

**Proposed NU Business Name: ROHAN SERVICING CENTER.**



Project identification and prepared by: MD. Sohel Mia, Rajshahi  
Sadar Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



## ***Brief Bio of The Proposed Nobin Udyokta***

Name	:	<b>MD.AKTAR HOSSAIN.</b>
Age	:	12/04/1989(28 Years)
Education, till to date	:	Viii
Marital status	:	Married
Children	:	1 Son.
No. of siblings:	:	2 Brothers & 3 Sisters.
Address	:	Vill: Dangir para, P.O: hat godagari, P.S: Paba, Dist: Rajshahi
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>MST:ROZINA BEGUM</b>
(iii) Father's name	:	<b>MD. AZHAR ALI</b>
(iv) GB member's info	:	Branch: parila paba, Centre #92 (Female), Member ID: 10072, Group No: 04 Member since:9/3/14 to 5/2/17( 3 Years) First loan: BDT -20000
Further Information:		Existing Loan: BDT 14,000, Outstanding loan: No.
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	6 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01728717499
Father's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Rajshahi Sadar Unit, Rajshahi

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST. ROZINA BEGUM** joined Grameen Bank since 3 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan for house repair.

# Proposed Nobin Udyokta Business Info

Business Name	:	<b>ROHAN SERVICING CENTER.</b>
Location	:	HAT GODAGARI.
Total Investment in BDT	:	BDT 150,000/-
Financing	:	Self BDT 100,000/-(from existing business)67 % Required Investment BDT 50,000/-(as equity) 33%
Present salary/drawings from business (estimates)	:	BDT 5000/-
Proposed Salary	:	
Size of shop	:	8 ft x 12ft= 84 square ft
Security of the shop	:	-
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like; Instalment sales and Car servicing.</li><li>▪The business is operating by entrepreneur. Existing no employees.</li><li>▪The shop is own.</li><li>▪Agreed grace period is 3 months.</li></ul>

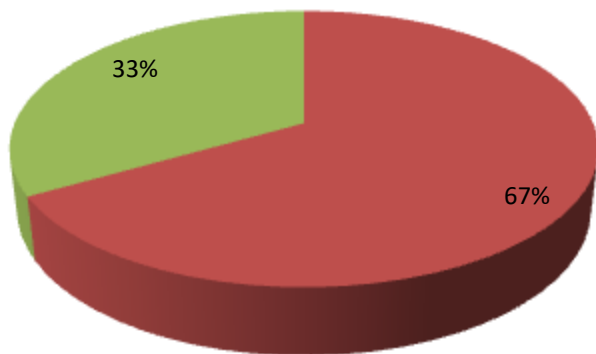
## Existing Business (BDT)

Particular	Daily	Monthly	Yearly
<b>Revenue (sales)</b>			
Sales=1500,and service=500	2,000	60,000	720000
<b>Total Sales (A)</b>	2,000	60,000	720000
<b>Less. Variable Expense</b>		0	
Sales	1,350	40,500	486000
<b>Total variable Expense (B)</b>	1,350	40,500	486000
<b>Contribution Margin (CM) [C=(A-B)]</b>	650	19,500	234000
<b>Less. Fixed Expense</b>			
Rent			0
Electricity Bill		500	6,000
Mobile Bill		200	2,400
Salary (self)		5000	60,000
Guard			0
Transportation		200	2,400
Entertainment		200	2,400
Salary (staff)			0
Bank service Charge			0
<b>Total fixed Cost (D)</b>		<b>6,100</b>	<b>73,200</b>
<b>Net Profit (E) [C-D]</b>		<b>13,400</b>	<b>160,800</b>

## Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Charger,magnet,batary tyer others	80000		80000
Welding and ganding machine	20000		20000
Water batary		50000	50000
	100000	50000	150000

## Source of Finance



■ Entrepreneur's Contribution 100,000

■ Investor's Investment 50,000

■ Total 150,000

<b>Financial Projection (BDT)</b>					
<b>Particular</b>	<b>Daily</b>	<b>Month</b>	<b>1st Year</b>	<b>2nd year</b>	<b>3rd Year</b>
<b>Revenue (sales)</b>					
Sales -2000 and servicing-500	2500	75000	900000	945000	992250
<b>Total Sales (A)</b>	2500	75000	900000	945000	992250
<b>Less. Variable Expense</b>		0	0	0	0
Sales	1800	54000	648000	680400	714420
<b>Total variable Expense (B)</b>	1800	54000	648000	680400	714420
<b>Contribution Margin (CM) [C=(A-B)]</b>	700	21000	252000	264600	277830
<b>Less. Fixed Expense</b>					
Rent					
Electricity Bill		500	6000	6000	6000
Mobile Bill		200	2400	2400	2400
Salary (self)		5000	60000	60000	60000
Transportation		200	2400	2400	2400
Entertainment		200	2400	2400	2500
Salary (staff)					
Security Gard					
Bank service Charge			100	100	100
<b>Total Fixed Cost</b>		6100	73300	73300	73400
<b>Net Profit (E) [C-D]</b>		14900	178700	191300	204430
<b>Investment Payback</b>			20000	20000	20000



## *Cash flow projection on business plan (rec. & Pay*

<i>Sl #</i>	<i>Particulars</i>	<i>1st year</i>	<i>2nd year</i>	<i>3rd year</i>
1	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	<b>50,000</b>		
1.2	Net Profit	178700	158700	335800
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		<b>197100</b>	<b>411380</b>
	<b>Total Cash Inflow</b>	<b>228,700</b>	<b>355800</b>	<b>747180</b>
2	<b>Cash Outflow</b>			
2.1	Purchase of Product	<b>50,000</b>		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	<b>20,000</b>	<b>20000</b>	<b>20000</b>
	<b>Total Cash Outflow</b>	<b>70,000</b>	<b>20000</b>	<b>20000</b>
3	<b>Net Cash Surplus</b>	<b>158,700</b>	<b>335800</b>	<b>727180</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:  
Experience & Skill : 06 Years  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of farm:Hat ramchondo pur.  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures

বিসমিল্লাহির রাহমানির রাহিম

# কুথান সার্ভিসিং জেন্টল

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