Proposed NU Business Name: FAYSAL GORUR KHAMAR



Project identification and prepared by: Monoj kumar sarkar, Bagha Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD.FAYSAL ISLAM		
Age	:	18-03-1993(24 Years)		
Education, till to date	:	Degree (3 rd year)		
Marital status	:	Unmarried		
Children	:	-		
No. of siblings:	:	03 Brothers		
Address	:	Vill.Khudichoigoti, P.O: Bagha, P.S: Bagha, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Fathers name (iv) GB member's info	: : :	Mother Father MOST.FIROZA KHATUN MD.HAZROT ALI Branch:Monigram , Centre # 30/m (Female), Member ID:2519/5, Group No: 04 Member since: 28-03-2008 to 12-09-15 New 24-4-17 (07Years) First loan: BDT -10,000		
Further Information: (v) Who pays GB loan installment	 :	Existing Loan: BDT-20,000, Outstanding loan: 018,240 Fathers		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	••	Mango& Pan pata Business
Other Own/Family Sources of Liabilities	••	Agriculture
Entrepreneur Contact No.	-	01750-203977
Family Contact No.	:	01757-310628
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bagha Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

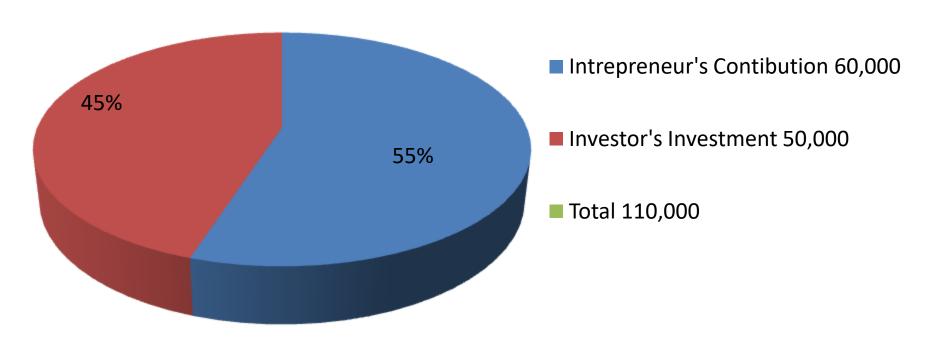
MOST.FIROZA KHATUN joined Grameen Bank since 07 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	FAYSAL GORUR KHAMAR			
Location	:	Khudichoigoti,Bagha,Rajshahi .			
Total Investment in BDT	:	BDT-110,000/-			
Financing	:	Self BDT 60,000/-(from existing business)55% Required Investment BDT 50,000/-(as equity) 45%			
Present salary/drawings from business (estimates)	:	BDT 4,000/-			
Proposed Salary	•	BDT 4,000/-			
Size of shop	•	20 ft x 20 ft= 400 square ft			
Security of the shop	••	-			
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Ox Sale. The business is operating by entrepreneur. Existing no employees. The farm is own. Agreed grace period is 3 months. Average 50% gain on sale. 			

Revenue (sales)		
Ox Sale	110,000	220,000
Total Sales (A)	110,000	220,000
Less. Variable Expense		
Ox Sale	55,000	110,000
Total variable Expense (B)	55,000	110,000
Contribution Margin (CM) [C=(A-B)	55,000	110,000
Less. Fixed Expense		
Food	9,000	18,000
Electricity bill	0	0
Transportation	1,200	2,400
Salary (self)	24,000	48,000
Salary (staff)	0	0
Entertainment	0	0
Generator	0	0
Bank Charge	600	1,200
Mobile bill	1,200	2,400
Total fixed Cost (D)	36,000	72,000
Net Profit (E) [C-D)	19,000	38,000

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Ox (2x30,000)	60,000	40,000	100,000		
Food	0	10,000	10,000		
Total	60,000	50,000	110,000		

Source of Finance



Financial Projection (BDT)					
Daily	Monthly	1st Year	2nd Year	3 rd Year	
	120,000	240,000	252,000	264,600	
	120,000	240,000	252,000	264,600	
	60,000	120,000	126,000	132,300	
	60,000	120,000	126,000	132,300	
	60,000	120,000	126,000	132,300	
	9,000	18,000	19,000	20,000	
	0	0	0	0	
	1,200	2,400	2,500	2,600	
	24,000	48,000	48,000	48,000	
	0	0	0	0	
	0	0	0	0	
	0	0	0	0	
	600	1,200	1,300	1,400	
	1,200	2,400	2,500	2,600	
	36,000	72,000	73,300	74,600	
		Daily Monthly 120,000 120,000 60,000 60,000 9,000 9,000 0 1,200 24,000 0 0 0 0 1,200 1,200 1,200 1,200 1,200	Daily Monthly 1st Year 120,000 240,000 120,000 240,000 60,000 120,000 60,000 120,000 60,000 120,000 9,000 18,000 0 0 1,200 2,400 48,000 0 0 0 0 0 0 0 1,200 2,400 1,200 2,400 2,400 2,400 2,400 2,400 2,400 2,400	Daily Monthly 1st Year 2nd Year 120,000 240,000 252,000 120,000 240,000 252,000 60,000 120,000 126,000 60,000 120,000 126,000 60,000 120,000 126,000 9,000 18,000 19,000 0 0 0 1,200 2,400 2,500 24,000 48,000 48,000 0 0 0 0 0 0 0 0 0 600 1,200 1,300 1,200 2,400 2,500	

24 000

+ D... C. L. (C. D.)

40 000

Cash flow projection on business plan (rec. & Pay)

SL	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	48,000	52,700	57,700
1.3	Depreciation (Non cash item)	-	-	-
1.4	Opening Balance of Cash Surplus		28,000	60,700
	Total Cash Inflow	98,000	80,700	118,400
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	28,000	60,700	98,400

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of farm; Regular customers;

THREATS

Theft

Fire

Political unrest







