Proposed NU Business Name: M/S-HAZI ENTERPRISE



Project identification and prepared by: Md. Farhad Hossain Tangail Sadar Unit, Tangail Project verified by: MD. Mizanur Rahaman Patoyari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD .SHARIFUL ISLAM			
Age	:	10-01-1983(34 Y <i>ears)</i>			
Education, till to date	:	S,S,C			
Marital status	:	Married			
Children	:	2 Doughter`s			
No. of siblings:	:	4 Brothers & 1 Sister			
Address	:	Vill:Solpo Borotia, P.O: Choktoile , P.S: Daldour, Dist: Tangail.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father SURIA SAMAD Late- ABDUL SAMAD MIHA Branch: Alasin Daldular , Centre # 46 (Female), Member ID :4744, Group No: 03 Member since:25/10/1992(22 Year`s) First Ioan: BDT 5,000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Outstanding loan: Nil Father No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	-	Agriculture
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	-	01711308209
Family's Contact No.	:	Nil
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Tangail sadar Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SURIA SAMAD joined Grameen Bank 22 years ago. At first she took BDT 5,000/- loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info

Business Name	:	M/S-HAZI ENTERPRISE
Location	•	Alasin Bazar, Daldular, Tangail.
Total Investment in BDT	:	BDT 481,000/-
Financing	:	Self BDT 401,000/- (from existing business)83% Required Investment BDT 80,000/- (as equity) 17%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	12 ft x 10 ft= 120 square ft
Security of the shop	:	70,000/-
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Froze, B-kash, Flexi Load, Dutch-Bangla Mobile Banking, Cim Card, Security, Other`s etc. Average 10 % gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Alasin. Agreed grace period is 3 months.

Existing Business (BDT)							
)	BDT (TK)						
Particular	Daily Monthly		Yearly				
Revenue (sales)							
Froze, B-kash, Flexi Load, Dutch-Bangla Mobile Banking, Cim Card, Security, Other`s etc	20,000	600,000	7,200,000				
Total Sales (A)	20,000	600,000	7,200,000				
Less. Variable Expense							
Froze, B-kash, Flexi Load, Dutch-Bangla Mobile Banking, Cim Card, Security, Other`s etc	18,000	540,000	6,480,000				
Total variable Expense (B)	18,000	540,000	6,480,000				
	2,000	60,000	720,000				
Less. Fixed Expense	1	1					
Rent	1	1500	18000				
Electricity Bill		700	8400				
Transportation		1000	12000				
Salary(Self)		5000	60000				
Entertainment		300	3600				
Guird		200	2400				
Mobile Bill		300	3600				
Total fixed Cost (D)		9000	108000				
Net Profit (E) [C-D)		51,000	612,000				

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Froze	250,000	75,000	325,000
B-kash	50,000	0	50,000
Flexi Load	5,000	5,000	10,000
Dutch-Bangla Mobile Banking	10,000	0	10,000
Cim Card	1,000	0	1,000
Security	70,000	0	70,000
Other`s	15,000	0	15,000
Total:-	401,000	80,000	481,000

Source of Finance

401,000

80,000

Entrepreneur's contibution =401,000 Investor's Investment =80,000 Total =481,000 Entrepreneur's contibution =401,000 = Investor's Investment =80,000
Total =481,000

 17%

 83%

Financial Projection (BDT)

i ilidii							
Particular	Daily	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)		
Revenue (sales)							
Froze, B-kash, Flexi Load, Dutch-Bangla							
Mobile Banking, Cim Card, Security,	22,000	660,000	7,920,000	8,316,000	8,731,800		
Other`s etc							
Total Sales (A)	22,000	660,000	7,920,000	8,316,000	8,731,800		
Less. Variable Expense							
Froze, B-kash, Flexi Load, Dutch-Bangla							
Mobile Banking, Cim Card, Security,	19,800	594,000	7,128,000	7,484,400	7,858,620		
Other`s etc							
Total variable Expense (B)	19,800	594,000	7,128,000	7,484,400	7,858,620		
	2,200	66,000	792,000	831,600	873,180		
Less. Fixed Expense							
Rent		1,500	18,000	18,000	18,000		
Electricity Bill		700	8,400	8,820	9,261		
Transportation		1,000	12,000	12,600	13,230		
Salary(Self)		5,000	60,000	60,000	60,000		
Entertainment		300	3,600	3,780	3,969		
Gard		200	2,400	2,400	2,400		
Mobile Bill		300	3,600	3,600	3,600		
Total Fixed Cost		9,000	108,000	109,200	110,460		
Net Profit (E) [C-D)		57,000	684,000	722,400	762,720		
Investment Payback			48,000	48,000	48,000		

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000	0	0
1.2	Net Profit	684,000	722,400	762,720
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus	0	636,000	1,310,400
	Total Cash Inflow	764,000	1,358,400	2,073,120
2	Cash Outflow			
2.1	Purchase of Product	80,000	0	0
2.2	Payment of GB Loan	0	0	0
	Investment Pay Back (Including Ownership Tr. Fee)	48,000	48,000	48,000
	Total Cash Outflow	128,000	48,000	48,000
3	Net Cash Surplus	636,000	1,310,400	2,025,120



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 1 Family:0 Others: Experience & Skill : Years Quality goods & services; Skill and experience; THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures













FAMILY PICTURE

