#### **Proposed NU Business Name: NAHID GORUR KHAMAR**



Project identification and prepared by: Md. Sahjamal Sirazi, Puthia Unit, Rajshahi

Project verified by: Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. NAHID ALI		
Age	:	25-10-1993 ( 23 Years)		
Education, till to date	:	Agriculture Diploma		
Marital status	••	Unmarried		
Children	••	•		
No. of siblings:	:	2 Brother & 2 Sister		
Address	:	Vill: Dhormohata , P.O: Nondongasi , P.S: Carghat , Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MOST. MONOYARA BEGUM MD. SIRAZUL ISLAM Branch: Nimpara ,Carghat ,Centre # 56(Female), Member ID: 4534/1, Group No: 05 Member since: 2012 to (05 Years) First loan: BDT 8,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20,000/-, Outstanding loan: 16,778 Self No No No		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01734-702600
Mother 's Contact No.	:	01768-803438
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MONOYARA BEGUM** joined Grameen Bank since 05 years ago. At first She took 8,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info				
Business Name	:	NAHID GORUR KHAMAR		
Location	:	Dhormohata , Nondongasi , Carghat , Rajshahi.		
Total Investment in BDT	:	BDT 110,000/-		
Financing	:	Self BDT 60,000/-(from existing business) 55% Required Investment BDT 50,000/-(as equity) 45%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	10 ft x 12 ft = 120 square ft		
Implementation	:	<ul> <li>He has two ox in his farm</li> <li>The business is operating by entrepreneur himself. Existing no employee.</li> <li>The farm is owned.</li> <li>Collects goods from Local market .</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)				
Particular	Quarterly	Yearly		
Revenue (sales)				
Ox	60,000	240,000		
Total Sales (A)	60,000	240,000		
Less. Variable Expense				
Total variable Expense (B)				
Contribution Margin (CM) [C=(A-B)	60,000	240,000		
Less. Fixed Expense				
Transportation	600	2,400		
Salary (self)	15,000	60,000		
Straw, Bran, Medicine etc	6,000	24,000		
Mobile Bill	600	2,400		
Total fixed Cost (D)	22,200	88,800		
Net Profit (E) [C-D)	37,800	151,200		

Investment Breakdown					
Particulars	Proposed	<b>Proposed Total</b>			
Ox (2x30,000)	60,000	40,000	100,000		
Feed	0	10,000	10,000		
Total	60,000	50,000	110,000		

#### **Source of Finance**

Financial Pro				
Particular	Quarterly	1st Year	2nd Year	3 <sup>rd</sup> Year
Revenue (sales)				
Ox	80,000	320,000	336,000	352,800
Total Sales (A)	80,000	320,000	336,000	352,800
Less. Variable Expense				
Total variable Expense (B)				
Contribution Margin (CM) [C=(A-B)	80,000	320,000	336,000	352,800
Less. Fixed Expense				
Transportation	600	2,400	2,400	2,400
Salary (self)	15,000	60,000	60,000	60,000
Straw, Bran, Medicine etc	9,000	36,000	37,800	39,690
Mobile Bill	600	2,400	2,400	2,400
Total Fixed Cost	25,200	100,800	102,600	104,490
Net Profit (E) [C-D)	54,800	219,200	233,400	248,310
Investment Payback		20,000	20,000	20,000

# Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	219,200	233,400	248,310
1.3	Depreciation (Non cash item)	-	-	-
1.4	Opening Balance of Cash Surplus	-	199,200	213,400
	Total Cash Inflow	269,200	432,600	461,710
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	199,200	412,600	441,710

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: Years

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of farm; Regular customers;

## THREATS

Theft
Political unrest







