#### **Proposed NU Business Name: HAMIM GOGUR KHAMAR**



Project identification and prepared by: Md. Saiduzzaman sadhin Rajshahi Sadar Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukdar



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD:HAMIM				
Age	:	18/01/1987 (30years)				
Education, till to date	:	Class:vIII				
Marital status	:	Unmarried				
Children	:	no				
No. of siblings:	:	3 Brothers,1 Sister.				
Address	:	Vill: MollaparaP.O: Rajabarihat, P.Sgodagari, Dist: Rajshahi				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father MST:HAYATUNNESA LATE.ABDUS SOBUR Branch: Dewpara,godagariCentre #48(Female), Member ID: 3289/1, Group No: 03 Member since2005-2013(8Years) First loan: BDT 5000/=				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 10,000, Outstanding loan:no. Father No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Agricalture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01727971611.
Mother's Contact No.	:	No 01741313931
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Rajshahi sadar Unit, Rajshahi

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

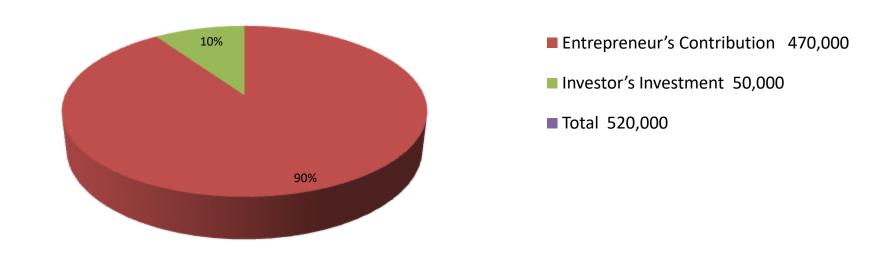
**MST:HAYATUNNESA**: joined Grameen Bank since 08 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan for business.

Proposed Nobin Udyokta Business Info						
Business Name	:	HAMIM GORUR KHAMAR				
Location	:	Mollapara,rajabari				
Total Investment in BDT	:	BDT 5,20,000				
Financing	:	Self BDT 4,70,000/-(from existing business) 90% Required Investment BDT 50,000/-(as equity) 10%				
Present salary/drawings from business (estimates)	:	BDT 4000/-				
Proposed Salary	:	BDT 4000/-				
Size of house	:	50ft x 20ft= 1000 square ft.				
Security of the shop		-				
Implementation	••	<ul> <li>He has fourteen cow in his farm.</li> <li>After getting equity fund cow food be purchased.</li> <li>Daily milk production is 05 liters and milk price is BDT 50.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The farm is own.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Milk sales	250	7,500	90000			
Total Sales (A)	250	7,500	90000			
Less. Variable Expense		0				
Milk sales	50	1,500	18000			
Total variable Expense (B)	50	1,500	18000			
Contribution Margin (CM) [C=(A-B)	200	6,000	72000			
Less. Fixed Expense						
Rent		0	0			
Electricity Bill		0	0			
Mobile Bill		300	3,600			
Salary (self)		4000	48,000			
Guard			0			
Transportation		500	6,000			
Entertainment		0	0			
Salary (staff)		0	0			
Bank service Charge			0			
Total fixed Cost (D)		4,800	57,600			
Net Profit (E) [C-D)		1,200	14,400			

Investment Breakdown							
Existing				Proposed			
<b>Particulars</b>	Qty.	<b>Unit Price</b>	Amount	Qty	<b>Unit Price</b>	Amount	Proposed
			(BDT)			(BDT)	Total
Total cow	14		470000				470000
Feed of cow						50000	50000
Total			470000	0	0	50000	520000

#### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Month	1st Year	2nd year	3rd Year
Revenue (sales)					
oil,rice,wheat,cosmatic etc.	350	10500	126000	132300	138915
Total Sales (A)	350	10500	126000	132300	138915
Less. Variable Expense		0	0	0	0
oil,rice,wheat,cosmatic etc.	50	1500	18000	18900	19845
Total variable Expense (B)	50	1500	18000	18900	19845
Contribution Margin (CM) [C=(A-B)	300	9000	108000	113400	119070
Less. Fixed Expense					
Rent					
Electricity Bill					
Mobile Bill		300	3600	3600	3600
Salary (self)		4000	48000	48000	48000
Transportation		500	6000	6000	6000
Entertainment					
Salary (staff)					
Security Gard					
Bank service Charge			100	100	100
Total Fixed Cost		4800	57700	57700	57700
Net Profit (E) [C-D)		4200	50300	55700	61370
Investment Payback			20000	20000	20000

# Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	1st year	2nd year	3rd year
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	50300	55700	61370
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		30300	66000
	Total Cash Inflow	100,300	86000	127370
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	30,300	66000	107370

## **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of farm; Molla para. Regular customers;

## THREATS

Theft Fire

Political unrest







