

## Proposed NU Business Name: **SAYEDI MEDICAL HOL**



Project identification and prepared by: Md. Sirajul Islam

Project verified by: Mizanur Rahman Patwary



## ***Brief Bio of The Proposed Nobin Udyokta***

Name	:	<b>MD. HASAN ALI</b>
Age	:	06-03-1989(28 Years)
Education, till to date	:	DIPLOMA IN PHARMACY
Marital status	:	Married
Children	:	1 Son & 1 Doughter
No. of siblings:	:	1 Sister
Address	:	Vill: Kashtola P.O: Kalihati P.S:Ghatail, Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>HASNA BEGUM,</b>
(iii) Father's name	:	<b>LATE. AJAHAR ALI</b>
(iv) GB member's info	:	Branch: Brahmonshason,Ghatail, Centre # 29 (Female), Member ID: 2705, Group No: 03 Member since: 23-02-1982(34Years) First loan: BDT 2500 Taka.
Further Information:		Existing loan: 50000, Outstanding loan: 23600 Taka.
(v) Who pays GB loan installment	:	Son
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	None
Business Experiences and Training Info	:	13 years experience in running business. He has tarined 4 Years
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01717592106
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ghatail Unit,Tangail.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**HASNA BEGUM** Joined Grameen Bank Since 34 Years Ago. At First She Took 2,500 taka Loan from Grameen Bank. She Gradually Took Loan From GB. Utilize Loan In Cow Agriculture And Home Development.

## Proposed Nobin Udyokta Business Info

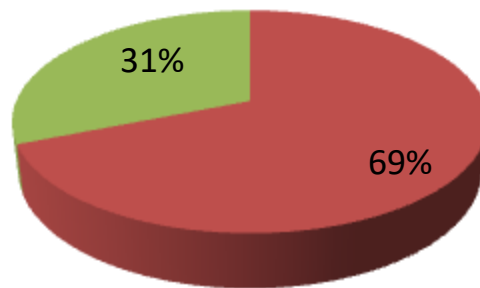
Business Name	:	<b>SAYEDI MEDICAL HOL</b>
Location	:	Hamidpur, Ghatail,Tangail.
Total Investment in BDT	:	BDT 1,285,000 Taka
Financing	:	Self BDT 885,000(from existing business) 55% Required Investment BDT 400,000(as equity) 45%
Present salary/drawings from business (estimates)	:	BDT 10,000 Taka.
Proposed Salary	:	BDT 10,000 Taka.
Size of shop	:	15 ft x 12 ft= 180 Square ft
Security of the shop	:	N/A
Implementation	:	<ul style="list-style-type: none"> <li>▪The business is planned to be scaled up by investment in existing goods like; parachitamol,ayjithromaichin,cyprofloxachin,sefixim,seforoxim,iraith romaichin,fluxachilin,amoxachilin,kitorolac,Etc.</li> <li>▪Average 25% gain on sale.</li> <li>▪The business is operating by entrepreneur. Existing No Employee.</li> <li>▪The Place is Own Entrepreneur.</li> <li>▪Collects goods from Chittagong.</li> <li>▪Agreed grace period is 3 months.</li> </ul>

### Existing Business (BDT)

Particular	Daily	Monthly	Yearly
<b>Revenue (sales)</b>			
parachitamol,ayjithromaichin,cyprofloxachin,sefixim,sefroxim,iraithromaichin,fluxachilin,amoxachilin,kitorolac,Et c.	3,000	90,000	1080000
Bikash& Dutch Bangla	60,000	1,800,000	21600000
	0	0	0
<b>Total Sales (A)</b>	63,000	1,890,000	22680000
<b>Less. Variable Expense</b>			
parachitamol,ayjithromaichin,cyprofloxachin,sefixim,sefroxim,iraithromaichin,fluxachilin,amoxachilin,kitorolac,Et c.	2,100	63,000	756000
Bikash& Dutch Bangla	59,760	1,792,800	21513600
	0	0	0
<b>Total variable Expense (B)</b>	61,860	1,855,800	22269600
<b>Contribution Margin (CM) [C=(A-B)]</b>	1,140	34,200	410400
<b>Less. Fixed Expense</b>			
Rent		1800	21,600
Electricity Bill		300	3,600
Mobile Bill		400	4,800
Salary (self)		10000	120,000
Salary (stuff)		0	0
Transportation		2000	24,000
Entertainment		500	6,000
Guard		100	1,200
<b>Total fixed Cost (D)</b>	<b>0</b>	15100	181,200
<b>Net Profit (E) [C-D]</b>		<b>19,100</b>	<b>229,200</b>

