

## Proposed NU Business Name: **MIZAN GAVI PALON**



Project identification and prepared by: Md. Sahabuddin,  
Mohanpur Unit, Rajshahi

Project verified by: Md. Abdul Mannan Talukder



## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>MD. MIZANUR RAHAMAN</b>
Age	:	01-03-1988 (29 Years)
Education, till to date	:	Class Nine
Marital status	:	Married
Children	:	01 Son
No. of siblings:	:	03 Brother
Address	:	Vill: Ruhia P,O: Hatgangopara , P.S: Bagmara, Dist: Rajshahi
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Fathe <input type="checkbox"/>
(ii) Mother's name	:	<b>MOST. MAJADA BIBI</b>
(iii) Father's name	:	<b>MD. SAIDUR RAHMAN</b>
(iv) GB member's info	:	Branch: Achpara, Bagmara Centre 10 (Female), Member ID: 5967, Group No: 11 Member since: 1995- Present First loan: BDT5,000
Further Information:		Existing Loan: BDT 45,000 Outstanding loan: 3,420/=
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	5 years experience in running business. He has No training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01734-781309
Mother's Contact No.	:	01925-335617
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur unit, Rajshahi

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST. MAJADA BIBI** joined Grameen Bank since 22 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

## Proposed Nobin Udyokta Business Info

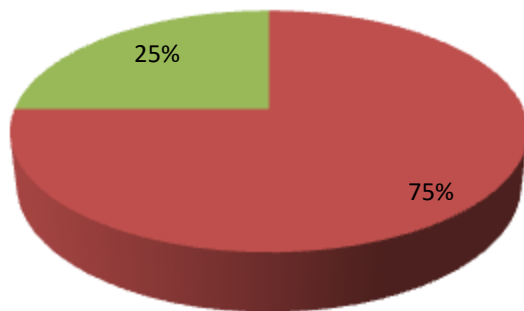
Business Name	:	<b>MIZAN GAVI PALON</b>
Location	:	Ruhia, Bagmara, Rajshahi
Total Investment in BDT	:	BDT 2,00,000/-
Financing	:	Self BDT 1,50,000/-(from existing business) 75% Required Investment BDT 50,000/-(as equity) 25%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	10 ft x 20 ft= 200 Scft
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing; Cow item.</li><li>▪Average 100% gain on sale.</li><li>▪The business is operating by entrepreneur. Existing No employees. After getting equity fund no employee will be appointed.</li><li>▪The shop is No Rent</li><li>▪Collects goods from Cidirhat, Rajshahi.</li><li>▪Agreed grace period is 3 months.</li></ul>

Particular	Daily	Monthly	Yearly
<b>Revenue (sales)</b>			
Cow Item		15,000	1,80,000
<b>Total Sales (A)</b>		15,000	1,80,000
<b>Less. Variable Expense</b>			
Cow Item		0	0
<b>Total variable Expense (B)</b>		0	0
<b>Contribution Margin (CM) [C=(A-B)]</b>		15,000	1,80,000
<b>Less. Fixed Expense</b>			
Rent			
Electricity Bill		100	1,200
Mobile Bill		200	2,400
Salary (self)		5,000	60,000
Medicine			
Transportation		200	2,400
Food		4,000	48,000
<b>Total fixed Cost (D)</b>		<b>9,500</b>	<b>1,14,000</b>
<b>Net Profit (E) [C-D]</b>		<b>5,500</b>	<b>66,000</b>

## Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Australian Gavi	1	50000	50,000	1	50000	50,000	1,00,000
Shindhi Gavi	1	100000	1,00,000	-	-	-	1,00,000
<b>Total</b>	<b>2</b>		<b>1,50,000</b>	<b>1</b>		<b>50,000</b>	<b>2,00,000</b>

## Source of Finance



- Entrepreneur's Contribution 150,000
- Investor's Investment 50,000
- Total 200,000

<b>Financial Projection (BDT)</b>					
<b>Particular</b>	<b>Daily</b>	<b>Monthly</b>	<b>1st Year</b>	<b>2nd year</b>	<b>3rd Year</b>
<b>Revenue (sales)</b>					
<b>Cow Item</b>		21,000	2,52,000	2,64,600	2,77,830
<b>Total Sales (A)</b>		21,000	2,52,000	2,64,600	2,77,830
<b>Less. Variable Expense</b>					
<b>Cow Item</b>		0	0	0	0
<b>Total variable Expense (B)</b>		0	0	0	0
<b>Contribution Margin (CM) [C=(A-B)]</b>		21,000	2,52,000	2,64,600	2,77,830
<b>Less. Fixed Expense</b>					
Rent					
Electricity Bill		100	1,200	1,500	2,000
Mobile Bill		300	3,600	4,000	4,500
Salary (self)		5,000	60,000	60,000	60,000
Transportation		300	3,600	4,000	4,500
Entertainment					
Medicine					
Food		5,000	60,000	65,000	70,000
Bank service Charge		100	1200	1200	1200
<b>Total Fixed Cost</b>		<b>10,800</b>	<b>1,29,600</b>	<b>135,700</b>	<b>1,42,200</b>
<b>Net Profit (E) [C-D]</b>		<b>10,200</b>	<b>1,22,400</b>	<b>1,28,900</b>	<b>1,35,630</b>
<b>Investment Payback</b>			<b>20,000</b>	<b>20,000</b>	<b>20,000</b>



# Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	1,22,400	1,28,900	1,35,630
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		1,02,400	2,11,300
	<b>Total Cash Inflow</b>	<b>1,72,400</b>	<b>2,31,300</b>	<b>3,46,930</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20000	20,000
	<b>Total Cash Outflow</b>	<b>70,000</b>	<b>20000</b>	<b>20,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>1,02,400</b>	<b>2,11,300</b>	<b>3,26,930</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : 5 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest











# FAMILY PICTURE





















# FAMILY PICTURE