

Proposed NU Business Name: **TORI AND SAMI DRUG HOUSE**



Project identification and prepared by: Md. Shahadat hossian
Donbari tangail

Project verified by: Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD.ZANIF ALLI
Age	:	01-05-1988(29 Years)
Education, till to date	:	Class 5
Marital status	:	Married
Children	:	1boy 1gals
No. of siblings:	:	2 Brother & 1 Sister
Address	:	Vill: monipur P.O: ukhariabari P.S:donbari, Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST.HONUFA BAGUN
(iii) Father's name	:	MD.MOTEAR RHOMAM
(iv) GB member's info	:	Branch: chalas modupur,donbari Centre # 67 (Female), Member ID: 10924, Group No: 10 Member since: 2006 raning(11 Years) First loan: BDT 5000Taka.
Further Information:		Existing loan: 20000, Outstanding loan: 5820 Taka
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	06 years experience in running business. He has No training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01982-562532
Family's Contact No.	:	01717-837873
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Donbari Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

HONUFA BAGUM Joined Grameen Bank Since 11 Years Ago. At First She Took 5,000 taka Loan from Grameen Bank. She Gradually Took Loan From GB. Utilize Loan In Cow Agriculture And Home Development.

Proposed Nobin Udyokta Business Info

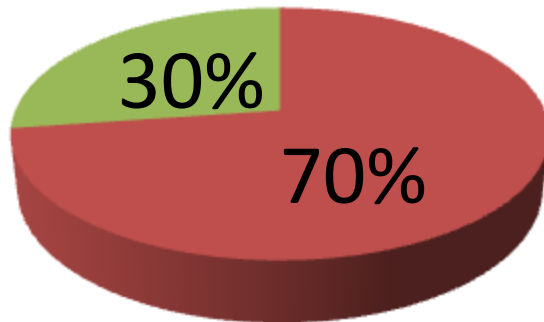
Business Name	:	TORI AND SAMI DRUG HOUSE
Location	:	hobepur Bazar, donbari,Tangail.
Total Investment in BDT	:	BDT 200,000
Financing	:	Self BDT 140,000(from existing business) 70% Required Investment BDT 60,000(as equity) 30%
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.
Proposed Salary	:	BDT 5,000 Taka.
Size of shop	:	15ft x 15 ft= 300 Square ft
Security of the shop	:	0Taka.
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; madicen.Etc▪Average 15% gain on sale.▪The business is operating by entrepreneur. Existing No Employee.▪The madecin is Rented▪Collects goods from donbari.▪Agreed grace period is 3 months.

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
SKF ACI ORION ,Etc	6,000	180,000	2160,000
	0	0	0
Total Sales (A)	6,000	180,000	2160,000
Less. Variable Expense			
SKF ACI ORION etc	5,100	153,000	1836,000
	0	0	0
Total variable Expense (B)	5,100	153,000	1836,000
Contribution Margin (CM) [C=(A-B)]	900	27,000	324,000
Less. Fixed Expense			
Rent		700	8,400
Electricity Bill		300	3,600
Mobile Bill		200	2,400
Salary (self)		5000	60,000
Ganarator		150	1,800
Transportation		700	8,400
Entertainment		500	6,000
Salary (staff)		5000	60,000
Bank service Charge		0	0
Total fixed Cost (D)		12,550	150,600
Net Profit (E) [C-D]		14,450	173,400

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
SKF			35,000			20,000	55,000
ACI			20,000			20,000	40,000
ORION			15,000			20,00	35,000
FELEX			10,000				10,000
OTHER			10,000				10,000
Security			50,000				50,000
Total			140,000			60000	200,000

Source of Finance



Entrepreneur
Investment:140,000
Investor Investment:60,000
Total Investment:200,000

Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd year
Revenue (sales)				
SKF, ACI, ORION ,Etc	7,000	210,000	2520,000	2646,000
	0	0	0	0
Total Sales (A)	7,000	210,000	2520,000	2646,000
Less. Variable Expense		0		0
SKF, ACI, ORION ,Etc	5950	178,500	2142,000	2249,100
Total variable Expense (B)	5950	178,500	2142,000	2249,100
Contribution Margin (CM) [C=(A-B)]	1050	31,500	378,000	396,900
Less. Fixed Expense				
Rent		700	8,400	8,400
Electricity Bill		300	3,600	4,000
Mobile Bill		200	2,400	2,500
Salary (self)		5000	60,000	60,000
Transportation		700	8,400	9,000
Entertainment		500	6000	6,000
Generator		150	1,800	1,800
Salary(staff)		5000	60,000	60,000
Gurd				
Total Fixed Cost		12,550	150,600	151,700
Net Profit (E) [C-D]		18,950	227,400	245,200
Investment Payback			36,000	36,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	227,400	245,200
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		191,400
	Total Cash Inflow	287,400	436,600
2	Cash Outflow		
2.1	Purchase of Product	60000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36000	36000
	Total Cash Outflow	96000	36000
3	Net Cash Surplus	191,400	400,600

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 12 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

জানিফ সরকার
মোবাইল

তরী এন্ড সামী ড্রাগ হাউস

TARY & SAMI DRUG HOUSE

এখানে সকল প্রকার এলোপ্যাথিক ঔষধ পাইকারী ও খুচরা বিক্রয় করা হবে।

হবিপুর বাজার, ধনবাড়ী, টাঙ্গাইল। ০১৯১৬-৬২৫১৬৬, ০১৭১৮-৪২০০২১

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FAMILY PICTURE

