Proposed NU Business Name: LIMA FASION



Project identification and prepared by: Md. Anisur Rahman Porshuram Unit, Feni

Project verified by: Shushanto Kumar bishas



Brief Bi	of The Proposed Nobin Udyokta	
Name	••	BELAL HOSSAIN
Age	:	02-04-1984(33 Years)
Education, till to date	:	Class Nine
Marital status	:	Married
Children	:	3 Daughter
No. of siblings:	:	2 Brother 2 Sister
Address	:	Vill: Baurpahar P.O: porshuram P.S: Porshuram ,Dist: Feni.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOMENA KHATUN LET NURUL HAQUE Branch: Porshu Ram Centre # 28 (Female), Member ID: 1892, Group No: 02 Member since: 2009(8Years) First loan: BDT 5,000/-
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing loan: BDT 0 ,Outstanding loan:Nill Mother No No No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and	:	1 years of Own business. 1 years of Others Business
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01721601725
Father's Contact No.	:	01878763513
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Porshuram Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

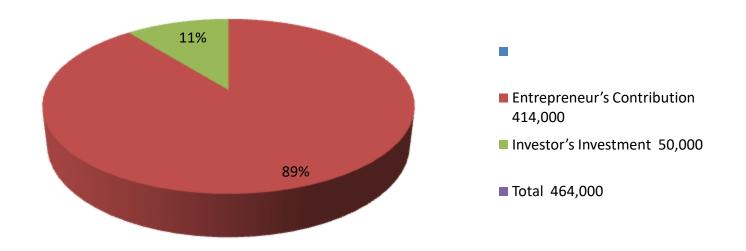
RAHENA AKTER joined Grameen Bank since 08 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	LIMA FASION			
Location	:	Uttor bazar, porshuram, Feni			
Total Investment in BDT	:	BDT 464,000/-			
Financing	:	Self BDT 4140000/- (from existing business) 89 % Required Investment BDT 50,000/-(as equity) 11%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	14 ft x 10 ft= 140 square ft			
Security of the shop		50,000			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like, Cloth item. Average 15% gain on sale. The business is operating by entrepreneur. Existing 1 employee. He is doing his business in rent place. Collects goods from Company Agreed grace period is 3 months. 			

	Existing		
Particular		Monthly	Yearly
Revnue (Sale)			
Cloth	3000	90000	1080000
	0	0	0
Total Sales(A)	3000	90000	1080000
Less Variable Expense (B)			0
Cloth	2550	76500	918000
Total Variable Expense	2550	76500	918000
Contributon Margin (CM) [C=(A-B)]	450	13500	162000
Less Fixed Expense			
Rent		2000	24000
Electric Bill		400	4800
		300	3600
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		300	3600
Guard		150	1800
Generator		300	3600
Mobile Bill		300	3600
Total Fixed Cost (D)		8750	105000
Net Profit (E)= [C-D]		4750	57000

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total	
cloth			364,000			50,000	414,000	
			0			0	0	
Security			50,000			0	50,000	
	0	0	414,000	0	0	50,000	464,000	

Source of Finance



Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
Cloth	3500	105000	1260000	1323000	1389150		
0	0	0	0	0	0		
Total Sales(A)	3500	105000	1260000	1323000	1389150		
Less Variable Expense (B)							
	2975	89250	1071000	1124550	1180778		
Total Variable Expense	2975	89250	1071000	1124550	1180778		
Contributon Margin (CM) [C=(A-B)]	525	15750	189000	198450	208373		
Less Fixed Expense							
Rent		2000	24000	24000	24000		
Electric Bill		400	4800	5100	5400		
Transportaion		300	3600	3780	3969		
Salary (Self)		5000	60000	60000	60000		
Salary (Staff)		0	0	0	0		
Entertainment		300	3600	3600	3600		
Gard		150	1800	1800	1800		
Generator		300	3600	3600	3600		
Mobil Bill		300	3600	3700	3800		
Total Fixed Cost (D)		8750	101400	101980	102569		
Net Profit (E)= [C-D]		7000	84000	88200	92610		
Investment Pay Back			20,000	20,000	20,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	84,000	88200	92610
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		64000	132200
	Total Cash Inflow	134,000	152,200	224,810
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	64,000	132,200	204,810

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 1 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







FAMILY PICTURE

