

Proposed NU Business Name: MS SHAKIL MEDECIN CORNER



Project identification and prepared by: Md. SHAHADAT HOSSAIN
Donbari tangail

Project verified by: Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD: SHAKIL
Age	:	30-008-1987(30 Years)
Education, till to date	:	S.S.C
Marital status	:	Married
Children	:	1 boy
No. of siblings:	:	02 Brothers 02 sisters
Address	:	Vill:kendua P.O: kendua P.S:Dhanbari Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input type="checkbox"/> Father <input checked="" type="checkbox"/>
(ii) Mother's name	:	Most: SOPNA Begum
(iii) Father's name	:	MD: TOJAMMAL HUSHEN
(iv) GB member's info	:	Branch: kandua , Centre # 02 (Male), Member ID: 4697, Group No: 18 Member since: 2006-raning(011Years) First loan: BDT 5,000Taka.
Further Information:		Existing loan: 30,000 Outstanding loan:9,581
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	05 years experience in running business. He has No training.
Other Own/Family Sources of Income	:	Cenetare
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01626-441138
Family's Contact No.	:	01814-139824
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. donbari Unit,Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MD: TOJAMMAL HUSHEN Joined Grameen Bank Since 11 Years Ago. At First She Took 5,000 taka Loan from Grameen Bank. Gradually she Took more Loan From GB. She Utilized the money in agriculture.

Proposed Nobin Udyokta Business Info

Business Name	:	MS SHAKIL MEDICINE CORNER
Location	:	kandua Bazar, donbari,Tangail.
Total Investment in BDT	:	BDT 142,000
Financing	:	Self BDT 92,000(from existing business) 65% Required Investment BDT 50,000(as equity) 35%
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.
Proposed Salary	:	BDT 5,000 Taka.
Size of shop	:	10ft x 10 ft= 100 Square ft
Security of the shop	:	0 Taka.
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like Medicine.▪Average 20% gain on sale.▪The business is operating by entrepreneur. Existing no Employee.▪The Shop is Rented▪Collects goods from Dhanbari.▪Agreed grace period is 3 months.

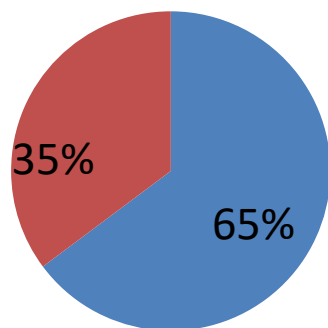
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Medicine	2,500	75,000	900000
Total Sales (A)	2,500	75,000	900000
Less. Variable Expense			
Medicine	2,000	60,000	720000
	0	0	0
	0	0	0
Total variable Expense (B)	2,000	60,000	720000
Contribution Margin (CM) [C=(A-B)]	500	15,000	180000
Less. Fixed Expense			
Rent		1000	12,000
Electricity bill		300	3,600
Transportation		500	6,000
Salary (self)		5000	60,000
Salar (staff)		0	0
Entertainment		1000	12,000
Guard		100	1,200
Genaretor		100	1,200
Mobile bill		200	2,400
Total fixed Cost (D)		8,200	98,400
Net Profit (E) [C-D]		6,800	81,600

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Paracetamol	1	20000	20,000	1	20000	20,000	40,000
Antibiotic	1	10000	10,000	1	10000	10000	20,000
Antialcer	1	10000	10,000	0	10000	0	10,000
Antihistamine	1	12000	12,000	0	12000	0	12,000
sheraf	1	10000	10,000	0	10000	0	10,000
Injection	1	15000	15,000	1	15000	15000	30,000
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
other	1	15000	15,000	1	5000	5000	20,000
Security			0	0	0	0	0
Total	33		92,000	0		50,000	142,000

Source of Finance



■ Entrepreneur Investment 92000

■ Investor Investment 50000

■ Total Investment 142000



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd year	
Revenue (sales)					
Medicine	3,000	90,000	1,080,000	1,134,000	
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	
Less. Variable Expense					
Medicine	2,400	72,000	864,000	907,200	
Total variable Expense(B)	2,400	72,000	864,000	907,200	
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	226,800	
Less. Fixed Expense					
Rent		1000	12,000	12,000	
Electricity bill		300	3,600	3,700	
Transportation		700	8,400	8,700	
Salary (self)		5000	60,000	60,500	
Salar (staff)		0	0	0	
Entertainment		1300	15,600	15,900	
Guard		100	1200	1200	
Genaretor		100	1,200	1,200	
Mobile bill		400	4,800	5,000	
Total fixed Cost (D)		8,900	106,800	108,200	
Net Profit (E) [C-D]		9,100	109,200	118,600	
Investment Payback			30,000	30,000	

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	109,200	118,600	
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		49,200	
	Total Cash Inflow	159,200	167,800	
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000	
	Total Cash Outflow	110,000	30,000	
3	Net Cash Surplus	49,200	137,800	

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 3 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

















FAMILY PICTURE

