#### **Proposed NU Business Name: JAMEY SHOES STORE**



Project identification and prepared by: MD Bellal Hossain, Dagonvuiyan Unit, Feni

Project verified by: Shushanta Kumar Bishash



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	HUMAYON KABIR				
Age	:	03-02-1993 (24 Years)				
Education, till to date	:	Class Eight				
Marital status	:	Unmarried				
Children	:	N/A				
No. of siblings:	:	02Brothers,01 Sisters				
Address	:	Vill: West Mohammed nogar, P.O: K.T.M.Hat, P.S: Companigong, Dist: Nohakhali				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:::::::::::::::::::::::::::::::::::::::	Mother Father Father FERDOUSH BEGUM FERDOUSH BEGUM ABDUR ROB Branch: Eaqubpur, Dagonvuiyan, Centre # 34(Female), Member ID: 3043, Group No: 04 Member since: 14/03/200 (17Years) First Ioan: BDT 5,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB.	::	Existing Loan: BDT 70,000, Outstanding loan:20250 Father No No No				

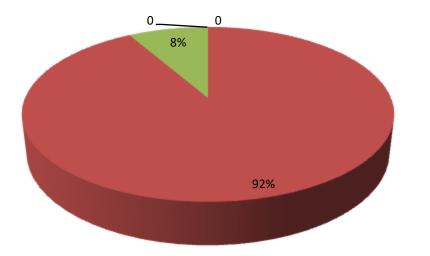
Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	Oyears experience in running business. 02 Years in own business. He has no years training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	-
Entrepreneur Contact No.	-	01858362886
Family's Contact No.	:	01884155492
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dagonvuiyan Unit, Feni

**FERDOUSH BEGUM** joined Grameen Bank since 17 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture

Proposed Nobin Udyokta Business Info						
Business Name	:	JAMEY SHOES STORE				
Location	:	Mani road, Dudmukha bazar, Dagonbhuyain, Feni.				
Total Investment in BDT	:	BDT 600,000/-				
Financing	:	Self BDT 550,000/-(from existing business) 92% Required Investment BDT 50,000/-(as equity) 8%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-				
Proposed Salary	:	BDT 5,000/-				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Shoes item etc.</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>One will be appointed after receiving equity money</li> <li>The shop is Rented.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Particular	Daily	Monthly	Yearly
Revenue (sales)			
furniture item	4000	120000	1440000
Total sales (A)	4000	120000	1440000
Less Variable Exp.			
furniture item	3200	96000	1152000
Total Variable exp. (B)	3200	96000	1152000
Contribution Margin CM [C= (A-B)	800	24000	288000
less fixed exp.			
Rent		500	6000
Electricity bill		400	4800
Transportation		1500	18000
Salary (self)		5000	60000
Salary(staff)		0	0
Entertainment		200	2400
Gird		50	600
Generator		300	3600
Mobile bill		500	6000
total fixed cost (D)		8450	101400
Nit profit		15550	186600

Investment Breakdown								
	Proposed							
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total	
Ladis Shoes	1200	200	240000	100	200	20000	260000	
Jentes Shoes	500	400	200000	50	400	20000	220000	
Baby items	0	0	80000	0	0	10000	90000	
Security	0	60	30000	0	0	0	30000	
Total	0	0	550000	0	0	50000	600000	



Entrepreneur's Contribution 550,000

Investor's Investment 50,000

Total 600,000

Financial Projection						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
furniture item	7590	227700	2732400	2869020	3012471	
Total Sales (A)	7590	227700	2732400	2869020	3012471	
less variable Expenses						
furniture item	6072	182160	2185920	2295216	2409976.8	
Total variable Expenses (B)	6072	182160	2185920	2295216	2409976.8	
Contribution Margin (CM)= (A-B)	1518	45540	546480	573804	602494.2	
Less Fixed Expenses						
Rent		500	6000	6000	6000	
Electricity bill		1000	12000	12200	12400	
Transportation		1500	18000	18200	18400	
Salary (self)		5000	60000	60000	60000	
Salary(staff)		5000	60000	60000	60000	
Entertainment		200	2400	2400	2400	
Gird		50	600	600	600	
Generator		300	3600	3600	3600	
Mobile bill		700	8400	8600	8800	
Total Fixed Cost		14250	171000	171600	172200	
Net Profit (E) (C-D)		31290	375480	394254	413966.7	
Investment Payback			20000	20000	20000	

## Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	375480	394254	413966.7
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		355,480	729,734
	Total Cash Inflow	425,480	749,734	1,143,701
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	355,480	729,734	1,123,701



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill :02 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;







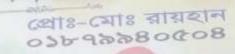












# 1CMP

এখানে উন্নতমানের রুচিসম্মত জুতা, ব্যাগ ও বেল্ট পাওয়া যায়।

কেন

F. 7.1.5 টি, দুধমুখা পূর্ব বাজার, দাগনভ্ঞা, ৫

## **FAMILY PICTURE**

