Proposed NU Business Name: ABDUL JALIL DAIRY FARM



Project identification and prepared by: Md . Obaidullah, Bogra Shadar Unit, Bogra Project verified by: Md. Mozaharul Islam Sarker



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	•	MD ROCKET PRAMANIK				
Age		01-01-1992 (25 Y <i>ears)</i>				
Education, till to date		Class 8				
Marital status	:	Unmarried				
Children		No				
No. of siblings:		01 Brother 01 Sister				
Address		: Vill: Ushnorki P.O Gabtoli P.S: Gabtali, Dist: Bogra				
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. REBEKA BEGUM MD. ABDUL JALIL PK Branch:Gabtoli,Centre # 2(Female), Member ID:4732, Group No: 07 Member since: 24-03-1994 (15Years) First Ioan: BDT 5000 /-				
Further Information: (v) Who pays GB loan installment	-	Outstanding loan: NILL Father				
(vi) Mobile lady	•	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB,	:	No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	12 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01729-312222
Father's Contact No.	:	01872-265640
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Shadar Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

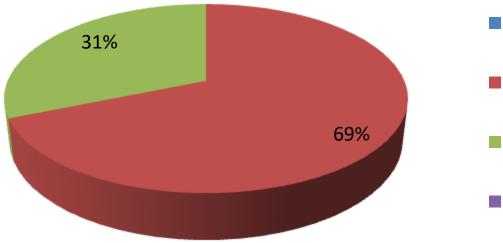
MST. REBEKA BEGUM joined Grameen Bank since 15 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	ABDUL JALIL DAIRY FARM				
Location	:	Kalu gazi Bazar,Ushnorki,,Gabtali,Bogra.				
Total Investment in BDT	:	BDT 1,60,000/-				
Financing	:	Self BDT 1,10,000/- (from existing business) 69%				
		Required Investment BDT 50,000/- (as equity) 31%				
Present salary/drawings from business (estimates)	:	BDT 4,000				
Proposed Salary	:	BDT 4,000				
Size of shop	:	312ft x 10 ft= 120 square ft				
Security of the shop		N/A				
Implementation		 The business is planned to be scaled up by investment in existing goods like; Milk product. The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Agreed grace period is 3 months. 				

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Milk sales	320	9,600	115,200		
Total Sales (A)	320	9,600	115,200		
Less. Variable Expense					
Milk Product Cost	64	1,920	23,040		
Total variable Expense (B)	64	1,920	23,040		
Contribution Margin (CM) [C=(A-B)	256	7,680	92,160		
Less. Fixed Expense					
House rant		_	0		
Electricity Bill		200	2,400		
Transportation		200	2,400		
Salary (self)		4,000	48,000		
Salary (staf)		_	0		
Entertainment		-	0		
Guard		-	0		
Generator		-	0		
Mobile Bill		200	2,400		
Non cash item					
Depreciation		0	0		
Total fixed Cost (D)		4,600	55,200		
Net Profit (E) [C-D)		3,080	36,960		

Investment Breakdown								
	Exist	ing	Proposed					
			Amount			Amount	Proposed	
Particulars	Qty.	Unit Price	(BDT)	Qty	Unit Price	(BDT)	Total	
Cow	1	50000	50,000	1	50,000	50,000	100,000	
Heifer	1	40000	40,000	0	0	0	40,000	
Calf	1	20000	20,000	0	0	0	20,000	
Total	3	0	110,000	1	0	50,000	160,000	

Source of Finance



- Entrepreneur's Contribution 110,000
- Investor's Investment 50,000
- Total 160,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)				0	-	
Milk sales	600	18,000	216,000	226,800	238,140	
Total Sales (A)	600	18,000	216,000	226,800	238,140	
Less. Variable Expense						
Milk Product cost	120	3,600	43,200	45,360	47,628	
Total variable Expense (B)	120	3,600	43,200	45,360	47,628	
Contribution Margin (CM) [C=(A-B)	480	14,400	172,800	181,440	190,512	
House rant		-	0	0	0	
Electricity Bill		200	2,400	2,400	2,400	
Transportation		200	2,400	2,400	2,400	
Salary (self)		4,000	48,000	48,000	48,000	
Salary (staf)		-	0	0	-	
Entertainment		-	0	0	-	
Guard		-	0	0	-	
Generator		-	0	0	-	
Mobile Bill		200	2,400	2,400	2,400	
Non cash item						
Depreciation		0	0	0	0	
Total fixed Cost (D)		4,600	55,200	55,200	55,200	
Net Profit (E) [C-D)		9,800	117,600	126,240	135,312	
Investment Payback			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	117,600	126,240	135,312
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		97,600	203,840
	Total Cash Inflow	167,600	223,840	339,152
2	Cash Outflow			
2.1	Purchase of Product	50,000	0	0
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	97,600	203,840	319,152



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 12 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop:Kalu gazi bazar, Ushnorki,Gabtoli,Bogra. Regular customers;

THREATS

Theft Fire Political unrest Pictures







FAMILY PICTURE

