#### **Proposed NU Business Name: RIMON FASHION & COSMETICS**



Project identification and prepared by: Md. Abu Bakkar Siddique, Dakshinkhan Unit, Dhaka Project verified by: Md. Abu Bakkar Siddique



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	TANJILA AKTER RUNA			
Age	:	20-09-1994 ( 23Y <i>ears)</i>			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	001 Son			
No. of siblings:	:	01 Brothers 03 Sisters			
Address	:	Vill:Gobindopur, P.O:ujampur, P.S: Uttarkhan, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father LATE AKLIMA BEGUM MD TAHAJODDIN Branch: Dakshinkhan, Centre # 40 (Female), Member ID: 5365 , Group No: 07 Member since: 10-08-1991 (20Years) First Ioan: BDT = 5,000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady	:	Outstanding loan:= 0/- None No			
(vii) Grameen Education Loan (viii) Any other Ioan like GB, BRAC ASA etc	:	No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill		05 years of business experience.
Own Business and	:	05 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01928-417614
Family's Contact No.	:	01929-738763
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

Late Aklima joined Grameen Bank since 20 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

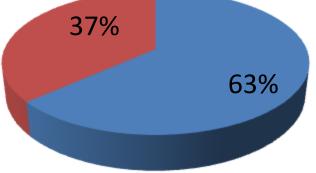
Proposed Nobin Udyokta Business Info					
Business Name	Business Name : RIMON FASHION & COSMETICS				
Location	:	Gobindopur,Ujampur ,Uttarkhan,Dhaka			
Total Investment in BDT	:	BDT 410,000/-			
Financing	:	Self BDT 260,000/- (from existing business) 63% Required Investment BDT 150,000/- (as equity) 37 %			
Present salary/drawings from business (estimates)	:	BDT 7,000			
Proposed Salary	:	BDT 7,000			
Size of shop	:	12 ft x 12 ft= 144 square ft			
Security of the shop	:	BDT 0,000			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; cloth &amp;cosmetics etc.</li> <li>Average 20 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is owner .</li> <li>Collects goods from Islampur.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Cloth & Cosmetics	3,500	105,000	1,260,000	
Total Sales (A)	3,500	105,000	1,260,000	
Less. Variable Expense				
Cloth & Cosmetics	2,800	84,000	1,008,000	
Total variable Expense (B)	2,800	84,000	1,008,000	
Contribution Margin (CM) [C=(A-B)	700	21,000	252,000	
Less. Fixed Expense				
Electricity Bill		1200	14,400	
Transportation		3,000	36,000	
Mobile Bill		500	6,000	
Entertainment		500	6,000	
Salary (self)		7,000	84,000	
Total fixed Cost (D)		12,200	146,400	
Net Profit (E) [C-D)		8,800	105,600	

			Inve	estment Breakdo	wn			
Particulars	Existing			Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Shari	40	600	24000	Shari	20	600	12000	36,000
Lungi	10	400	4000	Lungi	10	400	4000	8,000
Three pice	80	700	56000	Three pice	40	700	28000	84,000
Baby Set	120	300	36000	Baby Set	80	300	24000	60,000
Shirt	60	500	30000	Shirt	50	500	25000	55,000
Pant	70	600	42000	Pant	50	600	30000	72,000
T-Shirt	100	300	30000	T-Shirt	50	300	15000	45,000
Orna	20	100	2000	Orna	20	100	2000	4,000
Cosmetics	100	110	11000	Cosmetics	80	110	8800	19,800
Advance			0				0	0
Others			25000	Others			1,200	26,200
Total			260,000				150,000	410,000

#### **Source of Finance**

Entrepreneur's contibution 260000 Investor's Investment 150000 Total 410000



Financial	Projec	tion (BD	Т)		
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Cloth & Cosmetics	4,500	135,000	1,620,000	1,701,000	1,786,050
Total Sales (A)	4,500	135,000	1,620,000	1,701,000	1,786,050
Less. Variable Expense					
Cloth & Cosmetics	3,600	108,000	1,296,000	1,360,800	1,428,840
Total variable Expense (B)	3,600	108,000	1,296,000	1,360,800	1,428,840
Contribution Margin (CM) [C=(A-B)	900	27,000	324,000	340,200	357,210
Less. Fixed Expense					
Electricity Bill		1260	15,120	15,876	16,670
Transportation		3,300	39,600	41,580	43,659
Mobile Bill		600	7,200	7,560	7,938
Entertainment		500	6,000	6,300	6,615
Salary (self)		7,000	84,000	84,000	84,000
Non Cash Item					
Depreciation		0	0	0	0
Total Fixed Cost		12,660	151,920	155,316	158,882
Net Profit (E) [C-D)		14,340	172,080	184,884	198,328
Investment Payback			60,000	60,000	60,000

