Proposed NU Business Name : R.K.MOBILE SERVICEING



Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patwory



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD.RUBEL KHAN		
Age	:	10-03-1984(33 Years)		
Education, till to date	:	Class eight		
Marital status	:	married		
Children		1 daughters		
No. of siblings:		3 Brothers, 1 Sister.		
Address	:	Vill: chowdhuary danga P.Ochowdhuary danga:, P.S: nagourpur, Dist: Tangail.		
Parent's and GB related Info				
(i) Who is GB member	:	Mother Father		
(ii) Mother's name	:	Most.Salma khan		
(iii) Father's name	:	Md.Akmol hossin Khan		
(iv) GB member's info	:	Branch:Deujan Delduar Centre # 9(Female),		
		Member ID : 1952/1 , Group No: 03		
		Member since:05/08/2005		
		First loan: BDT 8000 /-		
Further Information:		Outstanding loan: nil		
(v) Who pays GB loan installment	:	: Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No l		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and	:	14 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01718228887
Family's Contact No.	:	01748069796
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Salma kathon

joined Grameen12 years ago. At first she took BDT 3000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info

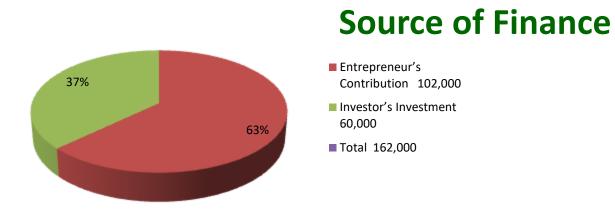
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Business Name	:	R,K,MOBILE SERVISING		
Location	:	Shabothpur bazar school market nagourpur, Tangail		
Total Investment in BDT	:	BDT 162,000/-		
Financing	:	Self BDT 102,000/- (from existing business 63%		
		Required Investment BDT 60,000/- (as equity) 37%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	10 ft x 9 ft= 90ssquare ft		
Security of the shop	:	-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; chargar,batari ,balps,tar,headphone,holdar, multiplag,glasspaper,mycrophone etc. The business is operating by entrepreneur. Existing no employee. The shop is owns. Collects goods from nagourpur tangail Agreed grace period is 3 months. 		

Existing Business (BDT)

BDT	(TK)
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Particular	Daily	Monthly	Yearly
Revenue (sales)			
chargar,batari ,balps,tar,headphone,holdar, multiplag,glasspaper,mycrophone etc	2200	66500	7,98,000
Total Sales (A)	2200	66500	7,98,000
Less. Variable Expense			
chargar,batari ,balps,tar,headphone,holdar, multiplag,glasspaper,mycrophone etc	0	53200	6,38,400
Total variable Expense (B)	0	53200	159600
Contribution Margin (CM) [C=(A-B)	0	13300	
Less. Fixed Expense			
Rent		1000	12000
Electricity Bill		400	4800
Transportation		,0	0
Mobile Bill		300	3600
Entertainment		500	6000
Gurd		100	1200
Salary (sttaf)		0	0
Salary (self)		5,000	60,000
Total fixed Cost (D)		7300	87600
Net Profit (E) [C-D)		6000	72000

Investment Breakdown						
Investment Breakdown						
Particulars Existing Proposed Proposed Total						
Chargers	8000	10,000	18,000			
batari	20,000	10,000	30000			
bulb, /mobible	1300	40,000	41300			
tar	4000		4,000			
holdar	2000	0	2000			
Other	16700	0	16700			
security	50000		50000			
Total	102000	60,000	162000			



Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)	
Revenue (sales)					
chargar,batari ,balps,tar,headphone,holdar, multiplag,glasspaper,mycrophone etc	66500	798000	837900	879795	
Total Sales (A)	66500	798000	837900	879795	
Less. Variable Expense					
chargar,batari ,balps,tar,headphone,holdar, multiplag,glasspaper,mycrophone etc	52200	626400	657720	690606	
Total variable Expense (B)	52200	626400	657720	690606	
Contribution Margin (CM) [C=(A-B)	13300	171600	180120	189189	
Less. Fixed Expense					
Rent	1000	12000	12000	12000	
Electricity Bill	400	4800	4800	4800	
Guard	100	1200	1200	1200	
Mobile Bill	300	3600	3700	3700	
Entertainment	500	6000	6000	6000	
Salary (staff)	0	0	0	0	
Salary (self)	5000	60,000	60,000	60,000	
Total Fixed Cost	7300	87600	87700	87700	
Net Profit (E) [C-D)	6000	84000	92420	101489	
Investment Payback		24000	24000	24,000	

Cash flow projection on business plan (rec. & Pay)

	Cash flow projection on business plan (rec. & Pay						
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	60,000					
1.2	Net Profit	84000	92420	101489			
1.3	Depreciation (Non cash item)	0	0	0			
1.4	Opening Balance of Cash Surplus		70,000	138420			
	Total Cash Inflow	144000	162420	239909			
2	Cash Outflow						
2.1	Purchase of Product	50,000					
2.2	Payment of GB Loan						
1 / <	Investment Pay Back (Including Ownership Tr. Fee)	24000	24,000	24,000			
	Total Cash Outflow	74,000	24,000	24,000			
3	Net Cash Surplus	70,000	138420	215909			

SWOT ANALYSIS

Strength

Employment: Self: Family:0 Others:

Experience & Skill: Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



















FAMILY PICTURE

