Proposed NU Business Name: RUNA BEDING STORE



Project identification and prepared by: Md. Abu Bakkar Siddique, Dakshinkhan Unit, Dhaka Project verified by: Md. Abu Bakkar Siddique



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD MANIK AHMMED			
Age	:	01-01-1980 (36 Y <i>ears)</i>			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	Nil			
No. of siblings:	:	06 Brothers 02 Sisters			
Address	:	Vill: 173,Kawla P.O Dakshinkhan, P.S: Dakshinkhan, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father MOST RAHIMA KHATUN MD MINU MIAH Branch: Dakshinkhan, Centre # 70 (Female), Member ID: 6525, Group No : 04 Member since: 29-05-2004 (2 Years) First Ioan: BDT 5,000 /-			
Further Information: (v) Who pays GB loan installment	:	Outstanding loan: 48,900/- Father			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan (viii) Any other Ioan like GB, BRAC ASA etc	: :	No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill		10 years of business experience.
Own Business and	:	07 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01914-761868
Family's Contact No.	:	01928-709788
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Most Rahima Khatun joined Grameen Bank since 12 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

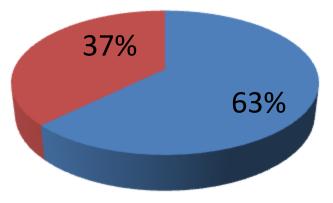
Proposed Nobin Udyokta Business Info						
Business Name	:	RUNA BEDING STORE				
Location	:	Kawla Bazar,Dakshinkhan,Dhaka				
Total Investment in BDT	:	BDT 10,70,000/-				
Financing	•	Self BDT 6,70,000/- (from existing business) 63% Required Investment BDT 400,000/- (as equity)37%				
Present salary/drawings from business (estimates)	:	BDT 7,000				
Proposed Salary	:	BDT 7,000				
Size of shop	:	16 ft x 30 ft= 480 square ft				
Security of the shop	:	BDT 200,000				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; bed sheet, Foam, Jajim, Varities Cover etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing three employee. The shop is rented. Collects goods from Islampur, Baburhat, Dhaka. Agreed grace period is 3 months. 				

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Beding Item	8,500	255,000	3,060,000		
Total Sales (A)	8,500	255,000	3,060,000		
Less. Variable Expense					
Beding Item	6,800	204,000	2,448,000		
Total variable Expense (B)	6,800	204,000	2,448,000		
Contribution Margin (CM) [C=(A-B)	1,700	51,000	612,000		
Less. Fixed Expense					
Rent		8,000	96,000		
Electricity Bill		1000	12,000		
Transportation		4,000	48,000		
Mobile Bill		500	6,000		
Entertainment		500	6,000		
Salary (sttaf)		21,000	252,000		
Salary (self)		7,000	84,000		
Total fixed Cost (D)		42,000	504,000		
Net Profit (E) [C-D)		9,000	108,000		

Investment Breakdown								
Particulars		Existing	5	Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Certain	10	6000	60000	Certain	10	6000	60,000	120,000
Bed sheet	15	7000	105000	Bed sheet	15	7000	105,000	210,000
Foam	4	6500	26000	Foam	4	6500	26,000	52,000
Foam Cover	11	5500	60500	Foam Cover	8	5500	44,000	104,500
Kuson Cover	12	3200	38400	Kuson Cover	10	3200	32,000	70,400
Matress	4	11000	44000	Matress	2	11000	22,000	66,000
Tosok Cover	15	5200	78000	Tosok Cover	15	5200	78,000	156,000
Lep Cloth	5	1600	8000	Lep Cloth	5	1600	8,000	16,000
Pellow	20	420	20000	Pellow	20	420	8,400	28,400
Secuirity Advanced			200000				0	200,000
Others			30100	Others			16,600	46,700
Total			670,000				400,000	1,070,000

