Proposed NU Business Name: MEDIA PARK



Project identification and prepared by: Md. Bellal Hossain Dagonvuiyan Unit, Feni

Project verified by: : Shush anta Kumar Bishash



| Brief Bio of The Proposed Nobin Udyokta | | | | |
|--|-------|---|--|--|
| Name | : | SHAHIDUL ISLAM | | |
| Age | : | 01-01-1996 (13Years) | | |
| Education, till to date | : | H.S.C | | |
| Marital status | : | Married | | |
| Children | : | N/A | | |
| No. of siblings: | : | 03Brothers ,01 Sister | | |
| Address | : | Villi: Enayetnagor, P.O: Enayetnagor, P.S: Dagonvuiyan, Dist: Feni | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother Father NASIMA AKTER BELAYET HOSSAIN Branch:Eaqubpur,Dagonbhuyain , Centre # 52(Female), Member ID: 4783, Group No: 02 Member since: 30/03/2010to 2015 till (06Years) First loan: BDT 5000 /- | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing Loan: BDT 10,000, Outstanding loan: 0 | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|----|---|
| Business Experiences and Training Info | : | 2 years experience in running business. 20 Years in own business. |
| | | He has no years training |
| Other Own/Family Sources of Income | •• | Business, |
| Other Own/Family Sources of Liabilities | • | None |
| Entrepreneur Contact No. | : | 01819070987 |
| Family's Contact No. | | 01859459531 |
| NU Project Source/Reference | • | Grameen Shakti Samajik Byabosha Ltd Dagonvuiyan Unit, Feni |

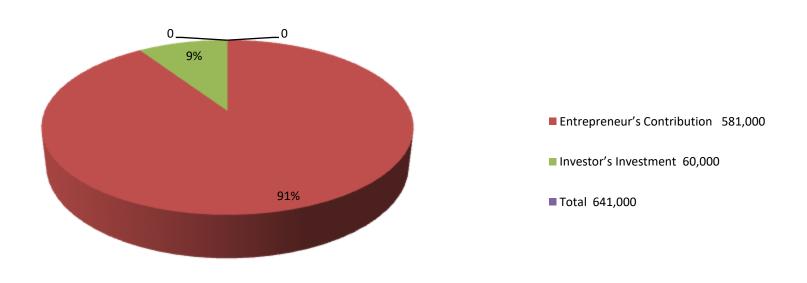
BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NASIMA AKTER joined Grameen Bank since 06 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

| Proposed Nobin Udyokta Business Info | | | | |
|---|---|---|--|--|
| Business Name | : | MIDA PARK | | |
| Location | : | New school market, seberhat, senbag, Nohakhali. | | |
| Total Investment in BDT | : | BDT 6,41,000 /- | | |
| Financing | : | Self BDT 5,81,000/- (from existing business) 91% Required Investment BDT 60,000/- (as equity) 09% | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 | | |
| Proposed Salary | : | BDT 5,000 | | |
| Size of shop | : | 10 ft x1 0 ft= 100 square ft | | |
| Security of the shop | : | 4,00,000/= | | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like Cosmetics, Biyer sagni items etc. Average 30% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund 01 will be appointed The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. | | |

| Existing Business (BDT) | | | | | |
|-----------------------------------|-------|---------|---------|--|--|
| Particular | Daily | Monthly | Yearly | | |
| Revenue (sales) | | | | | |
| Cosmetics, Biyer sagni items etc. | 5000 | 150000 | 1800000 | | |
| Total Sales (A) | 5000 | 150000 | 1800000 | | |
| Less. Variable Expense | | | | | |
| Cosmetics, Biyer sagni items etc. | | | | | |
| | 3500 | 105000 | 1260000 | | |
| Total variable Expense (B) | 3500 | 105000 | 1260000 | | |
| Contribution Margin (CM) [C=(A-B) | 1500 | 45000 | 540000 | | |
| Less. Fixed Expense | | | | | |
| Rent | | 5000 | 60000 | | |
| Electricity bill | | 1200 | 14400 | | |
| Transportation | | 6000 | 72000 | | |
| Salary (self) | | 5000 | 60000 | | |
| Salary(staff) | | 5000 | 60000 | | |
| Entertainment | | 200 | 2400 | | |
| Gird | | 120 | 1440 | | |
| Generator | | 400 | 4800 | | |
| Mobile bill | | 500 | 6000 | | |
| Total fixed Cost (D) | | 23420 | 281040 | | |
| Net Profit (E) [C-D) | | 21580 | 258960 | | |

