Proposed NU Business Name: UZZOL STORE



Project identification and prepared by: Md. SHAHADAT HOSSAIN Donbari tangail Project verified by: Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD: UZZOL HOSSAN		
Age	:	01-12-1989(28 Years)		
Education, till to date	:	S.S.C		
Marital status	:	Married		
Children	:	02 daughter,01son		
No. of siblings:	:	03 Brothers		
Address	:	Vill: basniyajan P.O:Boldiatta P.S:Donbari Dist: tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father Most: Upoma Begum MD: Abdur Rashid Branch: Nalhara, Centre # 41 (Female), Member ID: 3046/2, Group No: 04 Member since: 2000-raning(017Years) First Ioan: BDT 4000Taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: 54976 Outstanding loan: 40456 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nill
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has No training.
Other Own/Family Sources of Income	:	Plough Fish
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01765-586960
Family's Contact No.	:	Nill
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. donbari Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

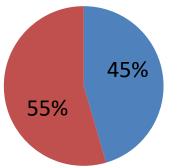
MOST: UPOMA BEGUM Joined Grameen Bank Since 17 Years Ago. At First She Took 4,000 taka Loan from Grameen Bank. Gradually she Took more Loan From GB. She Utilized the money in agriculture.

Proposed Nobin Udyokta Business Info				
Business Name	:	UZZOL STORE		
Location	:	Baniyaja, Bazar, donbari,Tangail.		
Total Investment in BDT	:	BDT 627,750		
Financing	:	Self BDT 567,750(from existing business) 86% Required Investment BDT 60,000(as equity) 14%		
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.		
Proposed Salary	:	BDT 5,000 Taka.		
Size of shop	:	09ft x 10 ft= 90 Square ft		
Security of the shop	:	130,000 Taka.		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like chamra juta, lady hill, shu shandel, etc. Average 10% gain on sale. The business is operating by entrepreneur. Existing no Employee. The Shop is Rented Collects goods from Dhaka. Agreed grace period is 3 months. 		

Finar	cial Projection	(BDT)			
Particular	Daily	Monthly	1st Year	2nd year	
Revenue (sales)		-			
chal,vushi,atta,moyda,chini etc.	10,000	300,000	3,600,000	3,780,000	
Total Sales (A)	10,000	300,000	3,600,000	3,780,000	
Less. Variable Expense					
chal,vushi,atta,moyda,chini etc.	9,500	285,000	3,420,000	3,591,000	
Total variable Expense(B)	9,500	285,000	3,420,000	3,591,000	
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000	189,000	
Less. Fixed Expense					
Rent		0	0	0	
Electricity bill		300	3,600	3,700	
Transportation		1500	18,000	18,300	
Salary (self)		5000	60,000	60,500	
Salar (staff)		0	0	0	
Entertainment		500 0	6,000	6,300	
Guard Genaretor		0	0	0	
Mobile bill		200	2,400	2,600	
Total fixed Cost (D)		7,500	<u> </u>	•	
Net Profit (E) [C-D)		7,500	90,000		
Investment Payback		.,	36,000	-	

			Inve	stment Brea	kdown			
	Exis	ting						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total	
chal	3	2100	6,300	10	2100	21,000	27,300	
vushi	5	1200	6,000	5	1200	6000	12,000	
atta	5	1100	5,500	10	1100	11,000	16,500	
muri	4	320	1,280	5	320	1,600	2,880	
khud	1	1550	1,550	1	1550	1550	3,100	
chini	1	2550	2,550	1	2550	2550	5,100	
narish	1	2150	2,150	1	2150	2150	4,300	
cosmetic	1	10000	10,000	1	10000	10000	20,000	
other	1	14670	14,670	1	4150	4150	18,820	
Security			0	0	0	0	0	
Total	33		50,000	0		60,000	110,000	

Source of Finance



- Entrepreneur Investmant 50000
- Invastor Invastmaent 60000
- Total Investment 110000

Fi	Financial Projection (BDT)			
Particular	Daily	Monthly	1st Year	2nd year
Revenue (sales)				
chal,vushi,atta,moyda,chini etc.	11,000	330,000	3,960,000	4,158,000
Total Sales (A)	11,000	330,000	3,960,000	4,158,000
Less. Variable Expense				
chal,vushi,atta,moyda,chini etc.	10,450	313,500	3,762,000	3,950,100
Total variable Expense(B)	10,450	313,500	3,762,000	3,950,100
Contribution Margin (CM) [C=(A-B)	550	16,500	198,000	207,900
Less. Fixed Expense				
Rent		0	0	0
Electricity bill		300	3,600	3,700
Transportation		1500	18,000	18,300
Salary (self)		5000	60,000	60,500
Salar (staff)		0	0	0
Entertainment		500	6,000	6,300
Guard		0	0	0
Genaretor		0	0	0
Mobile bill		200	2,400	2,600
Total fixed Cost (D)		7,500	90,000	91,400
Net Profit (E) [C-D)		9,000	108,000	116,500
Investment Payback			36000	36,000

5 #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
L.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	108,000	116,500
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		52,000
	Total Cash Inflow	168,000	168,500
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Invoctment Day Back (Including		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36,000	36,000
_	Total Cash Outflow	116,000	36,000
3	Net Cash Surplus	52,000	132,500

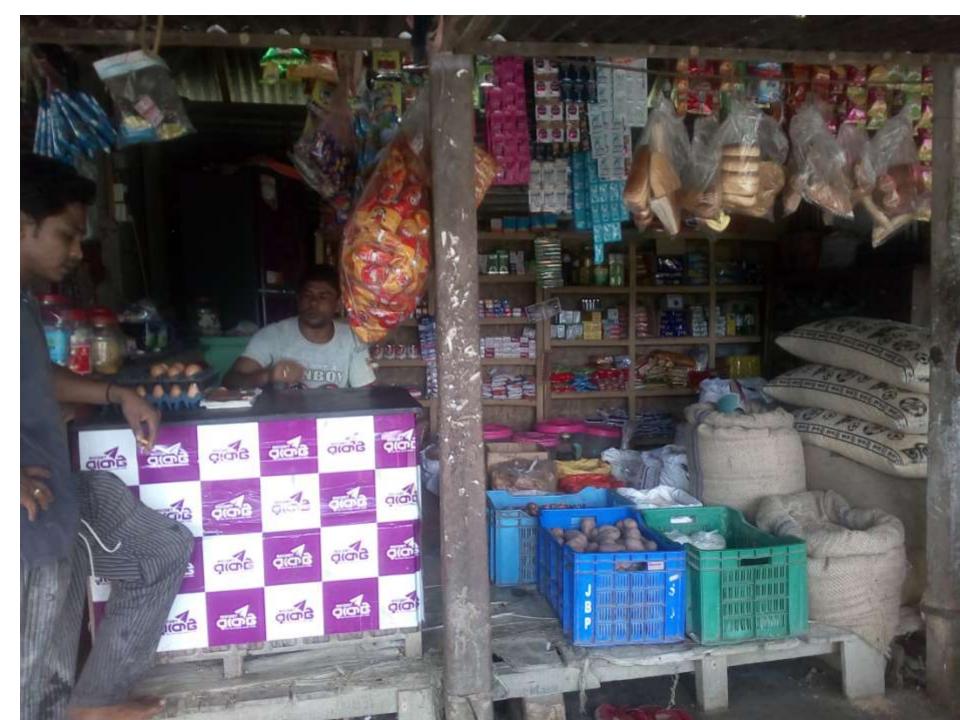


Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill : 3 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

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FAMILY PICTURE

