#### **Proposed NU Business Name** :MASUD ELCTRONICES



Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail Project verified by: MD. Mizanur Rahaman Patoyari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta			
Name	:	Mad.MASUD RANA	
Age	:	15-09-1984(33 Y <i>ears)</i>	
Education, till to date	:	Class eight	
Marital status	:	married	
Children	:	1 son 1daughter	
No. of siblings:	:	1 Brother,2 Sister.	
Address	:	Vill: nagourpur .P.O: nagourpur , P.S: nagourpur , Dist: Tangail.	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Mst.: majada begum md :monchar ali mola Branch nagourpur Centre #47/m (Female), Member ID : 3444/1 , Group No:2 Member since:01/01/2005 First Ioan: BDT 5,000 /-	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Outstanding loan:nil Father No No	

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil /-
Business Experiences and	:	09years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	business.
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01725060723
Family's Contact No.	:	01959311002
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

majada begum

joined Grameen 10 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in. business.

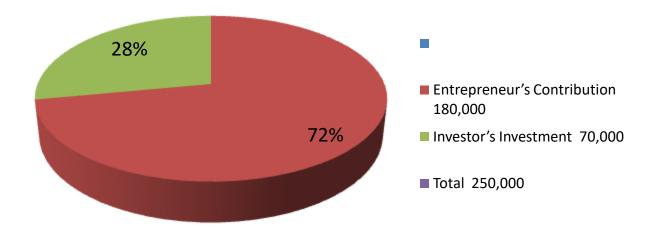
### **Proposed Nobin Udyokta Business Info**

	-	-
Business Name	:	MASUD ELCTRONICES
Location	:	Arechay road nagourpur tangail
Total Investment in BDT	:	BDT250,000/-
Financing	:	Self BDT `180,000/- (from existing business 74%
		Required Investment BDT 70,000/- (as equity) 26%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	•	BDT 5,000
Size of shop	:	20 ft x 10 ft= 200ssquare ft
Security of the shop	•	20000
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like : amplifier ,mix char,maik , ice ,p if ,capachaiter ,transformer, lifting light etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is won.</li> <li>Collects goods from tangail</li> <li>Agreed grace period is 3 months.</li> </ul>

Existing Business (BDT)				
BDT (TK)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
amplifiers ,mix char,maik , ice ,p if ,capachaiter ,transformer, lifting light	2400	72500	870000	
Total Sales (A)	2400	72500	870000	
Less. Variable Expense				
mplifier ,mix char,maik , ice ,p if ,capachaiter ,transformer, lifting light	0	58000	696000	
Total variable Expense (B)	0	58000	696000	
Contribution Margin (CM) [C=(A-B)	0	14500	174000	
Less. Fixed Expense				
Rent		800	9600	
Electricity Bill		200	2400	
Transportation		,500	6000	
Mobile Bill		300	3600	
Entertainment		200	2400	
Gurd		0	0	
janitor		0	0	
Salary (self)		5000	60,000	
Total fixed Cost (D)		7000	84000	
Net Profit (E) [C-D)		7500	90000	

amplifier	120000		120000
mix char	24000		24000
maik	6000		6000
ice	3000		3000
Mouse box		70000	70000
capachaiter	3000		3000
transformer	10000		10000
liting,bati	14000		14000
Total	180000	70000	250000

**Source of Finance** 



Financial Projection (BDT)				
Particular	Monthly	1st Year	2nd Year(+5%)	
Revenue (sales)				
amplifier ,mix char,maik , ice ,p if ,capachaiter , ,transformer, lifting light	72500	870000	913500	
Total Sales (A)	72500	870000	913500	
Less. Variable Expense				
mplifier ,mix char,maik , ice ,p if  ,capachaiter ,transformer, lifting light	58000	696000	730800	
Total variable Expense (B)	58000	696000	730800	
Contribution Margin (CM) [C=(A-B)	14500	174000	182700	
Less. Fixed Expense				
Rent	800	9600	9600	
Electricity Bill	200	2400	2600	
Guard	0	0	0	
Mobile Bill	300	3600	3800	
generator	0	0	0	
Entertainment	200,	2400	2600	
transportation	500	6000	6000	
Salary (self)	5000	60,000	60,000	
Total Fixed Cost	7000	84000	84600	
Net Profit (E) [C-D)	7500	90,000	98100	
Investment Payback		42000	42000	

## Cash flow projection on business plan (rec. & Pay)

	Cash flow projection on business plan (rec. & Pay					
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)			
1	Cash Inflow					
1.1	Investment Infusion by Investor	70,000				
1.2	Net Profit	90000	98100			
1.3	Depreciation (Non cash item)	0	0			
1.4	Opening Balance of Cash Surplus		48000			
	Total Cash Inflow	160000	156520			
2	Cash Outflow					
2.1	Purchase of Product	70,000				
2.2	Payment of GB Loan					
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42000	42000			
	Total Cash Outflow	112000	42000			
3	Net Cash Surplus	48000	104100			



# Strength

Employment: Self: Family:0 Others: Experience & Skill : Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures

















## **FAMILY PICTURE**

