#### **Proposed NU Business Name : HADHI TAYER CENTER**



Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SAIFUL ISLAM		
Age	:	25-09-1985(32 Years)		
Education, till to date	:	Class eight		
Marital status	:	married		
Children	:	2 Son o daughters		
No. of siblings:	:	1 Brothers, 2 Sister.		
Address	:	Villa: konabari P.O:bakra , P.S: nagourpur , Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Most:chaira begum Md:ginnath ali Branch:nagourpur Centre # 20/m(Female), Member ID: 2302/1, Group No: 05 Member since:24/02/1988 First loan: BDT 5000 /-		
Further Information: (v) Who pays GB loan installment		Outstanding loan: nil Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and	:	10years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	agricultural
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01710338230
Family's Contact No.	:	01734405756
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Most:chaira begum

joined Grameen 27 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in . agricultural

#### **Proposed Nobin Udyokta Business Info**

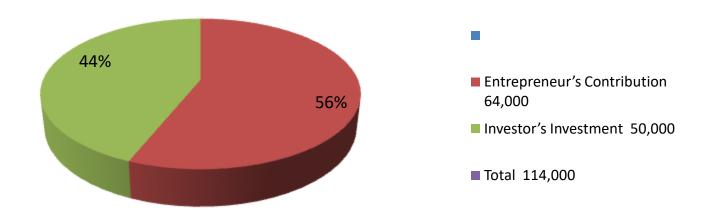
		•
Business Name	:	HADHI TAYER CENTER
Location	:	nagourpur bus stand nagourpur road tangail
Total Investment in BDT	:	BDT 114,000/-
Financing	:	Self BDT 64,000/- (from existing business 64% Required Investment BDT 50,000/- (as equity) 36%
Present salary/drawings from business (estimates)	:	
Proposed Salary	:	BDT 5,000
Size of shop	:	13 ft x 13ft= 169square ft
Security of the shop	:	25000
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; truck tayer ,cng tayer pecap tub , auto tub ,cngtub jal tub old tub etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rent</li> <li>Collects goods from TANGAIL</li> <li>Agreed grace period is 3 months.</li> </ul>

#### **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue (sales)			
truck tayer ,cng tayer pecap tub , auto tub ,cngt ub	3350	100500	1206000
jal tub old tub	3330	100300	1200000
Total Sales (A)	3350	100500	1206000
Less. Variable Expense			
truck tayer ,cng tayer pecap tub , auto tub ,cngtub jal		80400	964800
tub old tub		80400	904600
Total variable Expense (B)		80400	964800
Contribution Margin (CM) [C=(A-B)		20100	241200
Less. Fixed Expense			
Rent		900	10800
Electricity Bill		7000	84000
Transportation		1000	12000
Mobile Bill		300	3600
Entertainment		500	6000
Gurd		100	1200
Salary (sttaf)		0	0
Salary (self)		5,000	60,000
Total fixed Cost (D)		14800	177600
Net Profit (E) [C-D)		5000	63600

Investment Breakdown					
Particulars	Existing	Proposed	<b>Proposed Total</b>		
Truck tayer	18000	50000	68000		
C,n,g tayer	30000		30000		
Pecap tub	2500		2500		
C n g tub	0		0		
Auto tub	1500		1500		
C n g tub	1000		1000		
Old tub	10000		10000		
Jail tub	700		700		
Extra	300		300		
Total	64000	50000	114000		

#### **Source of Finance**



Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)	
Revenue (sales)					
С	100500	1206000	1266300	1329615	
Total Sales (A)	100500	1206000	1266300	1329615	
Less. Variable Expense					
	80400	964800	1013040	1063692	
Total variable Expense (B)	80400	964800	1013040	1063692	
Contribution Margin (CM) [C=(A-B)	20100	241200	253260	265923	
Less. Fixed Expense					
Rent	900	10800	10800	10800	
Electricity Bill	7000	84000	84000	84000	
Guard	100	1200	1200	1200	
Mobile Bill	300	3600	3800	3800	
Entertainment	500	6000	6200	6200	
Transportation	1000	12000	12200	12200	
Salary (staff)	0	0	0	0	
self salary	5000	60,000	60,000	60,000	
Total Fixed Cost	14800	177600	178200	178200	
Net Profit (E) [C-D)	5000	63600	75060	87723	
Investment Payback		20000	20000	20000	

#### Cash flow projection on business plan (rec. & Pay)

	Cash flow projection on business plan (rec. & Pay						
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	50,000					
1.2	Net Profit	63600	75060	87723			
1.3	Depreciation (Non cash item)	0	0	0			
1.4	Opening Balance of Cash Surplus		43600	98660			
	Total Cash Inflow	113600	118660	186383			
2	Cash Outflow						
2.1	Purchase of Product	50,000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20,000			
	Total Cash Outflow	70,000	20,000	20000			
3	Net Cash Surplus	43600	98660	166383			

#### **SWOT ANALYSIS**

# Strength

Employment: Self: Family:0 Others:

Experience & Skill: Years Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

#### THREATS

Theft

Fire

Political unrest

# Pictures













# **FAMILY PICTURE**

