Proposed NU Business Nam:JANATH FASHIN



Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari

अभ्यातिक क्षेत्रम इस्त्रीय अधिक

Grameen Shakti Samajik Byabosha Ltd.

| Brief Bio of The Proposed Nobin Udyokta | | | | |
|--|---|---|--|--|
| Name | : | MD.JAKAIR HOSSIN MOLLA | | |
| | • | 24-/01-1984(34 Years) | | |
| Education, till to date | : | S,S,C | | |
| Marital status | : | MARRIED | | |
| Children | | 1 son 1 DAUGHTER | | |
| No. of siblings: | | 31Brother, 1 SISTER | | |
| Address | : | Vill:PARBAYJARA POS:PONGBAYJARA , P.S: nagourpur , Dist: Tangail. | | |
| Parent's and GB related Info | | | | |
| (i) Who is GB member | : | Mother Father | | |
| (ii) Mother's name | : | Most: SHAJADAI MOLLA | | |
| (iii) Father's name | : | MD. JAYNAL MOULA | | |
| (iv) GB member's info | : | Branch: PONGBAYJARA Centre #47/m (male), | | |
| | | Member ID: 5233/2 Group No:05 | | |
| | | Member since:1/07/1996 | | |
| | | First loan: BDT 2000 /- | | |
| Further Information: | | Outstanding loan: NIL | | |
| (v) Who pays GB loan installment | : | fathar | | |
| (vi) Mobile lady | : | No | | |
| (vii) Grameen Education Loan | : | No | | |
| (viii) Any other loan like GB, BRAC ASA etc | : | No | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil /- |
|---|---|--|
| Business Experiences and | : | 5years experience in running business. |
| Training Info | : | He has no training |
| Other Own/Family Sources of Income | : | business. |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01731110321 |
| Family's Contact No. | : | 01752036938 |
| NU Project Source/Reference | • | Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail. |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHAJADI MOIIA

joined Grameen 08years ago. At first she took BDT 2000 loan from Grameen Bank. She gradually took loan from GB. Utili.ze loan in business.

Proposed Nobin Udyokta Business Info

| | | • |
|---|---|---|
| Business Name | : | JANATH FASHIN |
| Location | : | HOSPITAL ROARD NAGOURPUR TANGAIL |
| Total Investment in BDT | : | BDT 2320000/- |
| Financing | : | Self BD182000/- (from existing business 78% |
| | | Required Investment BDT 50,000/- (as equity) 22% |
| Present salary/drawings from business (estimates) | : | BDT 5,000 |
| Proposed Salary | : | BDT 5,000 |
| Size of shop | : | 10 ft x 10ft=100square ft |
| Security of the shop | : | 70000TK . |
| Implementation | : | The business is planned to be scaled up by investment in existing goods LIK: SHIRT PIECE FORAG, GANGI, TAIN TAYJAR, etc. The business is operating by entrepreneur. Existing no employee. The shop is RENT. Collects goods from DHAKA. Agreed grace period is 3 months. |

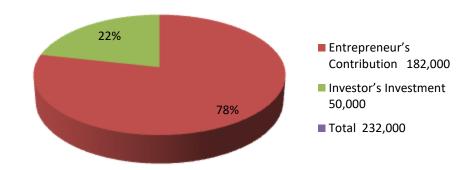
Existing Business (BDT)

| BDT | (TK) |
|------------|------|
|------------|------|

| Particular | Daily | Monthly | Yearly |
|---|-------|---------|--------|
| Revenue (sales) | | | |
| SHIRT PIECE FORAG, GANGI, TAIN TAYJAR | | 80000 | 960000 |
| Total Sales (A) | | 80000 | 960000 |
| Less. Variable Expense | | | |
| SHIRT PIECE FORAG , GANGI , TAIN TAYJAR | | 64000 | 768000 |
| Total variable Expense (B) | | 64000 | 768000 |
| Contribution Margin (CM) [C=(A-B) | | 16000 | 192000 |
| Less. Fixed Expense | | | |
| Rent | | 1000 | 12000 |
| Electricity Bill | | 300 | 3600 |
| Transportation | | ,500 | 6000 |
| Mobile Bill | | 300 | 3600 |
| Entertainment | | 200 | 2400 |
| Gurd | | 100 | 1200 |
| janitor | | 100 | 1200 |
| salary (staff) | | 0 | 0 |
| Salary (self) | | 5,000 | 60,000 |
| Total fixed Cost (D) | | 7500 | 90000 |
| Net Profit (E) [C-D) | | 8500 | 102000 |

| Investment Breakdown | | | | | |
|----------------------|--|----------|----------|----------------|--|
| Investment Breakdown | | | | | |
| Particula | | Existing | Proposed | Proposed Total | |
| SHART | | 40000 | 30000 | 70000 | |
| FOROG | | 50000 | | 50000 | |
| GANGI | | 10000 | | 10000 | |
| TAIN | | 2000 | | 2000 | |
| TAIJAR | | 10000 | | 10000 | |
| RADIMAT | | | 20000 | 20000 | |
| | | | | | |
| Total | | 112000 | 50000 | 162000 | |

Source of Finance



| Particular | Monthly | 1st Year | 2nd Year(+5%) |
|--|-----------|----------|------------------|
| Revenue (sales) | ivionenty | 13t lear | ieai(+3/6) |
| : THAN KAPOR CHAPA KAPOR THREE PIECE SHIRT KAMIZE ,etc. | 80000 | 960000 | 1008000 |
| Total Sales (A) | 80000 | 960000 | 1008000 |
| Less. Variable Expense | | | |
| : THAN KAPOR CHAPA KAPOR THREE PIECE SHIRT KAMIZE ,etc. | 64000 | 768000 | 806400 |
| Total variable Expense (B) | 64000 | 768000 | 806400 |
| Contribution Margin (CM) [C=(A-B) | 16000 | 192000 | 201600 |
| Less. Fixed Expense | | | |
| Rent | 1000 | 12000 | 12000 |
| Mobile Bill | 300 | 3600 | 3700 |
| Electricity Bill | 300 | 3600 | 3700 |
| Transportation | 500 | 6000 | 6200 |
| Guard | 100 | 1200 | 1200 |
| Entertainment | 200 | 2400 | 2600 |
| salary (staff) | 0 | 0 | 0 |
| janator | 100 | 1200 | 1200 |
| Salary (self) | 5000 | 60000 | 60000 |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
|-----|--|--------------|--------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 50000 | |
| 1.2 | Net Profit | 102000 | 111000 |
| 1.3 | Depreciation (Non cash item) | 0 | 0 |
| 1.4 | Opening Balance of Cash Surplus | | 72000 |
| | Total Cash Inflow | 152000 | 183000 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 50000 | |
| 2.2 | Payment of GB Loan | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 30000 | 30000 |
| | Total Cash Outflow | 80000 | 30000 |
| 3 | Net Cash Surplus | 72000 | 153000 |

SWOT ANALYSIS

Strength

Employment: Self: Family:0 Others:

Experience & Skill: Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









FAMILY PICTURE