Source of Finance

Entrepreneur's contibution 670000 Investor's Investment 400000 Total 1070000



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Beding Item	10,000	300,000	3,600,000	3,780,000	3,969,000
Total Sales (A)	10,000	300,000	3,600,000	3,780,000	3,969,000
Less. Variable Expense					
Beding Item	8,000	240,000	2,880,000	3,024,000	3,175,200
Total variable Expense (B)	8,000	240,000	2,880,000	3,024,000	3,175,200
Contribution Margin (CM) [C=(A-B)	2,000	60,000	720,000	756,000	793,800
Less. Fixed Expense					
Rent		8,000	96,000	96,000	96,000
Electricity Bill		1050	12,600	13,230	13,892
Transportation		4,400	52,800	55,440	58,212
Mobile Bill		600	7,200	7,560	7,938
Entertainment		500	6,000	6,300	6,615
Salary (sttaf)		21,000	252,000	264,600	277,830
Salary (self)		7,000	84,000	84,000	84,000
Non Cash Item					
Depreciation		200	2,400	2,400	2,400
Total Fixed Cost		42,750	513,000	529,530	546,887
Net Profit (E) [C-D)		17,250	207,000	226,470	246,914
Investment Payback			160,000	160,000	160,000

Cash flow projection on business plan (rec. & Pay)

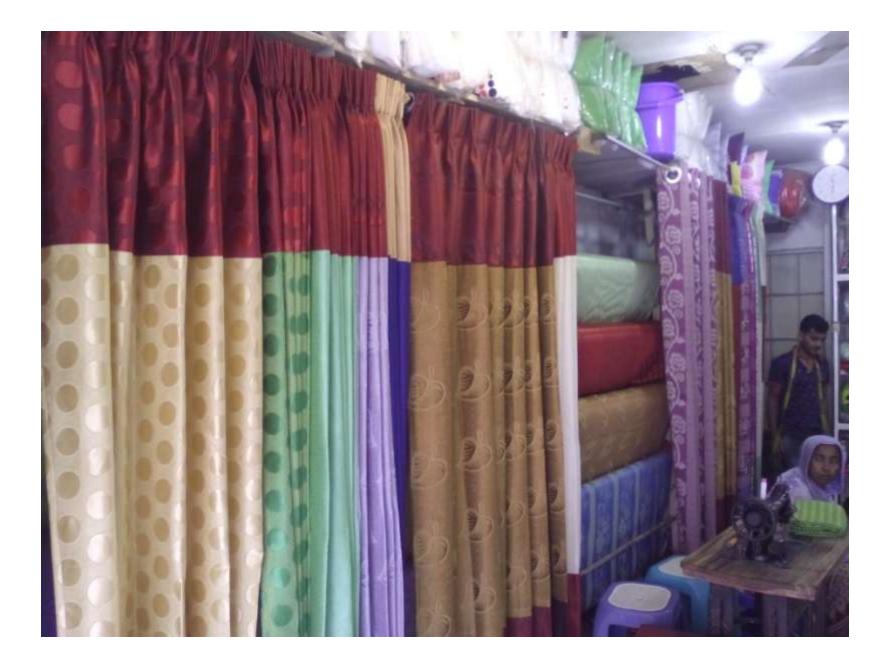
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	400,000		
1.2	Net Profit	207,000	226,470	246,914
1.3	Depreciation (Non cash item)	2,400	2,400	2,400
1.4	Opening Balance of Cash Surplus		49,400	118,270
	Total Cash Inflow	609,400	278,270	367,584
2	Cash Outflow			
2.1	Purchase of Product	400,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	160.000	160.000	160,000
2.3	Ownership Tr. Fee)	160,000	160,000	160,000
	Total Cash Outflow	560,000	160,000	160,000
3	Net Cash Surplus	49,400	118,270	207,584



STRENGTH Employment: Self: 01 Family:0 Others:03 Experience & Skill : 10 Years Own Business :07 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
OPPORTUNITIES	T HREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures

























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FAMILY PICTURE

