# Proposed NU Business Name: MA BABAR DOYA ELECTRONIC & FURNITURE GIFT CORNER



Project identification and prepared by: MD.Majnu Hossen, Sherpur Unit,Bogra

Project verified by: MD. Majharul Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. SOHEL RANA				
Age	:	14-06-1989 (28 <i>Years</i> )				
Education, till to date	:	HSC				
Marital status	:	Married				
Children	:	1 Son				
No. of siblings:	:	1 Brother 2 Sister				
Address	:	Vill: Jamuna, P.O:RDA, P.S:Sherpur, Dist: Bogra.				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Fathe MOST. ZAHARA BEGUM MD. ABU JAFOR MOLLA Branch:Garidha,Sherpur,Centre # 59 (Female), Member ID:5665/1; Group No:09 Member since: 18-03-2012(5 Years) First loan: -5,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 10,000, Outstanding loan: NILL Father No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-937282
Mother's Contact No.	:	01939-975190
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Unit, Bogra.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST. ZAHARA BEGUM** joined Grameen Bank since 5 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	MA BABAR DOYA ELECTRONIC & FURNITURE GIFT CORNER				
Location	:	Zamadarpukur,Sherpur,Bogra.				
Total Investment in BDT	:	BDT 710,000/-				
Financing	:	Self BDT 630,000/-(from existing business) 86% Required Investment BDT 80,000/-(as equity) 14%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-				
Proposed Salary	•	BDT 5,000/-				
Size of shop	:	21ft x 27 ft= 567 square ft				
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Refrigerator, Fine, Pasharkukar, Etc.</li> <li>Average 35% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employees. After getting equity fund 1 employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Bogra.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Refrigaretor, Fine, Pasharkukar, Etc.	5,000	150,000	1,800,000		
Total Sales (A)	5,000	150,000	1,800,000		
Less. Variable Expense					
Refrigaretor, Fine, Pasharkukar, Etc.	3,250	97,500	1,170,000		
Total variable Expense (B)	3,250	97,500	1,170,000		
Contribution Margin (CM) [C=(A-B)	1,750	52,500	630,000		
Less. Fixed Expense					
House rant		3,200	38,400		
Electricity Bill		400	4,800		
Transportation		3,000	36,000		
Salary (self)		5,000	60,000		
Salary (staf)		4,000	48,000		
Entertainment		2,000	24,000		
Guard		200	2,400		
Mobile Bill		300	3,600		
Total fixed Cost (D)		18,100	217,200		
Net Profit (E) [C-D)		34,400	412,800		

Investment Breakdown							
	Exis	ting	Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Refrigaretor	3	22,580	67,740	4	20,000	80,000	147,740
Fine	37	2,400	88,800				88,800
cula	14	3,800	53,200				53,200
Almari	1	12,000	12,000				12,000
Sowkas	1	10,000	10,000				10,000
Steel Box	3	10,000	30,000				4,500
LED	9	12,200	100,800				100,800
Shlinda	8	2300	18,400				18,400
Others			9,600				9,600
Security			240,000				240,000
Total	76		630,000	4	20,000	80,000	710,000

#### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
Poltry Hen.	5500	165000	1980000	2079000	2182950		
Total Sales(A)	5500	165000	1980000	2079000	2182950		
Less Variable Expense (B)							
Poltry Hen.	3575	107250	1287000	1351350	1418918		
Total Variable Expense	3575	107250	1287000	1351350	1418918		
Contributon Margin (CM) [C=(A-B)]	1925	57750	693000	727650	764033		
Less Fixed Expense							
Rent		3200	38400	38400	38400		
Electric Bill		400	4800	57600	691200		
Transportaion		3000	36000	37800	39690		
Salary (Self)		5,000	60000	60000	60000		
Salary (Staff)		4000	48000	48000	48000		
Entertainment		2000	24000	24000	24000		
Guard		200	2400	2400	2400		
Generator			0	0	0		
Mobile Bill		300	3600	0	0		
Total Fixed Cost (D)		18100	217200	268200	903690		
Net Profit (E)= [C-D]		39650	475800	499590	524570		
Investment Pay Back			32,000	32,000	32,000		

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	475,800	499590	524569.5
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		443800	911390
	Total Cash Inflow	525,800	943,390	1,435,960
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	82,000	32,000	32,000
3	Net Cash Surplus	443,800	911,390	1,403,960

### SWOT ANALYSIS

# Strength

Employment: Self: 0 Family:0 3Others:0

Experience & Skill: 2 Years Quality goods & services;

Skill and experience;

### WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

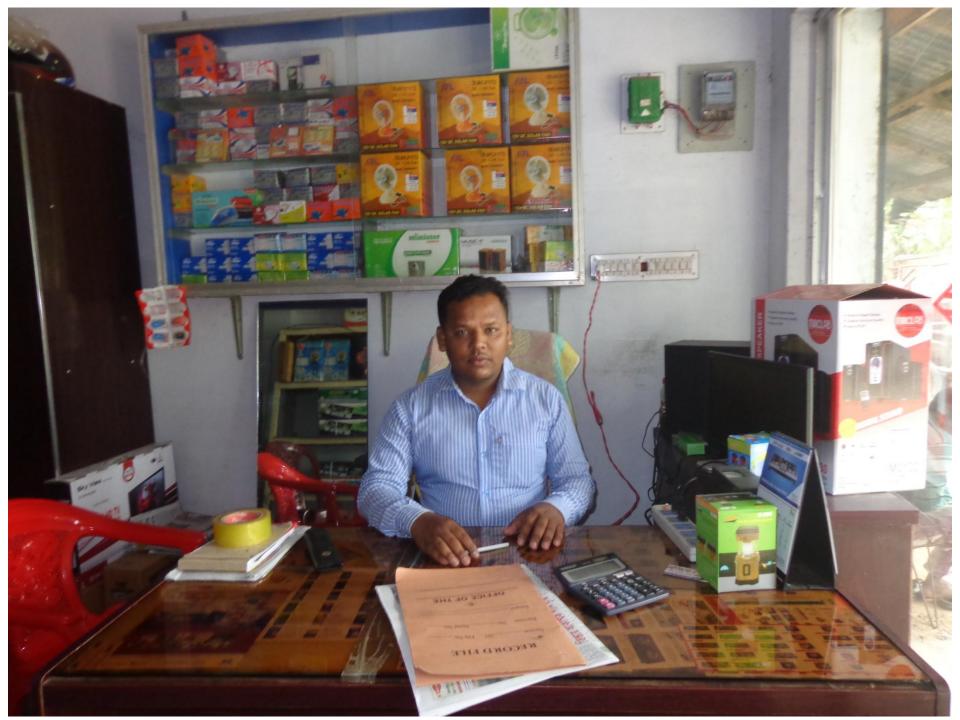
Theft

Fire

Political unrest

# Pictures





















## **FAMILY PICTURE**

