

# Proposed NU Business Name: **MOKKA MODINA THAI GLASS HOUSE HARDWARE & FEED**



Project identification and prepared by: Md. Sirajul Islam

Project verified by: Mizanur Rahman Patwary



## ***Brief Bio of The Proposed Nobin Udyokta***

Name	:	<b>ABDUL HAMID</b>
Age	:	25-08-1989(28 Years)
Education, till to date	:	H.S.C
Marital status	:	Married
Children	:	Null
No. of siblings:	:	2 Brother's & 2 Sister's
Address	:	Vill: Bethdoba P.O: Kalihati P.S:Kalihati, Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Fathe <input type="checkbox"/>
(ii) Mother's name	:	<b>RINA</b>
(iii) Father's name	:	<b>JULHASH</b>
(iv) GB member's info	:	Branch: Brahmonshason,Ghatail, Centre # 67 (Female), Member ID: 4561, Group No: 05 Member since: 02-04-1987 (30Years) First loan: BDT 3000 Taka.
Further Information:		Existing loan: 50000, Outstanding loan: 41200 Taka.
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	None
Business Experiences and Training Info	:	06 years experience in running business. He has tarined 5 Years
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01754-874099
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ghatail Unit,Tangail.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**Rina** Joined Grameen Bank Since 30 Years Ago. At First She Took 3,000 taka Loan from Grameen Bank. She Gradually Took Loan From GB. Utilize Loan In Cow Agriculture And Home Development.

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>MOKKA MODINA THAI GLASS HOUSE HARDWARE &amp; FEED</b>
Location	:	Hamidpur, Ghatail,Tangail.
Total Investment in BDT	:	BDT 256,100 Taka
Financing	:	Self BDT 206,100(from existing business) 76% Required Investment BDT 50,000(as equity) 24%
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.
Proposed Salary	:	BDT 5,000 Taka.
Size of shop	:	40 ft x 15 ft= 60 Square ft
Security of the shop	:	N/A
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like;Skyboard,Glass,hajbul,kobja,Tala,Barnish,gam,Tarpin,Foam,Hard ware Item,Etc.</li><li>▪Average 25% gain on sale.</li><li>▪The business is operating by entrepreneur. Existing One Employee.</li><li>▪The Place is Own Entrepreneur.</li><li>▪Collects goods from Chittagong.</li><li>▪Agreed grace period is 3 months.</li></ul>

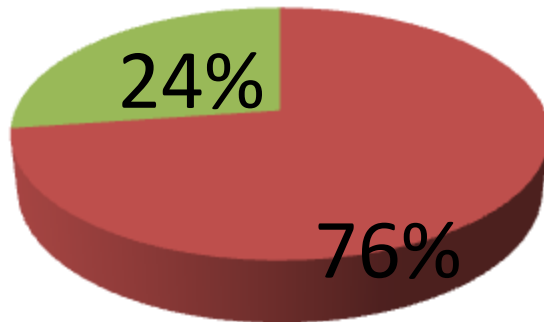
**Existing Business (BDT)**

<b>Particular</b>	<b>Daily</b>	<b>Monthly</b>	<b>Yearly</b>
<b>Revenue (sales)</b>			
Skyboard,Glass,hajbul,kobja,Tala,Barnish,gam,Tarpin,Fo am,Hardware Item,Etc.	3,500	105,000	1260000
	0	0	0
	0	0	0
<b>Total Sales (A)</b>	3,500	105,000	1260000
<b>Less. Variable Expense</b>			
Skyboard,Glass,hajbul,kobja,Tala,Barnish,gam,Tarpin,Fo am,Hardware Item,Etc.	2,800	84,000	1008000
	0	0	0
	0	0	0
<b>Total variable Expense (B)</b>	2,800	84,000	1008000
<b>Contribution Margin (CM) [C=(A-B)]</b>	700	21,000	252000
<b>Less. Fixed Expense</b>			
Rent		4000	48,000
Electricity Bill		500	6,000
Mobile Bill		200	2,400
Salary (self)		5000	60,000
Salary (stuff)		3000	36,000
Transportation		2000	24,000
Entertainment		300	3,600
Genaretor			0
<b>Total fixed Cost (D)</b>	<b>0</b>	15000	180,000
<b>Net Profit (E) [C-D]</b>		<b>6,000</b>	<b>72,000</b>

## Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
sky board	20	500	10,000	20	500	10000	20,000
Glass	50	400	20,000	50	200	10000	30,000
hajbul,kobja,	1	20000	20,000	0	0	0	20,000
Tala	50	100	5,000	100	100	10000	15,000
Barnish	1	50000	50,000	1	20000	20000	70,000
gam	1	5000	5,000	0	0	0	5,000
Tarpin	110	50	5,500	0	0	0	5,500
foam	60	10	600	0	0	0	600
Hardware Item	1	40000	40,000			0	
	0	0	0	0	0	0	0
Security	1	50000	50,000		0	0	50,000
<b>Total</b>	<b>295</b>	<b>166060</b>	<b>206,100</b>	<b>171</b>	<b>20800</b>	<b>50000</b>	<b>256,100</b>

## Source of Finance



**Entrepreneur**  
**Investment:206,100**  
**Investor Investment:50,000**  
**Total Investment:256,100**

## Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd year
<b>Revenue (sales)</b>				
Skyboard,Glass,hajbul,kobja,Tala,Barnish,gam,Tarpin ,Foam,Hardware Item,Etc.	4000	120000	1440000	1512000
	0	0	0	0
<b>Total Sales (A)</b>	4000	120000	1440000	1512000
<b>Less. Variable Expense</b>		0	0	0
Skyboard,Glass,hajbul,kobja,Tala,Barnish,gam,Tarpin ,Foam,Hardware Item,Etc.	3200	96000	1152000	1209600
		0	0	0
		0	0	0
<b>Total variable Expense (B)</b>	3200	96000	1152000	1209600
<b>Contribution Margin (CM) [C=(A-B)]</b>	800	24000	288000	302400
<b>Less. Fixed Expense</b>				
Rent		4000	48000	48000
Electricity Bill		500	6000	6000
Mobile Bill		250	3000	3000
Salary (self)		5000	60000	60000
Salary (Stuff)		3000	36000	36000
Transportation		2000	24000	24000
Entertainment		350	4200	4200
Generator		0	0	0
Gurd		0	0	0
Depriciation		0	0	0
<b>Total Fixed Cost</b>		15100	181200	181200
<b>Net Profit (E) [C-D]</b>		<b>8900</b>	<b>106800</b>	<b>121200</b>
<b>Investment Payback</b>			<b>30000</b>	<b>30000</b>



# Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	<b>106800</b>	<b>121200</b>
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		76800
	<b>Total Cash Inflow</b>	156800	198000
<b>2</b>	<b>Cash Outflow</b>		
2.1	Purchase of Product	50000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	<b>Total Cash Outflow</b>	80000	30000
<b>3</b>	<b>Net Cash Surplus</b>	76800	168000

# ***SWOT ANALYSIS***

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:01  
Experience & Skill : 06 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures

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Luxury Emulsion

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ইন রোড, হামিদপুর বাজার (জনতা ব্যাংকের পূর্ব পার্শে), ঘাটাইল, টাঙ্গাইল। মোবাইলঃ ০১৭৫৪ ৮৭৪০৯৯, ০১৬৩১ ৪৭৪৪৫৬, ০১৮৬২ ৭৫৮২৮১

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বিশ্ববিখ্যাত হামিদপুর হামিদ

মস্কো-মদিনা থাই গ্লাস হার্ডওয়্যার এন্ড ফিড

প্রোঃ মোঃ আব্দুল হামিদ

বিঃ দ্রঃ বিকাশ ও ডাচবাংলা করা হয়।

এখানে দেশী-বিদেশী গ্লাস, থাইগ্লাস, হল সিলিং, জানালার গ্লাস, রং, বার্নিশ, লোহা সহ ব্যবহার্য হার্ডওয়্যার ও ইলেকট্রিক সামগ্রী এবং গরু ও মাছের ভিটামিন ও খাদ্য পাইকারী ও খুচরা মূল্যে বিক্রয় করা হয়।

এজেন্টঃ ০১৭৫৪-৮৭৪০৯৯



ইন রোড, হামিদপুর বাজার (জনতা ব্যাংকের পূর্বপার্শে), ঘাটাইল, টাঙ্গাইল।

মোবাইলঃ ০১৭৫৪-৮৭৪০৯৯















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# FAMILY PICTURE

