#### **Proposed NU Business Name: MASTER PRESS & DIGITAL STUDIO**



Project identification and prepared by: Md Habibullah, Kaligonj Unit, Gazipur

Project verified by: Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta					
Name	:	SOBUJ SAHA			
Age	:	20-01-1984 (33 Years)			
Education, till to date	:	HSC			
Marital status	:	Married			
Children	:	1 Daughter			
No. of siblings:	:	1 Brothers & 1 Sisters			
Address	:	Vill: Vurulia Saha para, P.O: Nagori, P.S: Kaligonj, Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  NOMITA RANI SAHA  BIJOY KRISHNO SAHA  Branch: Nagori Kaligonj, Centre # 10 (Female),  Member ID: 6572, Group No: 09  Member since: 03-05-2001 (16 Years)  First loan: BDT 5,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 50,000, Outstanding loan: BDT 44,920/- Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	••	Nil
Business Experiences and	•••	17 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income		-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	•	01714-208859
Mother's Contact No.	:	01829-516304
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaligonj Unit, Gazipur

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**NOMITA RANI SAHA** joined Grameen Bank since 16 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MASTER PRESS & DIGITAL STUDIO		
Location	:	Nagori Bazaar, Gazipur Sadar		
Total Investment in BDT	:	BDT 400,000/-		
Financing	:	Self BDT 350,000/-(from existing business) 87% Required Investment BDT 50,000/-(as equity) 13%		
Present salary/drawings from business (estimates)	:	: BDT 5,000/-		
Proposed Salary	: BDT 5,000/-			
Size of shop	e of shop : 18 ft x 12 ft= 196 square ft			
Implementation		<ul> <li>He has a studio and computer service shop.</li> <li>Average 20% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Collects goods from Gazipur.</li> <li>The shop is rented.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)						
Particular	Monthly	Yearly				
Revenue (sales)						
Service	120,000	1,440,000				
Total Sales (A)	120,000	1,440,000				
Less. Variable Expense						
Service	96,000	1,152,000				
Total variable Expense (B)	96,000	1,152,000				
Contribution Margin (CM) [C=(A-B)	24,000	288,000				
Less. Fixed Expense						
Electricity Bill	2,200	26,400				
Mobile Bill	300	3,600				
Salary (self)	5,000	60,000				
Transportation	500	6,000				
Rent	3,000	36,000				
Salary (staff)	6,000	72,000				
Total fixed Cost (D)	17,000	204,000				
Net Profit (E) [C-D)	7,000	84,000				

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Photocopy Machine	1	50000	50,000	1	50000	50,000	100,000
Computer	3	30000	90,000	0	0	0	90,000
Printer	1	10000	10,000	0	0	0	10,000
Security	1	200000	200,000	0	0	0	200,000
Total	6	290000	350,000	1	50,000	50,000	400,000

### **Source of Finance**



Financial Projection (BDT)							
Particular	Monthly	1st Year	2 Year	3 Year			
Revenue (sales)							
Service	150,000	1,800,000	1,890,000	1,984,500			
Total Sales (A)	150,000	1,800,000	1,890,000	1,984,500			
Less. Variable Expense							
Service	120,000	1,440,000	1,512,000	1,587,600			
Total variable Expense (B)	120,000	1,440,000	1,512,000	1,587,600			
Contribution Margin (CM) [C=(A-B)	30,000	360,000	378,000	396,900			
Less. Fixed Expense							
Electricity Bill	2,200	26,400	28,000	29,000			
Mobile Bill	400	4,800	5,500	6,000			
Salary (self)	5,000	60,000	60,000	60,000			
Transportation	800	9,600	11,500	12,500			
Rent	3,000	36,000	36,000	36,000			
Salary (staff)	6,000	72,000	72,000	72,000			
Total Fixed Cost	17,400	208,800	213,000	215,500			
Net Profit (E) [C-D)	12,600	151,200	165,000	181,400			
Investment Payback		20,000	20,000	20,000			

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	151,200	165,000	181,400
1.3	Depreciation (Non cash item)		-	-
	Opening Balance of Cash			
1.4	Surplus		131,200	276,200
	Total Cash Inflow	201,200	296,200	457,600
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	131,200	276,200	437,600

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:01

Experience & Skill: 17 Years:

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of farm; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures













# **FAMILY PICTURE**

