Proposed NU Business Name: MOLLA TRADERS



Project identification and prepared by: Md. Habil Uddin Sha ,Kiranigong Unit, Dhaka Project verified by: Md.Shamsul Arefin



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MUSLIM HOSSAIN				
Age	:	20-08-1994 (23 Years)				
Education, till to date	:	S.S.C				
Marital status	:	Unmarried				
Children	:	0 Son 0 Daughter				
No. of siblings:	:	01 Brother & 0 Sister				
Address	:	Vill: Pora Hati, P.O: Rohitpur, P.S: Keranigonj, Dist: Dhaka.				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father SALMA BEGUM MD.DELOWAR HOSSAIN Branch: Rohitpur, Centre # 20 (Female), Member ID: 3567/1, Group No: 01 Member since: 2004-2009 <i>(5 Years)</i> First Ioan: BDT 5,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: 20,000/-Outstanding Loan :/- No No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil	
Business Experiences and	:	01 years experience in business.	
Training Info	:	He has no training.	
Other Own/Family Sources of Income	:	None	
Other Own/Family Sources of Liabilities	:	None	
Entrepreneur Contact No.	:	01869-087458	
Mother's Contact No.	:	01756-628964	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Keranigonj Unit, Dhaka.	

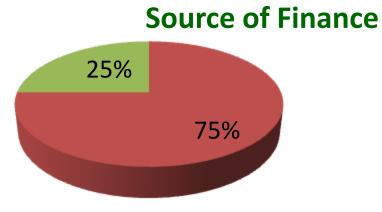
BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SALMA BEGUM joined Grameen Bank since 8 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MOLLA TRADERS			
Location	:	Keranigonj			
Total Investment in BDT	:	BDT 2,00,000/-			
Financing	:	Self BDT 1,50,000/-(from existing business) 75% Required Investment BDT 50,000/-(as equity) 25%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	30 ft x 10 ft= 300 square ft			
Implementation	:	 He has run his Business like as brick,cement,Sand. The business is operating by entrepreneur. Existing no employes. Collects goods from Dhaka . 15% goods on sales. The Shop is rented. Agreed grace period is 3 months. 			

Existi	ng		
Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Brick,Cement,sand, ETC	4500	135000	1620000
Total Sales(A)	4500	135000	1620000
Less Variable Expense (B)			0
Brick,Cement,sand, ETC	3825	114750	1377000
Total Variable Expense	3825	114750	1377000
Contributon Margin (CM) [C=(A-B)]	675	20250	243000
Less Fixed Expense			
Rent		1300	15600
Electric Bill		300	3600
Transportaion		8000	96000
Salary (Self)		5000	60000
Entertainment		300	3600
Mobile Bill		200	2400
Total Fixed Cost (D)		15100	181200
Net Profit (E)= [C-D]		5150	61800

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit	Amount	Qty.	Qty. Unit Amount		Proposed	
		Price	(BDT)		Price	(BDT)	Total	
Brick	6,000	9	54,000	2,770	9	24,930	78,930	
Cement	150	370	55,500	60	370	22,200	77,700	
Sand			10,000			0	10,000	
Security			30,000			0	30,000	
Others			500			2,870	3,370	
	6150	379	150,000	2830	379	50,000	200000	



- Entrepreneur's Contribution 150,000
- Investor's Investment 50,000

Total 200,000

Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Brick,Cement,sand, ETC	5000	150000	1800000	1890000	1984500	
Total Sales(A)	5000	150000	1800000	1890000	1984500	
Less Variable Expense (B)						
Brick,Cement,sand, ETC	4250	127500	1530000	1606500	1686825	
Total Variable Expense	4250	127500	1530000	1606500	1686825	
Contributon Margin (CM) [C=(A-B)]	750	22500	270000	283500	297675	
Less Fixed Expense						
Rent		1300	15600	15600	15600	
Electric Bill		300	3600	43200	518400	
Transportaion		8000	96000	100800	105840	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		300	3600	3600	3600	
Entertainment		200	2400	2400	2400	
Guard			0	0	0	
Generator			0	0	0	
Mobile Bill			0	0	0	
Total Fixed Cost (D)		15100	181200	225600	705840	
Net Profit (E)= [C-D]		7400	88800	93240	97902	
Investment Pay Back			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	88,800	93240	97902
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		68800	142040
	Total Cash Inflow	138,800	162,040	239,942
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	68,800	142,040	219,942



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill : 01 Years Skill and experience; THREATS **O**pportunities Theft Huge demand in the community Fire Location of shop; Regular customers;

Pictures









FAMILY PICTURE

