

Proposed NU Business Name: **JAHIDUL LEAR FARM**



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Sokhipur Unit, Tangail

Project verified by: Md.Siddikur Rahaman



## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>MD.JAHIDUL ISLAM</b>
Age	:	07-01-1992(25 Years)
Education, till to date	:	Class - Ten
Marital status	:	Married
Children	:	0 Son 01 Daughter
No. of siblings:	:	0 Brother 02 Sisters,
Address	:	Vill:Jadobpur, P.O: Berbari, P.S: Shokipur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>JABEDA KHATUN</b>
(iii) Father's name	:	<b>MD.AIN UDDIN</b>
(iv) GB member's info	:	Branch: Nakshala Bazar, Centre # 05 (Female), Member ID: 1285, Group No: 05 Member since: 02-03-2007 ( 10 Years) First loan: BDT 5,000
Further Information:		Existing Loan:50,000 /-, Outstanding loan:17,300/--
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	03 years experience in running business.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01852-357536
Mother's Contact No.	:	01732-819555
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sokhipur Unit, Tangail.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**JABEDA KHATUN** joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in land Business.

# Proposed Nobin Udyokta Business Info

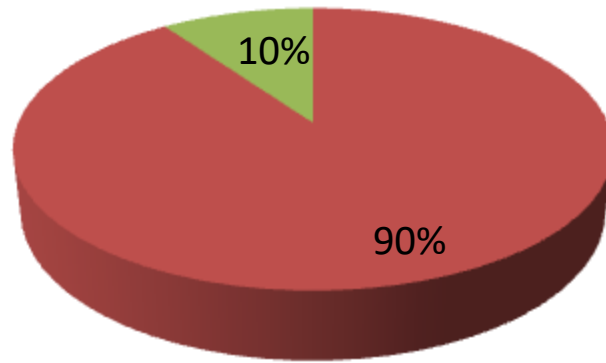
Business Name	:	<b>JAHIDUL LEAR FARM</b>
Location	:	Nakshala Bazar, Sokhipur,Tangail
Total Investment in BDT	:	BDT 6,10,000/-
Financing	:	Self BDT 5,50,000/-(from existing business) 90% Required Investment BDT 60,000/-(as equity) 10%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	27 ft x 54 ft= 1458 square ft
Implementation	:	<ul style="list-style-type: none"><li>▪Currently run a business like as poultry.</li><li>▪Average 20% gain on sales.</li><li>▪The business is operating by entrepreneur. Existing no employees.</li><li>▪Collects goods from Sokhipur.</li><li>▪The shop is owned.</li><li>▪Agreed grace period is three month.</li></ul>

Existing			
Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Lear chicken	2000	60000	720000
Total Sales(A)	2000	60000	720000
Less Variable Expense (B)			0
Lear chicken	1600	48000	576000
Total Variable Expense	1600	48000	576000
Contributon Margin (CM) [C=(A-B)]	400	12000	144000
Less Fixed Expense			
Electric Bill		500	6000
Transportaion		1400	16800
Salary (Self)		5000	60000
Generator		500	6000
Mobile Bill		300	3600
Total Fixed Cost (D)		7700	92400
Net Profit (E)= [C-D]		4300	51600

## Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Lear Chicken	1,100	500	550,000	120	500	60,000	610,000
			0			0	0
	1100	500	550,000	120	500	60000	610000

## Source of Finance



- Entrepreneur's Contribution 550,000
- Investor's Investment 60,000
- Total 610,000

# Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
<b>Revenue(Sales)</b>					
Lear chicken	2500	75000	900000	945000	992250
<b>Total Sales(A)</b>	<b>2500</b>	<b>75000</b>	<b>900000</b>	<b>945000</b>	<b>992250</b>
<b>Less Variable Expense (B)</b>					
Lear chicken	2000	60000	720000	756000	793800
<b>Total Variable Expense</b>	<b>2000</b>	<b>60000</b>	<b>720000</b>	<b>756000</b>	<b>793800</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>500</b>	<b>15000</b>	<b>180000</b>	<b>189000</b>	<b>198450</b>
<b>Less Fixed Expense</b>					
Electric Bill		500	6000	6300	6600
Transportaion		1400	16800	17640	18522
Salary (Self)		5000	60000	60000	60000
Generator		500	6000	6000	6000
Mobil Bill		300	3600	3700	3800
<b>Total Fixed Cost (D)</b>		<b>7700</b>	<b>86400</b>	<b>87640</b>	<b>88922</b>
<b>Net Profit (E)= [C-D]</b>		<b>7300</b>	<b>87600</b>	<b>91980</b>	<b>96579</b>
<b>Investment Pay Back</b>			<b>24,000</b>	<b>24,000</b>	<b>24,000</b>



# Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	87,600	91980	96579
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		63600	131580
	<b>Total Cash Inflow</b>	<b>147,600</b>	<b>155,580</b>	<b>228,159</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	<b>Total Cash Outflow</b>	<b>84,000</b>	<b>24,000</b>	<b>24,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>63,600</b>	<b>131,580</b>	<b>204,159</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 0 Family:0 Others:03  
Experience & Skill : 03 Years  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire

Pictures















# FAMILY PICTURE

