#### **Proposed NU Business Name: RUBEL DAIRY FARM**



Project identification and prepared by: Md. Saiduzzaman sadhin Rajshahi Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. RUBEL HOSSAIN	
Age	:	12-10-1994 (24 years)	
Education, till to date	:	H.S.C	
Marital status	:	Unmarried	
Children	:	N/A	
No. of siblings:	:	2 Brothers,1sister.	
Address	:	Vill: mollapara P/O:Rajabari hat .P.S:Godagari Dist: Rajshahi	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MST. MURSHIDA BEGUM  MD: ROBIUL ISLAM  Branch: Dewpara, Godagari. Centre #91 (Female),  Member ID: 8913, Group No: 01  Member since: 19/01/2010 till now (7 Years)  First loan: BDT 20000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 4000, Outstanding loan: 3288= Father No No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	06 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	Service holder.
Entrepreneur Contact No.	:	01743-555866
Mother's Contact No.	:	01938-704080
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.Rajshahi Unit, Rajshahi

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

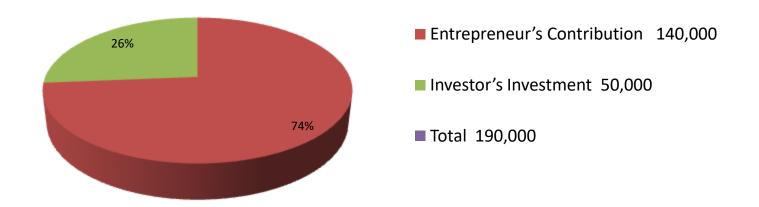
**MST. MURSHIDA BEGUM** joined Grameen Bank since 7 years ago. At first she took 20000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan for business.

Proposed Nobin Udyokta Business Info				
Business Name	:	RUBEL DAIRY FARM		
Location	:	Mollapara, Godagari		
Total Investment in BDT	:	BDT 190,000/-		
Financing	:	Self BDT 1,40,000/-(from existing business) 74% Required Investment BDT 50000/-(as equity) 26%		
Present salary/drawings from business (estimates)	:	BDT 4,000/-		
Proposed Salary	:	BDT 4,000/-		
Size of shop	:	50*20=1000 squre ft.		
Security of the shop	:	-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like.Cow'.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The farm is own.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	3 Monthly	Yearly		
Revenue (sales)					
Cow sales		190000	760000		
Total Sales (A)		190000	760000		
Less. Variable Expense					
Cow sales		160000	640000		
Total variable Expense (B)		160000	640000		
Contribution Margin (CM) [C=(A-B)		30000	120000		
Less. Fixed Expense					
Rent			0		
Electricity Bill					
Mobile Bill		900	3600		
Salary (self)		12000	48000		
Guard			0		
Transportation		900	3,600		
Entertainment			0		
Salary (staff)			0		
Bank service Charge			0		
Total fixed Cost (D)		13800	55200		
Net Profit (E) [C-D)		16200	64800		

Investment Breakdown						
	Existing	proposed				
Cow	140000	50000	190000			
Total	140000	50000	190000			

### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	3 Month	1st Year	2nd year	3rd Year
Revenue (sales)					
Cow sales		210000	840000	882000	926100
Total Sales (A)		210000	840000	882000	926100
Less. Variable Expense					
Cow sales		160000	640000	672001	705601
Total variable Expense (B)		160000	640000	672001	705601
Contribution Margin (CM) [C=(A-B)		50000	200000	210001	220501
Less. Fixed Expense					
Rent					
Electricity Bill					
Mobile Bill		900	3600	3600	3600
Salary (self)		12000	48000	48000	48000
Transportation		900	3600	3600	3600
Entertainment					
Salary (staff)					
Security Gard					
Bank service Charge					
Total Fixed Cost		13800	55200	55200	55200
Net Profit (E) [C-D)		36200	144800	154801	165301
Investment Payback			20000	20000	20000

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	1st year	2nd year	3rd year
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	144800	154801	165301
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		124800	259601
	Total Cash Inflow	194,800	279601	424902
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	124,800	259601	404902

## **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:

Experience & Skill: 6 Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop. Molla para . Regular customers;

## THREATS

Theft Fire

Political unrest









# **FAMILY PICTURE**

