#### **Proposed NU Business Name: QUYET VIDEO & LIGHTING HOUSE**



Project identification and prepared by: Romendra Nath Haldar, Sonagaji Unit, Feni

Project verified by: Shushanta Kumar Bishash



Brief Bio of The Proposed Nobin Udyokta						
Name	:	DALAL CHANDRA NATH				
Age	:	02-06-1987 (33 Years)				
Education, till to date	:	CLASS 10				
Marital status	:	Married				
Children	:	2 Daughters				
No. of siblings:	:	1 Brother 3 Sisters				
Address	:	Vill: Sorajpur, P.O: Sorajpur, P.S: Sonagaji, Dist: Feni				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  PARUL BALA NATH  VOBENDRA KUMAR NATH  Branch: Mongolkandi, Sonagaji, Centre # 24(Female),  Member ID: 1762, Group No: 02  Member since: 12-11-1994-24-7-2015 (21 Years)  First loan: BDT 3,000				
Further Information: (v) Who pays GB loan installment	  :	Existing Loan: BDT 20000, Outstanding loan: NIL N/A				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	13 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01822332360
Mother's Contact No.	:	01819619666
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sonagaji Unit, Feni

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**PARUL BALA NATH** joined Grameen Bank since 21 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

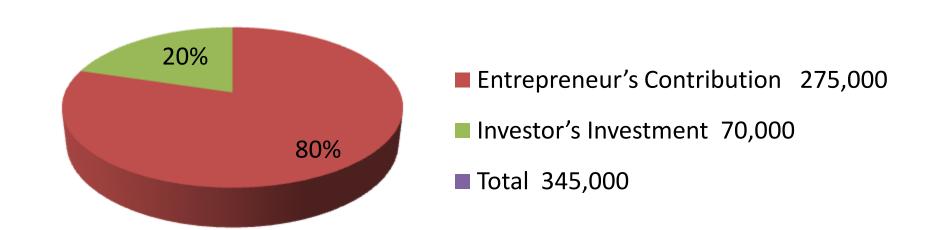
Proposed Nobin Udyokta Business Info					
Business Name	:	QUYET VIDEO & LIGHTING HOUSE			
Location	:	Dakbangla Bazar, Sonagaji, Feni			
Total Investment in BDT	:	BDT 345,000/-			
Financing	:	Self BDT 275,000/-(from existing business) 80% Required Investment BDT 70,000/-(as equity) 20%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	12 ft x 10 ft= 120 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Video editing, photo capturing etc.</li> <li>Average 25% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 4 employees.</li> </ul>			

■The shop is rented. ■Collects goods from Feni. ■Agreed grace period is 3 months.

Existing Business (BDT)							
Particular	Monthly	Yearly					
Revenue (sales)							
Video & lighting item		175800	2109600				
Total sales (A)		175800	2109600				
Less Variable Exp.							
Video & lighting item		131850	1582200				
Total Variable exp. (B)		131850	1582200				
Contribution Margin CM [C= (A-B)		43950	527400				
less fixed exp.							
Rent		1200	14400				
Electricity bill		400	4800				
Salary (self)		5000	60000				
Salary (staff)		24000	288000				
Entertainment		300	3600				
Guard		50	600				
Mobile		300	3600				
total fixed cost (D)		31250	375000				
Net profit (E) [C-D]		12700	152400				

Investment Breakdown							
	Proposed						
Particulars	Qty.	<b>Unit Price</b>	Amount	Qty Unit		Amount	Proposed
			(BDT)		Price	(BDT)	Total
Generator	2	30000	60,000	1	40,000	40,000	100,000
SoundSystem	2	30000	60,000	1	30000	30,000	90,000
Decorating Item	350	100	35,000			0	35,000
Light	200	220	44,000			0	44,000
Tube light	70	100	7,000			0	7,000
Others	100	340	34,000			0	34,000
			0			0	0
			0			0	0
Security			35,000				35,000
Total	724		275,000	2		70,000	345,000

### **Source of Finance**



Financial Projection						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Video & lighting item		208800	2505600	2630880	2762424	
Total Sales (A)		208800	2505600	2630880	2762424	
less variable Expenses						
Video & lighting item		156600	1879200	1973160	2071818	
Total variable Expenses (B)		156600	1879200	1973160	2071818	
Contribution Margin (CM)= (A-B)		52200	626400	657720	690606	
Less Fixed Expenses						
Rent		1200	14400	14400	14400	
Electricity bill		400	4800	4800	4800	
Salary (self)		5000	60000	60000	60000	
Salary (staff)		24000	288000	288000	288000	
Entertainment		450	5400	5400	5400	
Guard		50	600	600	600	
Mobile		400	4800	4800	4800	
Total Fixed Cost		31500	378000	378000	378000	
Net Profit (E) (C-D)		20700	248400	279720	312606	
Investment Payback			28000	28000	28000	

## Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	248,400	279,720	312606
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		220,400	472120
	Total Cash Inflow	318400	500120	784726
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	28000	28000	28000
	Total Cash Outflow	98,000	28000	
3	Net Cash Surplus	220,400	472120	756726

### SWOT ANALYSIS

# Strength

Employment: Self: 04 Family:0 Others:0

Experience & Skill: 13 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

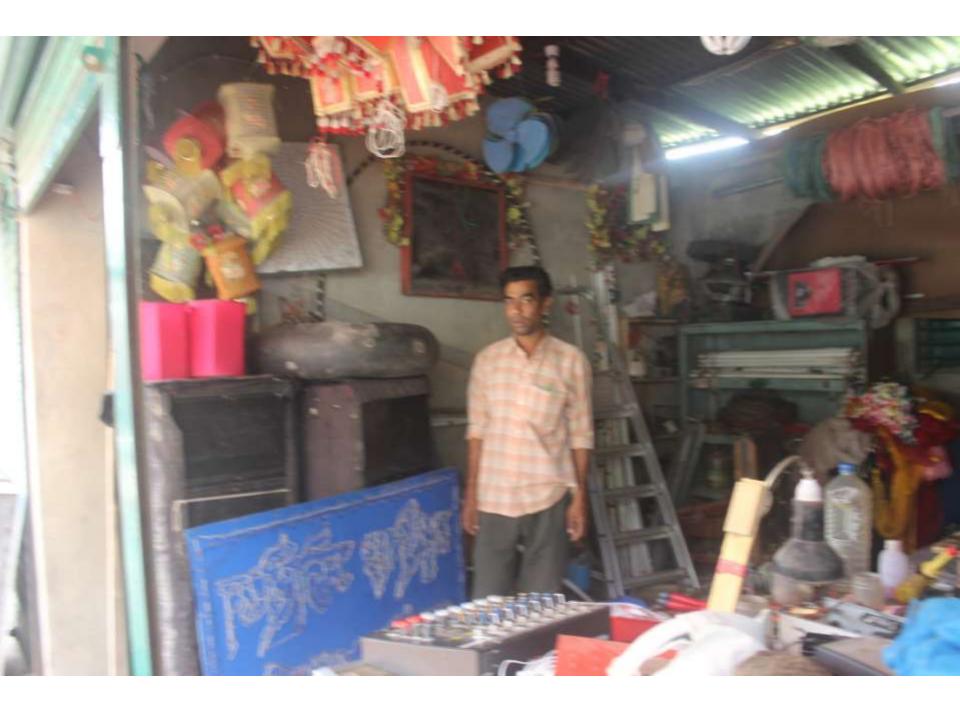
Fire

Political unrest

# Pictures











# **FAMILY PICTURE**

