#### **Proposed NU Business Name: GOBADI PASHU KHAMAR**

Project identification and prepared by: Mr . Kabir Raksam, Godagari Unit , Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD.ANTOR		
Age	:	08/06/1990(26Years)		
Education, till to date	:	CLASS FIVE		
Marital status	:	Married		
Children	:	2 SON		
No. of siblings:	:	2 Brother & 4 Sister		
Address	:	Vill: kakorhat,P.O:Kakonhat,P.S: Godagari, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST. ASHRAFUL BEGUM  MD. GULAM ROSUL  Branch: Pakri, Godagari,Centre #53(Female),  Member ID: 8022/2 Group No: 10  Member since:18-07-2013  First loan: BDT -12,000		
Further Information: (v) Who pays GB loan installment	  :	Existing Loan: BDT 15000, Outstanding loan 8400 Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Fisheries
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01765985253
Father's Contact No.	:	01929517999
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Godagari Unit, Rajshahi

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

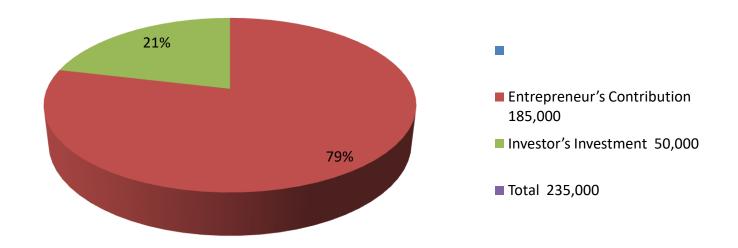
**MST. ASHRAFUL BEGUM** joined Grameen Bank since 03 years ago. At first she took 12,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info					
Business Name	:	GOBADI PASHU KHAMAR			
Location	:	BRAKHKONGRAM,KAKONHAT, GODAGARI,RAJSHAHI			
Total Investment in BDT	:	BDT 2,35,000			
Financing	:	Self BDT 1,85,000-(from existing business) 78% Required Investment BDT 50,000/-(as equity) 22%			
Present salary/drawings from business (estimates)	:	BDT 5000/-			
Proposed Salary	:	5000/=			
Size of shop	:	15 ft x 10ft= 150 square ft			
Security of the shop	:	-			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; cow.</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Avarage gain</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)						
Particular	monthly	3 Monthly	Yearly			
Revenue (sales)						
Cow sales		221000	884000			
Total Sales (A)		221000	884000			
Less. Variable Expense						
Cow sales		185000	740000			
Total variable Expense (B)		185000	740000			
Contribution Margin (CM) [C=(A-B)		36000	144000			
Less. Fixed Expense						
Rent			0			
Electricity Bill	200	600	2400			
Mobile Bill	100	300	1200			
Salary (self)	5000	15000	60,000			
Food	2000	6000	24,000			
Transportation	200	600	2400			
Entertainment	0	0	0			
Salary (staff)						
Bank service Charge			100			
Total fixed Cost (D)	7500	22500	90100			
Net Profit (E) [C-D)		13500	53900			

Investment Breakdown							
Particulars Existing Proposed Proposed Total							
cow (4)	1,85,000	50,000	2,35,000				
		0	,				
		0					
Total	1,85,000	50,000	2,35,000				

### **Source of Finance**



Financial Projection (BDT)					
Particular	3 month	6 Month	1st Year	2nd year	3rd Year
Revenue (sales)					
Cow sales	221000	442000	884000	928200	974610
Total Sales (A)	221000	442000	884000	928200	974610
Less. Variable Expense					0
Cow sales	185000	370000	740000	777000	815850
Total variable Expense (B)	185000	370000	740000	777000	815850
Contribution Margin (CM) [C=(A-B)	36000	72000	144000	151200	158760
Less. Fixed Expense					
Rent		0	0	0	0
Electricity Bill	600	1200	2400	2700	3000
Mobile Bill	300	600	1200	1500	1800
Salary (self)	15000	30000	60000	60000	60000
Transportation	600	1200	2400	2700	3000
Entertainment	0				
Salary (staff)	0				
Food	6000	12000	24000	27000	30000
Bank service Charge			100	100	100
Total Fixed Cost	22500	45000	90100	94000	97900
Net Profit (E) [C-D)	13500	27000	53900	57200	60860
Investment Payback			20000	20000	20000

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	1st year	2nd year	3rd year
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	53900	57200	60860
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		33900	71100
	Total Cash Inflow	103900	91100	131960
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	33900	71100	111960

## SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 03Years

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of farm Kakorhat, kakonhat,Godagari Regular customers;

### THREATS

Theft Fire

Political unrest

# Pictures