Proposed NU Business Name: **SHORNA PHOTO STUDIO**



Project identification and prepared by: Md . Obaidullah, Bogra Shadar Unit, Bogra Project verified by: Md. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta				
Name	:	SHUBRATA KUMAR		
Age	:	12-06-1983 (34 Years)		
Education, till to date	:	HSC		
Marital status	:	Unmarried		
Children	:	Nill		
No. of siblings:	:	02 Brothers		
Address	:	Vill: Naruamala P.O Naruamala P.S: Gabtali, Dist: Bogra		
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father REBOTI RANI DAS LATE DINESH CHANDRA DAS Branch: Gabtoli,Bogra,Centre # 24 (Female), Member ID: 2445/1, Group No: 04 Member since: 12-09-1995 (14 Years) First loan: BDT 2500 /-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: NILL Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01718-414276
Father's Contact No.	:	01866-012127
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Shadar Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

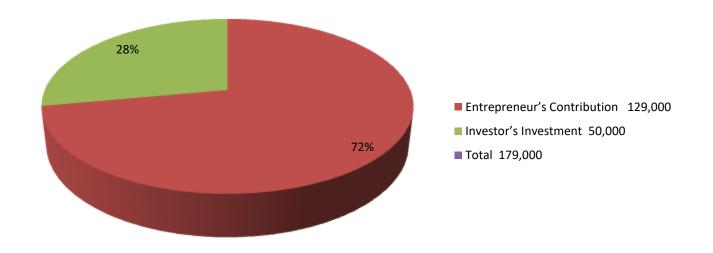
REBOTI RANI DASjoined Grameen Bank since 14 years ago. At first she took BDT 2,500 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	SHORNA PHOTO STUDIO			
Location	:	Naruamala Bazar,Gabtali,Bogra.			
Total Investment in BDT	:	BDT 1,79,000/-			
Financing	:	Self BDT 1,29,000/- (from existing business) 72% Required Investment BDT 50,000/- (as equity) 28%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10 ft x 10 ft= 100 square ft			
Security of the shop	:	N/A			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Photo and computer print sales. The business is operating by entrepreneur. Existing 01 employee. One will be appointed in the future. Collects goods from Agreed grace period is 3 months. 			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Milk sale(8lt.*50)	1,000	30,000	360,000		
Total Sales (A)	1,000	30,000	360,000		
Less. Variable Expense					
Production cost	500	15,000	180,000		
Total variable Expense (B)	500	15,000	180,000		
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000		
Less. Fixed Expense					
House rant		500	6,000		
Electricity Bill		1,000	12,000		
Transportation		300	3,600		
Salary (self)		5,000	60,000		
Salary (staf)		4,000	48,000		
Entertainment		300	3,600		
Guard		100	1,200		
Generator		-	0		
Mobile Bill		300	3,600		
Non cash item					
Depreciation		0	0		
Total fixed Cost (D)		11,500	138,000		
Net Profit (E) [C-D)		3,500	42,000		

Investment Breakdown									
Existing					Proposed				
Particulars	Particulars Qty.		Amount	Qty	Unit Price	Amount	Propose d		
		Price	(BDT)		File	(BDT)	Total		
Photocopy mac.	1	40000	40,000	1	50,000	50,000	90,000		
Computer	2	15000	30,000	0	5,000	0	30,000		
Scaner	2	8000	16,000	0	0	0	16,000		
Camera	3	6000	18,000	0	0	0	18,000		
Security	1	25000	25,000	0	10000	0	25,000		
Total	0		129,000	0		50,000	179,000		

Source of Finance



Financial Projection (BDT)

Particular Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
	Daily	Wildlithiy	13t Teal		
Revenue (sales)				F.C.7.000	FOF 250
Senatary item sale	1,500	45,000	540,000	567,000	595,350
Total Sales (A)	1,500	45,000	540,000	567,000	595,350
Less. Variable Expense					
Purchase cost	750	22,500	270,000	283,500	297,675
Total variable Expense (B)	750	22,500	270,000	283,500	297,675
Contribution Margin (CM) [C=(A-B)	750	22,500	270,000	283,500	297,675
Less. Fixed Expense					
House rant		500	6,000	6,000	6,000
Electricity Bill		1,000	12,000	12,000	12,000
Transportation		300	3,600	3,600	3,600
Salary (self)		5,000	60,000	60,000	60,000
Salary (staf)		4,000	48,000	48,000	48,000
Entertainment		300	3,600	3,600	3,600
Guard		100	1,200	1,200	1,200
Generator		-	o	0	-
Mobile Bill		300	3,600	3,600	3,600
Non cash item					
Depreciation		0	0	0	C
Total fixed Cost (D)		11,500	138,000	138,000	138,000
Net Profit (E) [C-D)		11,000	132,000	145,500	159,675
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow		,	
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	132,000	145,500	159,675
1.3	Depreciation (Non cash item)	C	C	0
1.4	Opening Balance of Cash Surplus		112,000	237,500
	Total Cash Inflow	182,000	257,500	397,175
2	Cash Outflow			
2.1	Purchase of Product	50,000	C	0
2.2	Payment of GB Loan	C	C	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	112,000	237,500	377,175

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:02

Experience & Skill: 20 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop:Naruamala Bazar,Gabtali,Bogra. Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









FAMILY PICTURE

