#### **Proposed NU Business Name: JUI POLTRY FARM**



Project identification and prepared by: Md . Obaidullah, Bogra Shadar Unit, Bogra Project verified by: Md. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MST MOUSUMI KHATUN				
Age	:	05-02-1997 (20 Years)				
Education, till to date	:	SSC				
Marital status	:	Married				
Children	:	01 Daughter				
No. of siblings:	:	01 Brother				
Address	:	Vill: Chandopara P.O Sabgram P.S: Bogra, Dist: Bogra				
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MST HELANA BEGUM  MD. MOSTAFIZAR RAHMAN  Branch:Mohishaban,Gabtoli,Centre # 59(Female),  Member ID:4902/1, Group No: 08  Member since: 14-12-2002 (8 Years)  First loan: BDT 5,000 /-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: 27345/- Father No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	01 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01782-905928
Father's Contact No.	:	01951-741148
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Shadar Unit, Bogra.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

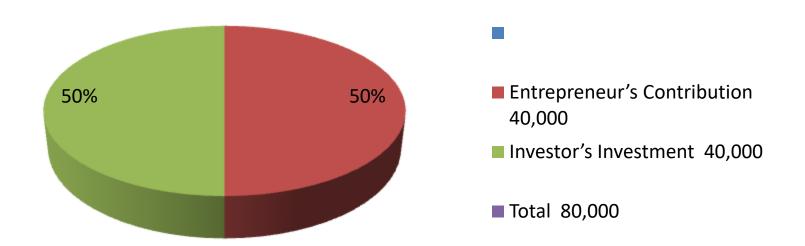
**MST HELENA BEGUM** joined Grameen Bank since 08 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

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:	JUI POLTRY FARM
:	Chandopara,Sabgram, Bogra.
:	BDT 80,000/-
:	Self BDT 40,000/- (from existing business) 50% Required Investment BDT 40,000/- (as equity) 50%
:	BDT 4,000
:	BDT 4,000
:	30 ft x 15 ft= 450 square ft
:	N/A
•	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Poltry sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from</li> <li>Agreed grace period is 3 months.</li> </ul>
	: : : : : : : : : : : : : : : : : : : :

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Poltry Sales	2,000	60,000	720,000		
Total Sales (A)	2,000	60,000	720,000		
Less. Variable Expense					
Cost	1,600	48,000	576,000		
Total variable Expense (B)	1,600	48,000	576,000		
Contribution Margin (CM) [C=(A-B)	400	12,000	144,000		
Less. Fixed Expense					
House rant		-	C		
Electricity Bill		1,000	12,000		
Transportation		200	2,400		
Salary (self)		4,000	48,000		
Salary (staf)		-	C		
Entertainment		-	C		
Guard		-	C		
Generator		_	C		
Mobile Bill		200	2,400		
Non cash item					
Depreciation		0	C		
Total fixed Cost (D)		5,400	64,800		
Net Profit (E) [C-D)		6,600	79,200		

Investment Breakdown							
Existing				Proposed			
			Amount			Amount	Proposed
Particulars	Qty.	<b>Unit Price</b>	(BDT)	Qty	<b>Unit Price</b>	(BDT)	Total
Koyel	4000	6	24,000	4000	6	24,000	48,000
Feed	5	2000	10,000	8	2,000	16,000	26,000
others	1	6000	6,000	0	500	0	6,000
Total	0	0	40,000	0	0	40,000	80,000

### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)				0	-	
Poltry sales	3,000	90,000	1,080,000	1,134,000	1,190,700	
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	1,190,700	
Less. Variable Expense						
Product cost	2,400	72,000	864,000	907,200	952,560	
Total variable Expense (B)	2,400	72,000	864,000	907,200	952,560	
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	226,800	238,140	
House rant		-	0	0	C	
Electricity Bill		1,200	14,400	14,400	14,400	
Transportation		500	6,000	6,000	6,000	
Salary (self)		4,000	48,000	48,000	48,000	
Salary (staf)		-	0	0	-	
Entertainment		-	0	0	-	
Guard		-	0	0	-	
Generator		-	0	0	-	
Mobile Bill		300	3,600	3,600	3,600	
Non cash item						
Depreciation		0	0	0	С	
Total fixed Cost (D)		6,000	72,000	72,000	72,000	
Net Profit (E) [C-D)		12,000	144,000	154,800	166,140	
Investment Payback			16,000	16,000	16,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	40,000		
1.2	Net Profit	144,000	154,800	166,140
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		128,000	266,800
	Total Cash Inflow	184,000	282,800	432,940
2	Cash Outflow			
2.1	Purchase of Product	40,000	0	0
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	16,000	16,000	16,000
	Total Cash Outflow	56,000	16,000	16,000
3	Net Cash Surplus	128,000	266,800	416,940

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 01 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop:Chandopara,Sabgram, Bogra.

Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures











## **FAMILY PICTURE**

