Proposed NU Business Name: MODINA STORE



Project identification and prepared by: Aowlad Hossain , Feni Sadar Unit, Feni

Project verified by: Susanta Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta						
Name	:	md. Saiful islam				
Age	:	07-03-1984 (33 Years)				
Education, till to date	:	Class 8				
Marital status	:	Married				
Children	:	01 Daughter				
No. of siblings:	:	04 Brothers 03 Sisters				
Address	:	Vill: East Sultanpur ; P.O: Nobabpur ; P.S: Sonagazi ; Dist: Feni				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father LATE JORINA KHATUN MD.MOFIZUR RAHMAN Branch: Charchandia, Sonagazi. Centre # 31 (Female), Member ID: 2503, Group No: 03 Member since: 01-07-1995 to 23-01-2005 (05 Years) First loan: BDT 10,000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 30,000 Outstanding loan: Nil Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business. 05 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Remittance
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01830-077449
Family's Contact No.	:	01828-231932
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Feni Sadar Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

LATE JORINA KHATUN joined Grameen Bank since 05 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MODINA STORE			
Location	:	Tulabaria Road, Arambag, Feni			
Total Investment in BDT	:	BDT 288,400/-			
Financing	:	Self BDT 228,400/- (from existing business) 79% Required Investment BDT 60,000/- (as equity) 21%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	08 ft x 20 ft= 160 square ft			
Security	:	100,000			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice, Oil, Cosmetics, Biscuit, etc Average 15% gain on sales. The shop is Rented. The business is operating by entrepreneur. Existing no employee. Collects goods from Feni. Agreed grace period is 3 months. 			

Existing Business (BDT)

Particulars	Daily	Monthly	Yearly
Revenue(Sales)			
Rice, Oil, Cosmetics, Biscuit, etc	8,000	240,000	2,880,,000
Total Sales (A)	8,000	240,000	2,880,000
Less Variable Expense			
Rice, Oil, Cosmetics, Biscuit, etc	6,800	204,000	2,448,000
Total variable Expense (B)	6,800	204,000	2,448,000
Contribution Margin (CM) [C=(A-B)	1,200	36,000	432,000
Less Variable Expense			
Rent		2,000	24,000
Electricity bill		800	9600
Transportation		1,000	12,000
Salary (self)		5,000	60,000
Entertainment		300	3600
Generator		100	1200
Mobile bill		300	3600
Total fixed cost (D)		9,500	114,000
Net Profit (E)= [C-D]		26,500	318,000

Investment Breakdown

Existing					Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Rice	6	2000	12,000	10	2000	20,000	32,000	
Oil	80	100	8,000	80	100	8,000	16,000	
Dal	2	2200	4,400	0	0	0	4,400	
Biscuits	20	350	7,000	20	350	7,000	14,000	
Cosmetics	0	0	30,000	0	0	10,000	40,000	
Cold Drinks	40	500	20,000	20	500	10000	30,000	
Juice	10	700	7,000	0	0	0	7,000	
Ice Cream	0	0	20,000	0	0	0	20,000	
Spice	0	0	10,000	0	0	0	10,000	
Mobile Load/Card	0	0	10,000	0	0	5,000	15,000	
Security	1	0	100,000	0	0	0	100,000	
Total	147		228,400	0	0	60,000	288,400	

Source of Finance



Financial Projection (BDT)						
Particulars	Daily	Monthly	Year 1	Year 2	Year 3	
Revenue(Sales)						
Rice, Oil, Cosmetics, Biscuit, etc	8,500	255,000	3060000	3213000	3373650	
Total Sales (A)	8,500	255,000	3060000	3213000	3373650	
Less Variable Expense						
Rice, Oil, Cosmetics, Biscuit, etc	7,225	216,750	2601000	2731050	2867602.5	
Total variable Expense (B)	7,225	216,750	2601000	2731050	2867602.5	
Contribution Margin (CM) [C=(A-B)	1,275	38,250	459000	481950	506047.5	
Less Variable Expense						
Rent		2,000	24,000	24,000	24,000	
Electricity bill		1,200	14,400	15,000	15,500	
Transportation		1,300	15,600	16,000	16,500	
Salary (self)		5000	60,000	60,000	60,000	
Entertainment		300	3600	3,600	3,600	
Generator		100	1200	1,200	1,200	
Mobile bill		400	4800	5,000	5,300	
Total fixed cost (D)		10,300	123,600	124,800	126,100	
Net Profit (E)= [C-D]		27,950	335,400	357,150	379,948	
Investment Payback			24,000	24,000	24,000	

Cash flow projection on business plan (rec. & Pay)

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SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	335,400	357,150	379,948
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		311,400	1,000,498
	Total Cash Inflow	395,400	1,024,498	1,380,446
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
2.5	. ,	,		,
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	311,400	1,000,498	1,356,446

SWOT ANALYSIS

Strength

Employment: Self: 00 Family:0 Others:00

Experience & Skill: 09 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures















FAMILY PICTURE

