

Proposed NU Business Name: **SHEKH SADI WORKSHOP SWEETY METAL WORKS**

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Porshuram Unit, Feni

Project verified by: Shushanto Kumar bishas



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD.SHEKH SADI
Age	:	01-02-1995(22 Years)
Education, till to date	:	Class Five
Marital status	:	Unmarried
Children	:	No
No. of siblings:	:	3 Brother & 1 Sister
Address	:	Vill: D.Shaldhor P.O: Shaldhor bazar P.S: Porshuram ,Dist: Feni.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	SHOBBORA KHATUN
(iii) Father's name	:	SHOFIULLAH
(iv) GB member's info	:	Branch: Porshu Ram Centre # 67 (Female), Member ID: 7263, Group No: 03 Member since: 2008-2013(5Years) First loan: BDT 5,000/- Existing loan: BDT 10,000/- Outstanding loan:Nill
Further Information:		
(v) Who pays GB loan installment	:	None
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Yes
Business Experiences and Training Info	:	7 years of others business experience & 5 years of Own business. He has 2 years training
Other Own/Family Sources of Income	:	Confectionary store
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01824759187
Father's Contact No.	:	01820734054
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Porshuram Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SABERA KHATUN joined Grameen Bank since 05 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

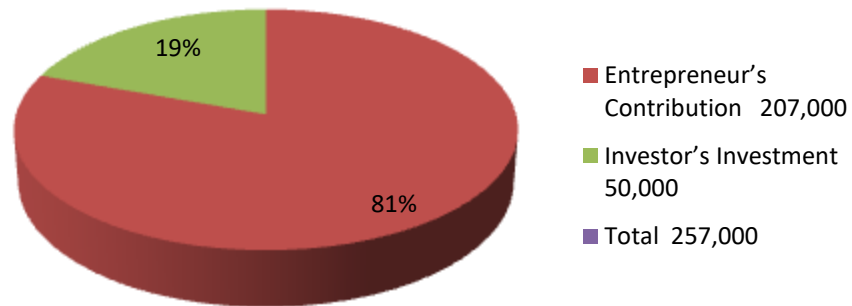
Proposed Nobin Udyokta Business Info

Business Name	:	SHEKH SADI WORKSHOP SWEETY METAL WORKS
Location	:	Chandona road,Rajeshpur bazar, Porshuram
Total Investment in BDT	:	BDT 257,000/-
Financing	:	Self BDT 207000/- (from existing business) 81 % Required Investment BDT 50,000/-(as equity) 19%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	20 ft x 25 ft= 500 square ft
Security of the shop	:	20,000
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like Door,Showcase,Color pot,burnishGrossaries,Wooden item etc.▪Average 20% gain on sale.▪The business is operating by entrepreneur. Existing 1 employee.▪He is doing his business in rent place.▪Collects goods from Feni▪Agreed grace period is 3 months.

Existing			
Particular	Daily	Monthly	Yearly
Revnuue (Sale)			
Door,Showcase,Color pot,burnishGrossaries,Wooden item etc.	3500	105000	1260000
	0	0	0
Total Sales(A)	3500	105000	1260000
Less Variable Expense (B)			0
Door,Showcase,Color pot,burnishGrossaries,Wooden item etc.	2800	84000	1008000
Total Variable Expense	2800	84000	1008000
Contributon Margin (CM) [C=(A-B)]	700	21000	252000
Less Fixed Expense			
Rent		1000	12000
Electric Bill		1700	20400
Transportaion		500	6000
Salary (Self)		5000	60000
Salary (Staff)		7000	84000
Entertainment		300	3600
Guard		170	2040
Generator		0	0
Mobile Bill		500	6000
Total Fixed Cost (D)		16170	194040
Net Profit (E)= [C-D]		4830	57960

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Door, Showcase, Color pot			95,000			50,000	145,000
burnish Grossaries, Wooden item etc.			92,000			0	92,000
Security			20,000			0	20,000
Others			0			0	0
	0	0	207,000	0	0	50,000	257,000

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Door,Showcase,Color pot,burnishGrossaries,Wooden item etc.	4000	120000	1440000	1512000	1587600
0	0	0	0	0	0
Total Sales(A)	4000	120000	1440000	1512000	1587600
Less Variable Expense (B)					
Door,Showcase,Color pot,burnishGrossaries,Wooden item etc.	3200	96000	1152000	1209600	1270080
Total Variable Expense	3200	96000	1152000	1209600	1270080
Contributon Margin (CM) [C=(A-B)]	800	24000	288000	302400	317520
Less Fixed Expense					
Rent		1000	12000	12000	12000
Electric Bill		1700	20400	20700	21000
Transportaion		500	6000	6300	6615
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		7000	84000	84000	84000
Entertainment		300	3600	3600	3600
Gard		170	2040	2040	2040
Generator		0	0	0	0
Mobil Bill		500	6000	6100	6200
Total Fixed Cost (D)		16170	194040	194740	195455
Net Profit (E)= [C-D]		7830	93960	98658	103591
Investment Pay Back			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	93,960	98658	103590.9
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		73960	152618
	Total Cash Inflow	143,960	172,618	256,209
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	73,960	152,618	236,209

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:01
Experience & Skill : 07 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



শাহিন ক্রোকারিজ এন্ড কমমেটিকস্

গ্রোপাইটর ১ মোঃ শাহিন
মোবঃ ১০১৭২৬-৪৯০১৭৭

কিছিন্‌স্টোরি কামেটিকি কলিঙ্গ

















FAMILY PICTURE