Proposed NU Business Name: MESARS SHIMLA ENTERPRIZE



Project identification and prepared by: MD. Habibullah Kaliganj,Gazipur

Project verified by: Md.Siddikur Rahman



Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta							
Name	:	MD.SABBIR KHAN					
Age	:	01-01-1999 (18 Y <i>ears)</i>					
Education, till to date	:	Class Nine					
Marital status	:	Unmarried					
Children	:	No					
No. of siblings:	:	2 Brother 1 Sister					
Address	:	Vill: Kholapara P.O: Dokhin Bag P.S: Kaliganj Dist: Gazipur					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father MOST.SHEFALI AKTER (SHATHI) MD.SELIM KHAN Branch : Jamal pur Centre 7 (Female), Member ID: 1283/1 , Group No: 02 Member since: 16-02-2012 (5Years) First Ioan: BDT 10,000					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB,		Existing loan: BDT 25,000, Outstanding Loan: 6400 Father No No No					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	No
Business Experiences and	:	No experience in running business.03 Years in own business
		She has no training.
Training Info	:	
Other Own/Family Sources of Income	• •	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01953121528
Family's Contact No.	-	01927381129
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliganj,Gazipur Unit, Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST.SHEFALI AKTER (SHATHI) joined Grameen Bank since 05 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

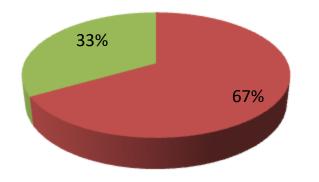
Proposed Nobin Udyokta Business Info					
Business Name	:	MESARS SHIMLA ENTERPRIZE			
Location	:	Kaliganj,Gazipur			
Total Investment in BDT	:	BDT 150,000/-			
Financing	:	Self BDT 1,00,000/- (from existing business) 67% Required Investment BDT 50,000/- (as equity) 33%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	25 ft x 10 ft=250 square ft			
Implementation	:	 The business is planned to be scaled up by investment in goods like -Cement,Electrical energy light,Mobile set,Electrical execories e.t.c. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is own. Collects goods from Dhaka Agreed grace period is 3 months. 			

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Cement, Electrical energy light, Mobile set, Electrical execories e.t.c	3400	102000	1224000
		C) (
Total Sales(A)	3400	102000	1224000
Less Variable Expense (B)			(
Cement, Electrical energy light, Mobile set, Electrical execories e.t.c	2890	86700	1040400
Total Variable Expense	2890	86700	1040400
Contributon Margin (CM) [C=(A-B)]	510	15300	183600
Less Fixed Expense			
Rent		C) (
Electric Bill		1000	12000
Transportaion		1000	12000
Salary (Self)		5000	60000
Salary (Staff)		C) (
Entertainment		100	1200
Guard		C) (
Generator		100	1200
Mobile Bill		300	3600
Total Fixed Cost (D)		7500	90000
Net Profit (E)= [C-D]		7800	93600

Investment Breakdown									
Existing					Proposed				
Particulars	Qty.	Unit	Amount	Qty.	Unit	Amount	Proposed		
		Price	(BDT)		Price	(BDT)	Total		
Cement	26	500	13,000	30	500	15,000	28,000		
Electrical Energy light	40	300	12,000	20	1000	20,000	32,000		
Mobile set	5	5,000	25,000	30	500	15,000	40,000		
Electrical Execories						0	0		
			0			0	0		
			0			0	0		
Others						0	0		
			0			0	0		
Security			50,000			0	50,000		
			0			0	0		
	128	5800	100,000	80	2000	50,000	150000		

Source of Finance



- Entrepreneur's Contribution 100,000
- Investor's Investment 50,000

Total 150,000

		<u> </u>	<u> </u>		
Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Cement,Electrical energy light,Mobile					
set,Electrical execories e.t.c	4000	120000	1440000	1512000	1587600
0	0	0	0	0	0
Total Sales(A)	4000	120000	1440000	1512000	1587600
Less Variable Expense (B)					
Cement,Electrical energy light,Mobile					
set,Electrical execories e.t.c	3400	102000	1224000	1285200	1349460
Total Variable Expense	3400	102000	1224000	1285200	1349460
Contributon Margin (CM) [C=(A-B)]	600	18000	216000	226800	238140
Less Fixed Expense					
Rent		0	0	0	0
Electric Bill		1000	12000	12300	12600
Transportaion		1000	12000	12600	13230
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		0	0	0	0
Entertainment		100	1200	1200	1200
Gard		0	0	0	0
Generator		100	1200	1200	1200
Mobil Bill		300	3600	3700	3800
Total Fixed Cost (D)		7500	88800	89800	90830
Net Profit (E)= [C-D]		10500	126000	132300	138915
Investment Pay Back			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	126,000	132300	138915
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		106000	218300
	Total Cash Inflow	176,000	238,300	357,215
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	, (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	106,000	218,300	337,215



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill : 2 years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures









FAMILY PICTURE

