

Proposed NU Business Name: SABBIR MOTORS



Project identification and prepared by: Md. Shahadat hossain
Donbari tangail

Project verified by: Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta

| | | |
|--|---|--|
| Name | : | SHAKH SHOEAB REJONE |
| Age | : | 05-02-1995 (22 Years) |
| Education, till to date | : | H.S.C |
| Marital status | : | Unmarried |
| Children | : | Null |
| No. of siblings: | : | 02 Brothers |
| Address | : | Vill: Gopalbari P.O:Nolhara P.S:Donbari Dist: Tangail. |
| Parent's and GB related Info | | |
| (i) Who is GB member | : | Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/> |
| (ii) Mother's name | : | Most: SAMSUR NAHAR Begum |
| (iii) Father's name | : | Late: ABDUR LOTIF |
| (iv) GB member's info | : | Branch: Nolhara modupur , Centre # 76(Female), Member ID: 7489\1, Group No: 02 Member since: 2011 raning (11Years) First loan: BDT 5,000Taka. |
| Further Information: | | Existing loan: 13,796 Outstanding loan:7,636 |
| (v) Who pays GB loan installment | : | Mother |
| (vi) Mobile lady | : | No |
| (vii) Grameen Education Loan | : | No |
| (viii) Any other loan like GB, BRAC ASA etc.. | : | No |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| | | |
|---|---|--|
| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
| Business Experiences and Training Info | : | 03 years experience in running business. He has training. |
| Other Own/Family Sources of Income | : | Business |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01911-855963 |
| Family's Contact No. | : | Nil |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. donbari Unit,Tangail. |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST:SUMSUR NAHAR BEGUM Joined Grameen Bank Since 11 Years Ago. At First She Took 5,000 taka Loan from Grameen Bank. Gradually she Took more Loan From GB. She Utilized the money in agriculture.

Proposed Nobin Udyokta Business Info

| | | |
|---|---|---|
| Business Name | : | SABBIR MOTORS |
| Location | : | Donbari Newmarket donbari,Tangail. |
| Total Investment in BDT | : | BDT 475,000 |
| Financing | : | Self BDT 395,000(from existing business) 83% Required Investment BDT 80,000(as equity) 17% |
| Present salary/drawings from business (estimates) | : | BDT 5,000 Taka. |
| Proposed Salary | : | BDT 5,000 Taka. |
| Size of shop | : | 20ft x 20 ft= 400 Square ft |
| Security of the shop | : | 150,000 Taka. |
| Implementation | : | <ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Freez, Gash chula,TV, Rice kuker etc.▪Average 10% gain on sale.▪The business is operating by entrepreneur. Existing o2 Employee.▪The Shop is Rented▪Collects goods from Dhaka.▪Agreed grace period is 3 months. |

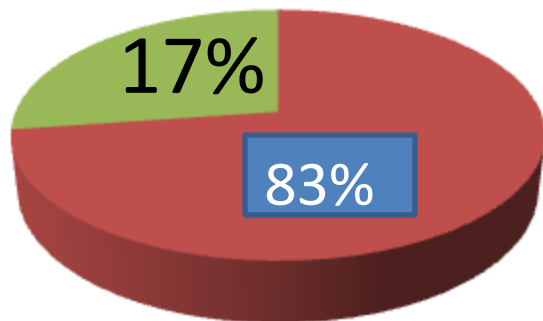
Existing Business (BDT)

| Particular | Daily | Monthly | Yearly |
|---|-------|---------------|----------------|
| Revenue (sales) | | | |
| Mobile,Gearal,Pars etc. | | 400,000 | 4800,000 |
| | | | |
| Total Sales (A) | | 400,000 | 4800,000 |
| Less. Variable Expense | | | |
| Mobile,Gearal,Pars etc. | | 360,000 | 4320,000 |
| | | | |
| Total variable Expense (B) | | 360,000 | 4320,000 |
| Contribution Margin (CM) [C=(A-B)] | | 40,000 | 480,000 |
| Less. Fixed Expense | | | |
| Rent | | 3,000 | 36,000 |
| Electricity Bill | | 1,700 | 20,400 |
| Mobile Bill | | 300 | 3,600 |
| Salary (self) | | 5,000 | 60,000 |
| Salary (staff) | | 10,000 | 120,000 |
| Transportation | | 1,000 | 12,000 |
| Entertainment | | 2000 | 24,000 |
| Guard | | 1200 | 14,400 |
| Bank service Charge | | 0 | 0 |
| Total fixed Cost (D) | | 24,100 | 289,200 |
| Net Profit (E) [C-D] | | 15,900 | 190,800 |

