

Proposed NU Business Name: **PARBOTY MEDICAL HALL**



Project identification and prepared by: MD Bellal Hossain
Dagonvuiyan Unit, Feni
Project verified by: Susanta Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta

Name	:	GOURAB RANJAN CHAKRABORTY
Age	:	15-12-1983 (34 Years)
Education, till to date	:	Graduation
Marital status	:	Unmarried
Children	:	NA
No. of siblings:	:	02 Brothers
Address	:	Vill: Samyergow P.O: Kazirkhil ; P.S: Senbag ; Dist:Nohakhaly
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	SHABOTA RANI CHAKRABORTY
(iii) Father's name	:	KRISHNO MONGOL CHAKRABORTY
(iv) GB member's info	:	Branch: Eaykubpur, Doganbhuyain Centre # 43 (Female), Member ID: 3018, Group No: 02 Member since: 05-02-2003 (14Years) First loan: BDT 2000/-
Further Information:		Existing loan: BDT 6000 Outstanding loan: 4152
(v) Who pays GB loan installment	:	Mother
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	05years experience in running business. 03 Years in own business. He has 02 training
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-237224
Family's Contact No.	:	01723-418670
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. . Dagonbhuiyan Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHABOTA RANI CHAKRABORTY joined Grameen Bank since 14 years ago. At first she took BDT 2000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

Proposed Nobin Udyokta Business Info

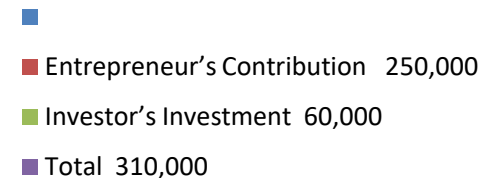
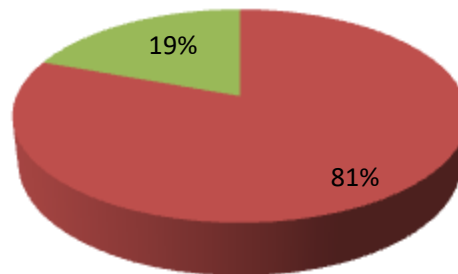
Business Name	:	PARBOTY MEDICAL HALL
Location	:	School road,Dudmukha Bazar, Doganbhuyain,Feni.
Total Investment in BDT	:	BDT 310000/-
Financing	:	Self BDT 250,000/- (from existing business) 81% Required Investment BDT 60,000/- (as equity) 19%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10ft x 08 ft= 80 square ft
Implementation	:	<ul style="list-style-type: none"> ▪The business is planned to be scaled up by investment in existing goods like; omeprazol,cefradin,Azithromycin,cefuroxime etc. ▪Average 10% gain on sales. ▪The shop is rented. ▪The business is operating by entrepreneur. Existing no employee. ▪One will be appointed after getting equity money <p>Collects goods from Bashurhat&. Doganbhuyain</p> <ul style="list-style-type: none"> ▪Agreed grace period is 3 months.

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
omeprazol,cefradin,Azithromycin,cefuroxime	3500	105000	1260000
Total Sales (A)	3500	105000	1260000
Less Variable Expense			
omeprazol,cefradin,Azithromycin,cefuroxime	3150	94500	1134000
Total variable Expense (B)	3150	94500	1134000
Contribution Margin (CM) [C=(A-B)]	350	10500	126000
Less Variable Expense			
Rent		800	9600
Electricity bill		350	4200
Transportation		300	3600
Salary (self)		5000	60000
Salary(staff)		0	0
Entertainment		100	1200
Gird		60	720
Generator		450	5400
Mobile bill		300	3600
Total fixed cost (D)		7360	88320
Net Profit (E)= [C-D]		3140	37680

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Tab.Omeprazol	150	400	60000	25	400	10000	70000
Tab.Cefradine	20	300	6000	50	300	15000	21000
Tab.Azithromycin	50	300	15000	25	300	7500	22500
Tab.Cefurixime	20	400	8000	25	400	10,000	18,000
Tab.Calcim	50	300	15000	0	0	0	15000
Tab.Ciprocyin	15	450	6750	0	0	0	6750
Syr.Multivitamin	50	150	7500	0	0	0	7500
Tab.Esomeprazol	60	500	30000	15	500	7,500	37,500
Tab.Pantoprazal	20	600	12000	10	600	6000	18000
Tab.Rebeprazol	40	400	16000	0	0	0	16,000
Others	0	0	0	0	0	4000	4000
Security	0	0	32000	0	0	0	32,000
Total	325	3400	250000	100	2100	60,000	310000



Financial Projection (BDT)

Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
omeprazol,cefradin,Azithromycin,cefuroxime	6310	189300	2271600	2385180	2504439
Total Sales (A)	6310	189300	2271600	2385180	2504439
Less Variable Expense					
omeprazol,cefradin,Azithromycin,cefuroxime	5679	170370	2044440	2146662	2253995.1
Total variable Expense (B)	5679	170370	2044440	2146662	2253995.1
Contribution Margin (CM) [C=(A-B)	631	18930	227160	238518	250443.9
Less Variable Expense					
Rent		800	9600	9600	9600
Electricity bill		450	5400	5600	5800
Transportation		400	4800	5000	5200
Salary (self)		5000	60000	60000	60000
Salary(staff)		5000	60000	60000	60000
Entertainment		100	1200	1200	1200
Gird		60	720	720	720
Generator		450	5400	5400	5400
Mobile bill		400	4800	5000	5200
Total fixed cost (D)		12660	151920	152520	153120
Net Profit (E)= [C-D]		6270	75240	85998	97323.9
Investment Payback			24000	24000	24000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	75240	85998	97323.9
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		51,240	113,238
	Total Cash Inflow	135,240	137,238	210,562
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24000	24000
3	Net Cash Surplus	51,240	113,238	186,562

SWOT ANALYSIS

STRENGTH

Employment: Self: 02 Family:0 Others:00
Experience & Skill : 02 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



खाने के लिए बच्चे को आना चाहिए (Child should come to eat)



आयुष्य विभाग (Department of Health)







শ্রাবণী

প্রাঃ সত্যরঞ্জন চ

মেডিকেল

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সুলভমূল্যে পাইকারী ও খুচরা বি

গান আয়ুর্বেদীয় ঔ

ওয়া যায়। স্কুল রোড, দুধমুখা বাজা

FAMILY PICTURE