| Investment Breakdown | | | | | | | |
|----------------------|------|-------------------|--------------|----------|------------|--------------|----------------|
| Existing | | | | Proposed | | | |
| Particulars | Qty. | Unit Price | Amount (BDT) | Qty. | Unit Price | Amount (BDT) | Proposed Total |
| Parti spera | 100 | 250 | 25000 | 0 | 0 | 10000 | 35000 |
| Balun | 0 | 0 | 5000 | 50 | 400 | 5000 | 10000 |
| Gohona set | 40 | 500 | 20000 | 0 | 0 | 10000 | 30000 |
| Coshtep | 0 | 60 | 2000 | 0 | 0 | 0 | 2000 |
| Fita | 0 | 0 | 1000 | 0 | 0 | 0 | 1000 |
| Gift items | 0 | 0 | 20000 | 0 | 0 | 15000 | 35000 |
| Mobile charger | 0 | 0 | 5000 | 0 | 0 | 5000 | 10000 |
| Mobile batery | 0 | 0 | 3000 | 0 | 0 | 5000 | 8000 |
| Others | 0 | 0 | 20000 | 0 | 0 | 10000 | 30000 |
| Sarownay | 10 | 8000 | 80000 | 0 | 0 | 0 | 80000 |
| Security | | | 400000 | 0 | 0 | 0 | 400000 |
| Total | | | 581000 | 0 | 0 | 60000 | 641000 |



| Financial Projection (BDT) | | | | | |
|-----------------------------------|-------|---------|----------|----------|--|
| Particular | Daily | Monthly | 1st Year | 2nd Year | |
| Revenue (sales) | | | | | |
| Cosmetics, Biyer sagni items etc. | 8060 | 241800 | 2901600 | 3046680 | |
| Total Sales (A) | 8060 | 241800 | 2901600 | 3046680 | |
| Less. Variable Expense | | | | | |
| Cosmetics, Biyer sagni items etc. | 5642 | 169260 | 2031120 | 2132676 | |
| Total variable Expense (B) | 5642 | 169260 | 2031120 | 2132676 | |
| Contribution Margin (CM) [C=(A-B) | 2418 | 72540 | 870480 | 914004 | |
| Less. Fixed Expense | | | | | |
| Rent | | 5000 | 60000 | 60000 | |
| Electricity Bill | | 1500 | 18000 | 18200 | |
| Transportation | | 6500 | 78000 | 78200 | |
| Salary (self) | | 5000 | 60000 | 60000 | |
| Salary(staff) | | 10000 | 120000 | 120000 | |
| Entertainment | | 200 | 2400 | 2400 | |
| Gird | | 120 | 1440 | 1440 | |
| Generator | | 400 | 4800 | 4800 | |
| Mobile Bill | | 700 | 8400 | 8600 | |
| Total fixed Cost (D) | | 29420 | 353040 | 353640 | |
| Net Profit (E) [C-D) | | 43120 | 517440 | 543312 | |
| Investment payback | | | 36000 | 36000 | |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT |
|-----|--|--------------|-------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 60,000 | |
| 1.2 | Net Profit | 517440 | 543312 |
| 1.3 | Depreciation (Non cash item) | | |
| 1.4 | Opening Balance of Cash Surplus | | 481,440 |
| | Total Cash Inflow | 577,440 | 1,024,752 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 60,000 | |
| 2.2 | Payment of GB Loan | | |
| | Investment Pay Back (Including Ownership | | |
| 2.3 | Tr. Fee) | 36000 | 36000 |
| | Total Cash Outflow | 96,000 | 36000 |
| 3 | Net Cash Surplus | 481,440 | 988,752 |

SWOT ANALYSIS

Strength

Employment: Self: Family:0 Others:

Experience & Skill :06 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Delduar Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

















FAMILY PICTURE

