#### Proposed NU Business Name: BONDHU ELECTRONICFURNITURE MART



Project identification and prepared by: MD.Majnu Hossen, Sherpur Unit,Bogra

Project verified by: MD. Majharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ATAMUL HAQUE		
Age	:	13-11-1991 (26 Years)		
Education, till to date	:	MBA		
Marital status		Married		
Children		1 Son		
No. of siblings:		-		
Address	:	Vill: Kanupur, P.O:RDA, P.S:Sherpur, Dist: Bogra.		
Parent's and GB related Info				
(i) Who is GB member	:	Mother Fathe		
(ii) Mother's name	:			
(iii) Father's name	:	ABDUS SATAR		
(iv) GB member's info	:	Branch:Garidha,Sherpur,Centre # 5 (Female),		
		Member ID:6015; Group No:02		
		Member since: 11-01-1991(5 Years)		
		First loan: -5,000		
Further Information:		Existing Loan: BDT 20,000, Outstanding loan: NILL		
(v) Who pays GB loan installment	:	Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01761-542627
Mother's Contact No.	:	01711-236906
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Unit, Bogra.

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

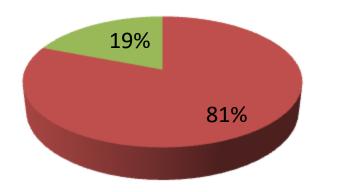
**MOST. MORIOM BEGUM** joined Grameen Bank since 5 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	BONDHU ELECTRONICFURNITURE MART		
Location	:	Dhoshmail,Sherpur,Bogra.		
Total Investment in BDT	:	BDT 420,000/-		
Financing	:	Self BDT 340,000/-(from existing business) 81% Required Investment BDT 80,000/-(as equity) 19%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	10ft x 9 ft= 90 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Refrigaretor, Fine, Pasharkukar,Etc.</li> <li>Average 30% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employees. After getting equity fund 1 employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Bogra.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Refrigaretor, Fine, Pasharkukar, Etc.	4,000	120,000	1,440,000			
Total Sales (A)	4,000	120,000	1,440,000			
Less. Variable Expense						
Refrigaretor, Fine, Pasharkukar, Etc.	2,800	84,000	1,008,000			
Total variable Expense (B)	2,800	84,000	1,008,000			
Contribution Margin (CM) [C=(A-B)	1,200	36,000	432,000			
Less. Fixed Expense						
House rant		2,000	24,000			
Electricity Bill		800	9,600			
Transportation		2,000	24,000			
Salary (self)		5,000	60,000			
Salary (staf)		9,000	108,000			
Entertainment		3,000	36,000			
Guard		400	4,800			
Generator		200	2,400			
Mobile Bill		300	3,600			
Total fixed Cost (D)		22,700	272,400			
Net Profit (E) [C-D)		13,300	159,600			

Investment Breakdown							
	ak	a		Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Qty Unit Amount		
			(BDT)		Price	(BDT)	Total
Refrigaretor	8	22,000	176,000	4	20,000	80,000	256,000
Fine	25	2,000	50,000				50,000
cula	4	2,500	10,000				10,000
Pasharkukar	7	700	4,900				4,900
Richkukar	10	1,800	18,000				18,000
Bandal	3	1,500	4,500				4,500
LED	3	15,000	45,000				45,000
Shlinda	3	2300	6,900				6,900
Others			4,700				4,700
Security			20,000				20,000
Total	63		340,000	4	20,000	80,000	420,000

**Source of Finance** 



- Entrepreneur's Contribution 340,000
- Investor's Investment 80,000
- Total 420,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Poltry Hen.	4,000	120,000	1,440,000	1,512,000		
Total Sales (A)	4,000	120,000	1,440,000	1,512,000		
Less. Variable Expense	0					
Poltry Hen.	2,800	84,000	1,008,000	1,058,400		
Total variable Expense (B)	2,800	84,000	1,008,000	1,058,400		
Contribution Margin (CM) [C=(A-B)	1,200	36,000	432,000	453,600		
Less. Fixed Expense						
House rant		2000	24,000	24,000		
Electricity Bill		800	9,600	9,600		
Transportation		2000	24,000	24,000		
Salary (self)		5,000	60,000	60,000		
Salary (staf)		9000	108,000	108,000		
Entertainment		3000	36,000	36,000		
Guard		400	4,800	4,800		
Generator		200	2,400	2,400		
Mobile Bill		300	3,600	3,600		
Total fixed Cost (D)		22,700	272,400	272,400		
Net Profit (E) [C-D)		13,300	159,600	181,200		
Investment Payback			60,000	60,000		

	Cash flow projection on business plan (rec. & Pay)						
<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)				
1	Cash Inflow						
1.1	Investment Infusion by Investor	80,000					
1.2	Net Profit	159,600	181,200				
1.3	Depreciation (Non cash item)	0	0				
1.4	Opening Balance of Cash Surplus		99,600				
	Total Cash Inflow	219,600	280,800				
2	Cash Outflow						
2.1	Purchase of Product	80,000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32,000	32,000				
	Total Cash Outflow	120,000	32,000				
3	Net Cash Surplus	99,600	220,800				



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill : 3 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures





















# **FAMILY PICTURE**

