#### Proposed NU Business Name: MA POLTRY FARM



Project identification and prepared by: Md . Obaidullah, Bogra Shadar Unit, Bogra Project verified by: Md. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta						
Name:MD. SHOFIUR RAHMAN						
Age	:	31-12-1997 (20 Y <i>ears)</i>				
Education, till to date	:	Honours (2 year)				
Marital status	:	Unmarried				
Children	:	Nill				
No. of siblings:	:	02 Brothers 02 Sisters				
Address	:	Vill: Chandopara P.O Sabgram P.S: Bogra, Dist: Bogra				
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mothe Father MST JOMELA BEGUM MD. ABDUS SAMAD PK Branch:Mohishaban,Gabtoli,Centre # 55(Female), Member ID:5556/1, Group No: 08 Member since: 25-06-2010 (6 Years) First Ioan: BDT 3,000 /-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Outstanding loan: 18,240/- Father No No				

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	01 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01723-555703
Father's Contact No.	:	01712-913370
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Shadar Unit, Bogra.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

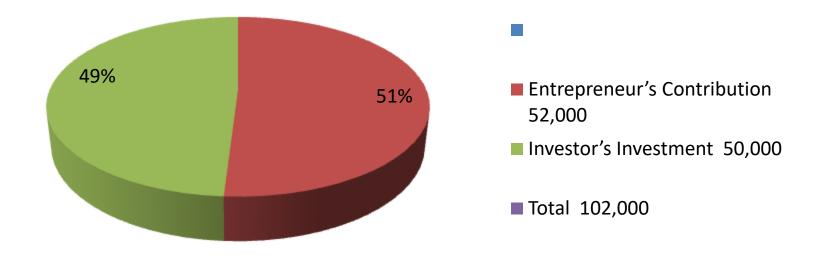
**MST JOMELA BEGUM** joined Grameen Bank since 06 years ago. At first she took BDT 3,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MA POLTRY FARM			
Location	:	Chandopara,Sabgram, Bogra.			
Total Investment in BDT	:	BDT 1,02,000/-			
Financing	:	Self BDT 52,000/- (from existing business) 51% Required Investment BDT 50,000/- (as equity) 49%			
Present salary/drawings from business (estimates)	:	BDT 4,000			
Proposed Salary	:	BDT 4,000			
Size of shop	:	30 ft x 30 ft= 900 square ft			
Security of the shop	: N/A				
Implementation		<ul> <li>The business is planned to be scaled up by investment in existing goods like;Poltry sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Poltry Sales	2,000	60,000	720,000			
Total Sales (A)	2,000	60,000	720,000			
Less. Variable Expense						
Cost	1,800	54,000	648,000			
Total variable Expense (B)	1,800	54,000	648,000			
Contribution Margin (CM) [C=(A-B)	200	6,000	72,000			
Less. Fixed Expense						
House rant		-	0			
Electricity Bill		500	6,000			
Transportation		300	3,600			
Salary (self)		4,000	48,000			
Salary (staf)		-	0			
Entertainment		-	0			
Guard		-	0			
Generator		-	0			
Mobile Bill		200	2,400			
Non cash item						
Depreciation		0	0			
Total fixed Cost (D)		5,000	60,000			
Net Profit (E) [C-D)		1,000	12,000			

Investment Breakdown								
Existing				Proposed				
			Amount			Amount	Proposed	
Particulars	Qty.	Unit Price	(BDT)	Qty	<b>Unit Price</b>	(BDT)	Total	
Hen	800	50	40,000	1000	14	14,000	54,000	
Feed	5	1900	9,500	18	1,900	34,200	43,700	
Medicine	1	2500	2,500	1	1800	1,800	4,300	
Total	0	0	52,000	0	0	50,000	102,000	

**Source of Finance** 



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)				0	-	
Poltry sales	3,000	90,000	1,080,000	1,134,000	1,190,700	
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	1,190,700	
Less. Variable Expense						
Product cost	2,700	81,000	972,000	1,020,600	1,071,630	
Total variable Expense (B)	2,700	81,000	972,000	1,020,600	1,071,630	
Contribution Margin (CM) [C=(A-B)	300	9,000	108,000	113,400	119,070	
House rant		-	0	0	0	
Electricity Bill		600	7,200	7,200	7,200	
Transportation		500	6,000	6,000	6,000	
Salary (self)		4,000	48,000	48,000	48,000	
Salary (staf)		-	0	0	-	
Entertainment		-	0	0	-	
Guard		-	0	0	-	
Generator		-	0	0	-	
Mobile Bill		200	2,400	2,400	2,400	
Non cash item						
Depreciation		0	0	0	0	
Total fixed Cost (D)		5,300	63,600	63,600	63,600	
Net Profit (E) [C-D)		3,700	44,400	49,800	55,470	
Investment Payback			20,000	20,000	20,000	

### Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	44,400	49,800	55,470
1.3	Depreciation (Non cash item)	C	0	0
1.4	Opening Balance of Cash Surplus		24,400	54,200
	Total Cash Inflow	94,400	74,200	109,670
2	Cash Outflow			
2.1	Purchase of Product	50,000	0	0
2.2	Payment of GB Loan	C	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	24,400	54,200	89,670



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 01 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

# **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop:Chandopara,Sabgram, Bogra. Regular customers;

### **T**<sub>HREATS</sub>

Theft Fire Political unrest Pictures











## **FAMILY PICTURE**

