

Proposed NU Business Name: **RANA MEDICAL HALL**



Project identification and prepared by: Md. Shahadat hossian
Donbari Tangail

Project verified by: Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD.RAISUR ALOM
Age	:	19-05-1983(34 Years)
Education, till to date	:	HSC
Marital status	:	Married
Children	:	Null
No. of siblings:	:	1Brother & 1 Sister
Address	:	Vill: boni condunbari P.O: Donbari P.S:donbari, Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	RENU BEGUM
(iii) Father's name	:	MD.SAIFULL ISLAM
(iv) GB member's info	:	Branch: chalas,modupur Centre # 39 (Female), Member ID: 3447, Group No: 06 Member since: 2009 raning(08Years) First loan: BDT 3000Taka.
Further Information:		Existing loan: 30000, Outstanding loan: 6038 Taka
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	10 years experience in running business. He has No training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-710454
Family's Contact No.	:	01712-509774
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Donbari Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

RENU BEGUM Joined Grameen Bank Since 08 Years Ago. At First She Took 3,000 taka Loan from Grameen Bank. She Gradually Took Loan From GB. Utilize Loan In Cow Agriculture And Home Development.

Proposed Nobin Udyokta Business Info

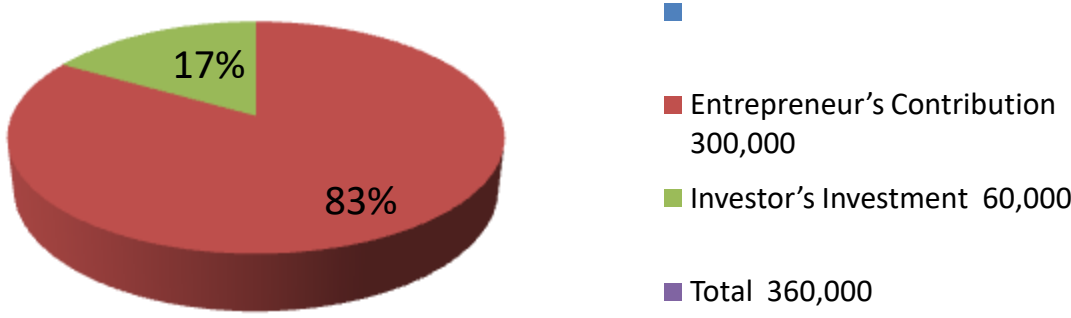
Business Name	:	RANA MEDICAL HALL
Location	:	donbari Bazar, donbari,Tangail.
Total Investment in BDT	:	BDT 360,000
Financing	:	Self BDT 300,000(from existing business) 79% Required Investment BDT 60,000(as equity) 21%
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.
Proposed Salary	:	BDT 5,000 Taka.
Size of shop	:	10ft x 10 ft= 100 Square ft
Security of the shop	:	0Taka.
Implementation	:	<ul style="list-style-type: none"> ▪The business is planned to be scaled up by investment in existing goods like; ACI SKF .Etc ▪Average 10% gain on sale. ▪The business is operating by entrepreneur. Existing No Employee. ▪The madecin is Rented ▪Collects goods from donbari. ▪Agreed grace period is 3 months.

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
SKF,ACI ORION,Etc	8000	240,000	2880,000
	0	0	0
Total Sales (A)	8000	240,000	2880,000
Less. Variable Expense			
SKF,ACI ORION,Etc	7,200	216,000	2592,000
	0	0	0
Total variable Expense (B)	7,200	216,000	2592,000
Contribution Margin (CM) [C=(A-B)]	800	24,000	288,000
Less. Fixed Expense			
Rent		0	0
Electricity Bill		200	2,400
Mobile Bill		200	2400
Salary (self)		5000	60,000
Guard		100	1,200
Transportation		500	6,000
Entertainment		1000	12,000
Salary (staff)		7000	84,000
Bank service Charge		0	0
Total fixed Cost (D)		14,000	168,000
Net Profit (E) [C-D]		10,000	120,000

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
SKF			50,000			20,000	70,000
ACI			60,000			20,000	80,000
ORION			90,000			20,000	110,000
OTHER			100,000				100,000
Security							
Total			300,000			80000	360,000

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd year
Revenue (sales)				
SKF,ACI ORION,Etc	9000	270,000	3240,000	3402,000
	0	0	0	0
Total Sales (A)	9,000	270,000	3240,000	3402,000
Less. Variable Expense		0		0
SKF,ACI ORION,Etc	8,100	243,000	2916,000	3061,800
Total variable Expense (B)	8,100	243,000	2916,000	3061,800
Contribution Margin (CM) [C=(A-B)]	900	27,000	324,000	340,200
Less. Fixed Expense				
Rent		0	0	0
Electricity Bill		200	2,400	2,400
Mobile Bill		200	2,400	2,400
Salary (self)		5000	60000	60000
Transportation		500	6,000	6,000
Entertainment		1000	12,000	6,000
Salary(staff)		7000	84,000	84,000
Generator		0	0	0
Gurd		100	1,200	1,200
Total Fixed Cost		14,000	168,000	168,000
Net Profit (E) [C-D]		10,000	156,000	172,000
Investment Payback			36,000	36,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	156,000	172,000
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		120,000
	Total Cash Inflow	216,000	256,000
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36,000	36,000
	Total Cash Outflow	96,000	36,000
3	Net Cash Surplus	120,000	220,000

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 12 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

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FAMILY PICTURE

