#### Proposed NU Business Name: SIMAK DEGAIN HOUSE



Project identification and prepared by: Md. Farhad Hassain Tangail Sadar Unit, Tangail Project verified by: MD. Mizanur Rahaman Patoyari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MONJU MIAH		
Age	:	14-03-1987(30 Y <i>ears)</i>		
Education, till to date	:	S,S,C		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	2 Brothers		
Address	:	Vill: Foilargona , P.O: Gala , P.S: Tangail Sadar , Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MISS MORGINA BEGOM MISS MORGINA BEGOM MD. ASHAK ALI Branch: Gala Tangail, Centre # 38 (Female), Member ID :8462, Group No: 12 Member since:03/05/1988 ( 29 Years) First Ioan: BDT 5,000 /-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	::	Outstanding loan: 8,300/- Father No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has 3 month training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01760278343
Family's Contact No.	:	Nil
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail sadar Unit, Tangail.

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MISS MORGINA BEGOM** joined Grameen Bank 05 years ago. At first she took BDT 5,000/- loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

#### **Proposed Nobin Udyokta Business Info**

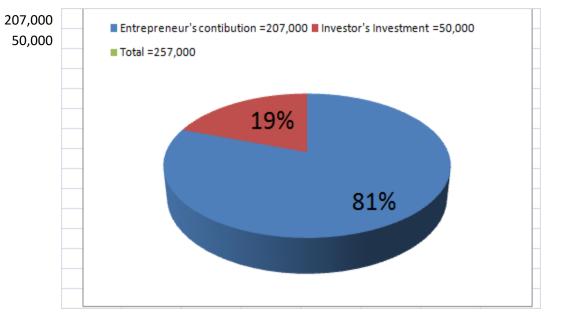
Business Name	:	SIMAK DEGAIN HOUSE
Location	••	Parse club Vhabon, Akur Thakur Para Tangail.
Total Investment in BDT	:	BDT 257,000/-
Financing	:	Self BDT 207,000/- (from existing business )81% Required Investment BDT 50,000/- (as equity) 19 %
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	•	BDT 5,000
Size of shop	••	7 ft x 7 ft= 49 square ft
Security of the shop	••	150,000/-
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Computer, Laminating machine, Printer, etc.</li> <li>Average 50 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Tangail.</li> <li>Agreed grace period is 3 months.</li> </ul>

Existing Business (BDT)						
BDT (TK)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Computer, Laminating machine, Printer, etc	2,000	60,000	720,000			
Total Sales (A)	2,000	60,000	720,000			
Less. Variable Expense						
Computer, Laminating machine, Printer, etc	1,400	42,000	504,000			
Total variable Expense (B)	1,400	42,000	504,000			
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000			
Less. Fixed Expense						
Rent		3000	36000			
Electricity Bill		1000	12000			
Transportation		1000	12000			
Salary(Self)		5000	60000			
Entertainment		300	3600			
Guird		100	1200			
Mobile Bill		300	3600			
Total fixed Cost (D)		10700	128400			
Net Profit (E) [C-D)		7,300	87,600			

Investment Breakdown Investment Breakdown						
Particulars Existing Proposed Proposed Tot						
Computer	30,000	50,000	80,000			
Laminating machine	3,000	0	3,000			
Printer	6,000	0	6,000			
etc	18,000	0	18,000			
Security	150,000	0	150,000			
Total:-	207,000	50,000	257,000			

#### **Source of Finance**

Entrepreneur's contibution =207,000 Investor's Investment =50,000 Total =257,000



#### **Financial Projection (BDT)**

Daily	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)
3,000	90,000	1,080,000	1,134,000	1,190,700
3,000	90,000	1,080,000	1,134,000	1,190,700
2,100	63,000	756,000	793,800	833,490
2,100	63,000	756,000	793,800	833,490
900	27,000	324,000	340,200	357,210
	3,000	36,000	36,000	36,000
	1000	12,000	12,600	13,230
	1,500	18,000	18,900	19,845
	5,000	60,000	60,000	60,000
	300	3,600	3,780	3,969
	100	1,200	1,200	1,200
	300	3,600	3,600	3,600
	11,200	134,400	136,080	137,844
	15,800	189,600	204,120	219,366
		20,000	20,000	20,000
	3,000 <b>3,000</b> 2,100 <b>2,100</b>	3,000       90,000         3,000       90,000         3,000       90,000         2,100       63,000         2,100       63,000         900       27,000         900       27,000         1000       1,500         1,500       3,000         1,500       3,000         1,500       3,000         1,500       3,000         1,500       3,000         1,500       3,000         1,500       3,000         1,500       3,000         1,500       3,000         1,500       3,000	3,000         90,000         1,080,000           3,000         90,000         1,080,000           3,000         90,000         1,080,000           3,000         90,000         1,080,000           3,000         90,000         1,080,000           2,100         63,000         756,000           2,100         63,000         756,000           900         27,000         324,000           900         27,000         36,000           1000         12,000         12,000           1,500         18,000         3,600           300         3,600         3,600           11,200         134,400         189,600	3,000         90,000         1,080,000         1,134,000           3,000         90,000         1,080,000         1,134,000           3,000         90,000         1,080,000         1,134,000           3,000         90,000         1,080,000         1,134,000           2,100         63,000         756,000         793,800           2,100         63,000         756,000         793,800           900         27,000         324,000         340,200           900         27,000         36,000         36,000           1000         12,000         12,600           1,500         18,000         60,000           300         3,600         3,780           300         3,600         3,780           300         3,600         3,600

## Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000	0	0
1.2	Net Profit	189,600	204,120	219,366
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus	0	169,600	353,720
	Total Cash Inflow	239,600	373,720	573,086
2	Cash Outflow			
2.1	Purchase of Product	50,000	0	0
2.2	Payment of GB Loan	0	0	0
	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	169,600	353,720	553,086



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 1 Family:0 Others: Experience & Skill : Years Quality goods & services; Skill and experience; THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures





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# **FAMILY PICTURE**

