#### Proposed NU Business Name: MONOLISHA PHOTOSTAT



Project identification and prepared by: Ataur Rahman Sokhipur Unit, Tangail Project verified by: Md.Siddikur Rahaman



Brief Bio of The Proposed Nobin Udyokta					
Name	:	ABU HOSEN AZAD			
Age	:	02-04-1996 (21 Years)			
Education, till to date	:	H.S.C			
Marital status	:	Unmarried			
Children	:	0 Son 0 Daughter			
No. of siblings:	:	02 BrotherS 0 Sister,			
Address	:	Vill:Sokhipur P.O: Sokhipur , P.S: Sokhipur, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father SHAHERA BEGUM ABU BOKKOR MIAH Branch: Sokhipur, Centre # 07 (male), Member ID: 1214/2, Group No: 02 Member since: 05-07-1991 ( <i>10 Years</i> ) First Ioan: BDT 5,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan:20,000 /-, Outstanding Ioan:19,120 / Father No No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	••	01 years experience in running business.
Training Info	:	
Other Own/Family Sources of Income	:	Lear
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01786-161780
Mother's Contact No.	:	01752-203163
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Sokhipur Unit, Tangail.

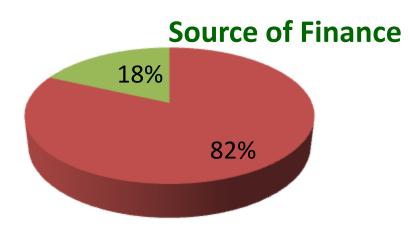
#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**SHAHERA BEGUM** joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in land Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MONOLISHA PHOTOSTAT			
Location	:	Sokipur Proshika area, Sokhipur, Tangail			
Total Investment in BDT	:	BDT 3,85,000/-			
Financing	:	Self BDT 3,15,000/-(from existing business) 82%			
		Required Investment BDT 70,000/-(as equity) 18%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	12 ft x 10 ft= 120 square ft			
Implementation	:	<ul> <li>Currently run a business like as lear and flexiload</li> <li>Average 20% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>Collects goods from Sokhipur.</li> <li>The shop is owned.</li> <li>Agreed grace period is three month.</li> </ul>			

Existi	ing		
Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Lear Service	130	0 39000	468000
Flexiload	12	0 3600	43200
Total Sales(A)	142	0 42600	511200
Lear Service	104	0 31200	374400
Total Variable Expense	104	0 31200	374400
Contributon Margin (CM) [C=(A-B)]	38	0 11400	136800
Less Fixed Expense			
Electric Bill		500	6000
Transportaion		600	7200
Salary (Self)		5000	60000
Entertainment		100	1200
Mobile Bill		200	2400
Total Fixed Cost (D)		6400	76800
Net Profit (E)= [C-D]		5000	60000

Investment Breakdown							
	Proposed						
Particulars	Particulars Qty. Unit Amoun				Unit	Amou	Propose
		Price	t (BDT)		Price	nt	d Total
						(BDT)	
Lear	1000	300	300,000			0	300,000
Flexiload			15,000			50,000	65,000
Others			0			20,000	20,000
	1000	300	315,000	0	0	70,000	385000



- Entrepreneur's Contribution 315,000
- Investor's Investment 70,000

Total 385,000

Financial Projection (BDT)					
Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Lear Service	1800	54000	648000	680400	714420
Flexiload	120	3600	43200	45360	47628
Total Sales(A)	1920	57600	691200	725760	762048
Less Variable Expense (B)					
Lear Service	1440	43200	518400	544320	571536
Total Variable Expense	1440	43200	518400	544320	571536
Contributon Margin (CM) [C=(A-B)]	480	14400	172800	181440	190512
Less Fixed Expense					
Electric Bill		500	6000	6300	6600
Transportaion		600	7200	7560	7938
Salary (Self)		5000	60000	60000	60000
Entertainment		100	1200	1200	1200
Mobil Bill		200	2400	2500	2600
Total Fixed Cost (D)		6400	76800	77560	78338
Net Profit (E)= [C-D]		8000	96000	100800	105840
Investment Pay Back			28,000	28,000	28,000

### Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	70,000		
1.2	Net Profit	96,000	100800	105840
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		68000	140800
	Total Cash Inflow	166,000	168,800	246,640
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28000	28000	28000
	Total Cash Outflow	98,000	28,000	28,000
3	Net Cash Surplus	68,000	140,800	218,640



STRENGTH Employment: Self: 0 Family:0 Others:0 Experience & Skill : 03 Years Skill and experience;	WEAKNESS Lack of Capital/Investment
<b>O</b> PPORTUNITIES Huge demand in the community Location of shop; Regular customers;	<b>T</b> HREATS Theft Fire

Pictures















# **FAMILY PICTURE**