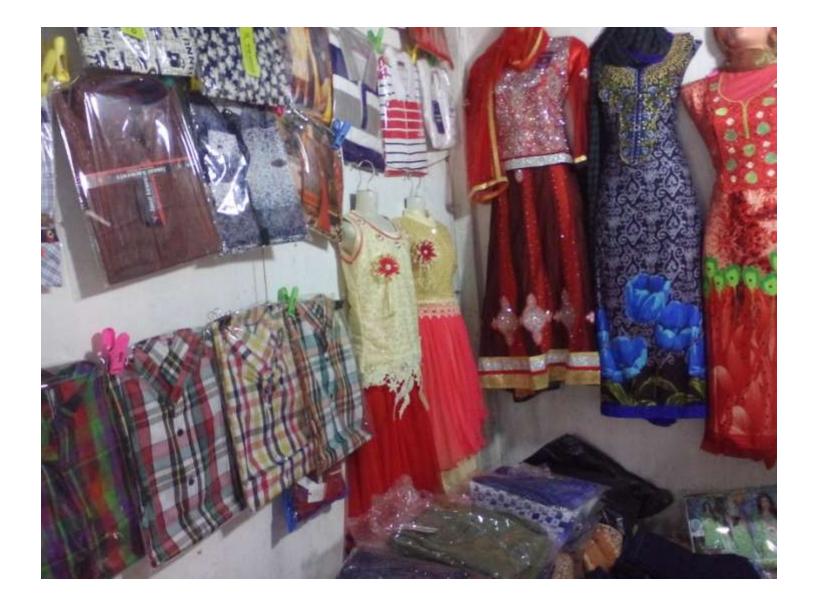
## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	172,080	184,884	198,328
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		112,080	236,964
	Total Cash Inflow	322,080	296,964	435,292
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	60.000	60.000	60.000
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	112,080	236,964	375,292



STRENGTH Employment: Self: 01 Family:0 Others:0 Experience & Skill : 05 Years Own Business : 05 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
<b>OPPORTUNITIES</b>	<b>T</b> HREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures





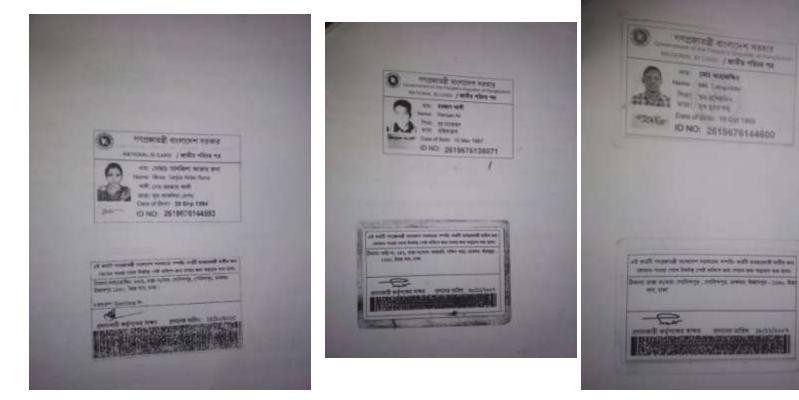




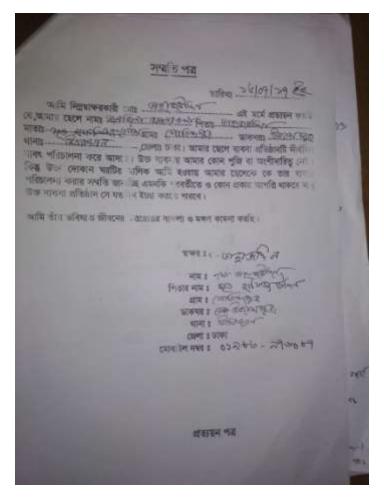








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# **FAMILY PICTURE**