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
parachitamol	50	500	25,000	100	400	40000	65,000
ayjithromaichin	100	390	39,000	100	390	39000	78,000
syprofloxachin	80	470	37,600	100	470	47000	84,600
sefixim	120	400	48,000	80	300	24000	72,000
sefroxim	100	500	50,000			0	50,000
iraithromaichin	90	300	27,000			0	27,000
fluxachilin	100	420	42,000			0	42,000
amoxachilin	50	300	15,000			0	15,000
kitorolac	100	400	40,000			0	40,000
esomoplazol	150	620	93,000			0	93,000
omioplazil	100	450	45,000			0	45,000
calsiyam	200	200	40,000	0	0	0	40,000
syrap sefixim	150	180	27,000	0	0	0	27,000
apithrokaichin	100	120	12,000	0	0	0	12,000
others	1	100000	100,000			0	100,000
bikash&dutch bangla	1	120000	120,000	1	250000	250000	370,000
Security	1	125000	125,000			0	125,000
<b>Total</b>	<b>1493</b>	<b>350,250</b>	<b>885,000</b>	<b>380</b>	<b>251560</b>	<b>400000</b>	<b>1,285,000</b>

## Source of Finance



- Entrepreneur's Contribution  
885,000
- Investor's Investment 400,000
- Total 1,285,000

### Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd year	3rd Year
<b>Revenue (sales)</b>					
parachitamol,ayjithromaichin,cyprofloxachin,sefixim,seforoxim,iraithromaichin,fluxachilin,amoxachilin,kitorolac,Etc.	4000	700000	8400000	8820000	9261000
bikash&dutch bangla	70000	2100000	25200000	26460000	27783000
		0	0	0	0
<b>Total Sales (A)</b>	74000	2800000	33600000	35280000	37044000
<b>Less. Variable Expense</b>		0	0	0	0
parachitamol,ayjithromaichin,cyprofloxachin,sefixim,seforoxim,iraithromaichin,fluxachilin,amoxachilin,kitorolac,Etc.	2800	354500	4254000	4466700	4690035
bikash&dutch bangla	69720	2091600	25099200	26354160	27671868
		0	0	0	0
<b>Total variable Expense (B)</b>	72520	2446100	29353200	30820860	32361903
<b>Contribution Margin (CM) [C=(A-B)]</b>	1480	44400	532800	559440	587412
<b>Less. Fixed Expense</b>					
Rent		1800	21600	22680	23814
Electricity Bill		300	3600	3780	3969
Mobile Bill		500	6000	6300	6615
Salary (self)		10000	120000	126000	132300
Salary( stuff)		0	0	0	0
Transportation		2000	24000	25200	26460
Entertainment		500	6000	6300	6615
Generator		0	0	0	0
Gurd		100	1200	1260	1323
Depriciation		0	0	0	0
<b>Total Fixed Cost</b>		15200	182400	191520	201096
<b>Net Profit (E) [C-D]</b>		<b>29200</b>	<b>350400</b>	<b>367920</b>	<b>386316</b>
<b>Investment Payback</b>			<b>160000</b>	<b>160000</b>	<b>160000</b>



# Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3(BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	400,000		
1.2	Net Profit	<b>350400</b>	<b>367920</b>	<b>386316</b>
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		190400	398320
	<b>Total Cash Inflow</b>	750400	558320	784636
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	400000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	160000	160000	160000
	<b>Total Cash Outflow</b>	560000	160000	160000
<b>3</b>	<b>Net Cash Surplus</b>	190400	398320	624636

# ***SWOT ANALYSIS***

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : 13 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures

# নবীন উদ্যোক্তা



সহযোগিতায় গ্রামীণ শক্তি সামাজিক ব্যবসা দিও

**সিমান্তর কোম্পানি (পাব) লিমিটেড**

সিমান্তর কোম্পানি (পাব) লিমিটেড  
সিমান্তর কোম্পানি (পাব) লিমিটেড  
সিমান্তর কোম্পানি (পাব) লিমিটেড

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স্বাস্থ্য সুরক্ষার জন্য  
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এজেন্ট নাম্বার  
019305023248

ডাঃ মেহেদুল ইসলাম  
ডাঃ বিক্রম হাজরিন (ওসি)  
ডাঃ মোঃ লুৎফুল আলম  
ডাঃ মোঃ মাসুদ হোসেন

**বিকশ এজেন্ট**  
01722911830



# FAMILY PICTURE