Investment Breakdown

| Particulars | Existing | | | Proposed | | | Proposed Total |
|--------------|----------|------------|----------------|----------|------------|---------------|----------------|
| | Qty. | Unit Price | Amount (BDT) | Qty | Unit Price | Amount (BDT) | |
| Frez | 4p | 30,000 | 120,000 | | | | 120,000 |
| Gash chula | | | 40,000 | | | 40,000 | 80,000 |
| Selinder | | | 40,000 | | | 40,000 | 80,000 |
| TV | 3P | 10,000 | 30,000 | | | | 30,000 |
| Rice koker | 3p | 1,850 | 5,800 | | | | 5,800 |
| Others | | | 9,200 | | | | 9,200 |
| Security | | | 150,000 | | | | 150,000 |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Total | | | 395,000 | | | 80,000 | 475,000 |

Source of Finance



Entrepreneur
Investment:395,000
Investor Investment:80,000
Total Investment:475,000

Financial Projection (BDT)

| Particular | Daily | Monthly | 1st Year | 2nd year |
|---|-------|---------------|----------------|----------------|
| Revenue (sales) | | | | |
| Mobile,Gearal,Pars etc. | | 450,000 | 5400,000 | 5670,000 |
| Total Sales (A) | | 450,000 | 5400,000 | 5670,000 |
| Less. Variable Expense | | | | |
| Mobile,Gearal,Pars etc. | | | | |
| | | 405,000 | 4860,000 | 5103,000 |
| Total variable Expense(B) | | 405,000 | 4860,000 | 5103,000 |
| Contribution Margin (CM) [C=(A-B)] | | 45,000 | 540,000 | 567,000 |
| Less. Fixed Expense | | | | |
| Rent | | 3,000 | 36,000 | 36,000 |
| Electricity Bill | | 1,700 | 20,400 | 20,500 |
| Mobile Bill | | 200 | 2,400 | 2,500 |
| Salary (self) | | 5,000 | 60,000 | 60,000 |
| Transportation | | 1,000 | 12,000 | 15,000 |
| Entertainment | | 2,000 | 24,000 | 24,000 |
| Guard | | 1,200 | 14,400 | 14,500 |
| Salary(staff) | | 10,000 | 120,000 | 120,000 |
| Total Fixed Cost | | 24,100 | 289,200 | 292,500 |
| Net Profit (E) [C-D] | | 20,900 | 250,800 | 274,500 |
| Investment Payback | | | 48,000 | 48,000 |

Cash flow projection on business plan (rec. & Pay)

| <i>Sl #</i> | <i>Particulars</i> | <i>Year 1 (BDT)</i> | <i>Year 2 (BDT)</i> |
|-------------|---|---------------------|---------------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 80,000 | |
| 1.2 | Net Profit | 250,800 | 274,500 |
| 1.3 | Depreciation (Non cash item) | | |
| 1.4 | Opening Balance of Cash Surplus | | 202,000 |
| | Total Cash Inflow | 330,000 | 476,500 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 80,000 | |
| 2.2 | Payment of GB Loan | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 48,000 | 48,000 |
| | Total Cash Outflow | 128,000 | 48,000 |
| 3 | Net Cash Surplus | 202,000 | 428,500 |

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:01
Experience & Skill : 03 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



