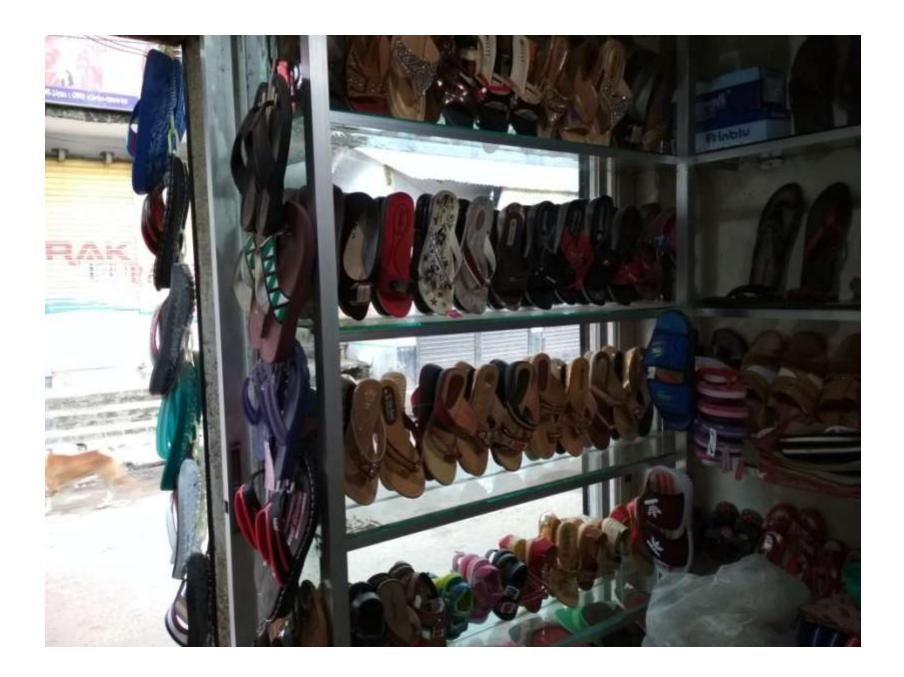












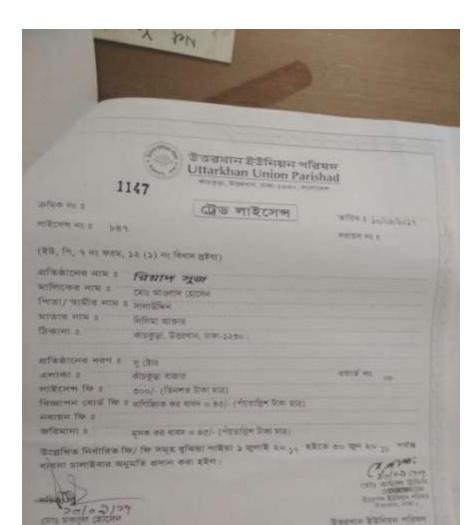


expectable, sensores.

month frient year









মাবীৰ খাংক

AND DECEMBER OF THE PARTY AND ADDRESS OF THE P

সহজ কণের পাপ বই

== 800 2/0 == (600 sec

FAMILY PICTURE

