#### Proposed NU Business Name: AL-MADINA TAILORS



Project identification and prepared by: Md Shahadat Hossen Dhonbari Unit, Tangail

Project verified by: Mizanur Rahaman Patoary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MOSHARAF HOSEN		
Age	:	02-08-1985 (32 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	01 Daughter 02 Sons		
No. of siblings:	:	01 Brother & 03 Sisters		
Address	:	Vill: Golabari, P.O: Golabari, P.S: Modhupur, Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MOST. MAJEDA BEGUM  MD.NURUL ISLAM  Branch:Golabari, Centre # 16 (male),  Member ID: 3178/1, Group No: 06  Member since: 2005-2017 (12 Years)  First loan: BDT 10,,000		
Further Information:		Existing Loan:25,000 /-Outstanding Loan:4,100/-		
(v) Who pays GB loan installment	:	No		
(vi) Mobile lady (vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01713-511404
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhonbari Unit, Tangail.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST. MAGADA BEGUM** joined Grameen Bank since 12 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Propo	sed	Nobin	Udyokta	<b>Business Info</b>
			TALLODO	

Поро		ca Nobili Gayokta Basiliess Illio
Business Name	:	AL-MADINA TAILORS
Location	:	Dhonbari Kandia Road,Dhonbari
Total Investment in BDT	:	BDT 4,20,000/-
Financing	:	Self BDT 3,50,000/-(from existing business) 83%
		Required Investment BDT 70,000/-(as equity) 17%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	10ft x 10 ft= 100 square ft
Implementation	:	<ul> <li>He has run his Business.</li> <li>The business is operating by entrepreneur. Existing no employes.</li> <li>Average 25% gain on sales.</li> <li>Collects goods from Dhaka.</li> <li>The Shop is rented.</li> <li>Agreed grace period is 3 months.</li> </ul>

Exesting				
Particular		Daily	Monthly	Yearly
Revnue (Sale)				
Long Cloth		3800	114000	1368000
Sewing		1000	30000	360000

Total Sales(A)

Long Cloth

Electric Bill

Salary (Self)

Salary (Self)

Generator

Mobil Bill

Transportaion

Entertainment

Total Fixed Cost (D)

Net Profit (E)= [C-D]

Rent

Gard

Less Variable Expense (B)

Contributon Margin (CM) [C=(A-B)]

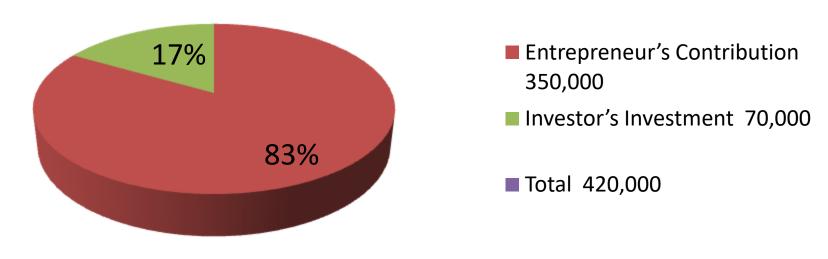
Total Variable Expense

Less Fixed Expense

Investment	Breal	kdown
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Existing			!	Proposed			
Particulars	Qty.	Unit Price	Amount	Qty.	Unit Price		Proposed Total
r al ticulai s	Qty.	Office		Qty.	Officialise		lotai
Long Cloth	1500	200	300000	280	250	70000	370000
Security			50000	)		0	50000
		1	0		1	0	O
Total	0		350000	280		70,000	420,000

#### **Source of Finance**



	Financial Projection (E	BDT)		
Particular	Daily	Monthly	Year -1	Year-2
Revenue(Sales)				
Long Cloth	4800	144000	1728000	1814400
Sewing	1000	30000	360000	378000
Total Sales(A)	5800	174000	2088000	2192400
Less Variable Expense (B)				
Long Cloth	3600	108000	1296000	1360800
Total Variable Expense	3600	108000	1296000	1360800
Contributon Margin (CM) [C=(A-B)]	2200	66000	792000	831600
Less Fixed Expense				
Rent		1800	21600	21600
Electric Bill		1200	14400	14700
Transportaion		1500	18000	216000
Salary (Self)		5000	60000	60000
Salary (Staff)		35000	420000	420000
Entertainment		2000	24000	24000
Gard		60	720	720
Generator		500	6000	6000
Mobil Bill		200	2400	2500
Total Fixed Cost (D)		46760	561120	759520
Net Profit (E)= [C-D]		19240	230880	242424

Investment Pay Back

42,000

42,000

Cash flow projection on busi	ness plan (rec. & Pa	y)				
Particulars	Year 1 (BDT)	Year 2 (BDT)				
nflow						

Cash I Investment Infusion by Investor 70,000

1 1.1 1.2 Net Profit

SI#

3

**Net Cash Surplus** 

230,880 242424 Depreciation (Non cash item) 1.3

Opening Balance of Cash Surplus 1.4

28000 To Ca Pu 2.1 Pa 2.2 ∥n<sub>\</sub> 2.3

Total Cash Inflow	300,880	270,424
Cash Outflow		
Purchase of Product	70,000	
Payment of GB Loan		
Investment Pay Back (Including		
Ownership Tr. Fee)	42000	42000
Total Cash Outflow	112,000	42,000

28000

102500

## **SWOT ANALYSIS**

## Strength

Employment: Self: 01 Family:0 Others:05

Experience & Skill:05 Years

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

## THREATS

Theft Fire

# Pictures

























## **FAMILY PICTURE**