মেসার্স সাবিব মটরস্

প্রোপ্রাইটর: শেখ সোয়েব রিজুয়ান সম্রাট

জামালপুর রোড, ধনবাড়ী, টাঙ্গাইল। মোবাইল: ০১৯১১-৮৫৫৯৬৩

এখানে ACL সিক্সম্প, জাপানি
সিএনজি, বোরাক সুপার, এইচ
এম্বাড্ডও এখানে অটো ও রিক্সর





গোস্বামী সানিকিটবাস গোস্বামী সানিকিটবাস



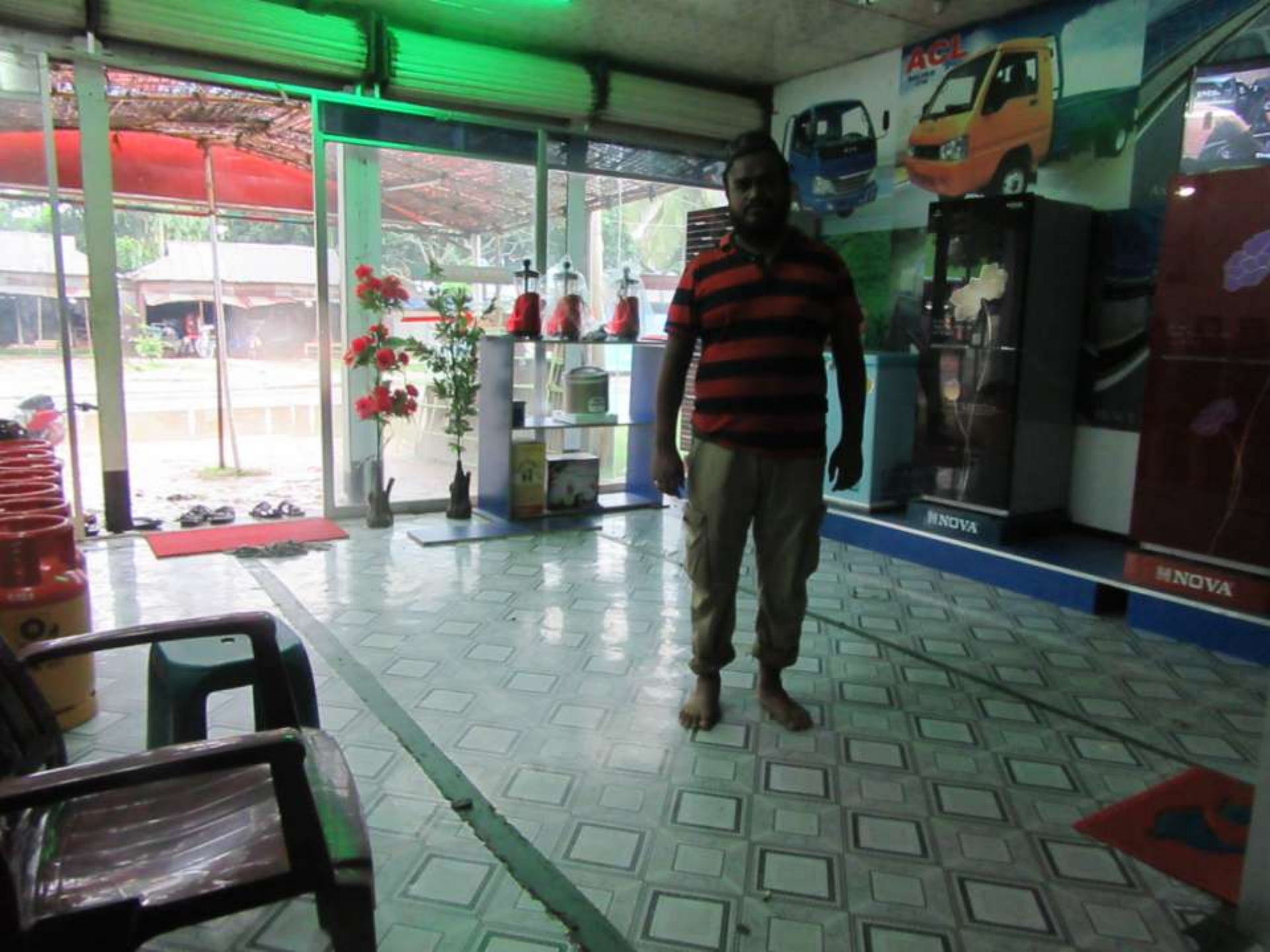


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ACL

Model: 800-43
1.8 TON

Axio-silver

Axio-white

Face (white)

NOVA

NOVA

NOVA



ACL
Model: 800 K2
1.0 TCM

Axio-silver

iHace (white)

NOVA

NOVA

NOVA







BMGI
BM LP C
12 K
22 MM

131

131
BM GAS
BM GA
Friendly

FAMILY PICTURE

