Proposed NU Business Name: M/S MUNNA MUNNI BEDING & TELECOM



Project identification and prepared By Shahadat Hossasin Dhonbari, Tangail

Project verified by: Md. Mizanur Rahman



Brief Bio of The Proposed Nobin Udyokta						
Name	:	Md. Shahidul Islam				
Age	:	13/02/1994 (23 Years)				
Education, till to date	:	SSC				
Marital status	••	Unmarried				
Children	••	Nil				
No. of siblings:	:	1 Sister				
Address	••	Vill: Chokgopinath P.O :Rashidpur Madrasa, P.S: Dhon Bari Dist: Tangail				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father Mst. Shefali Begum Md. Belal Hossain Branch :Nolhara, Centre #22/(Female), Member ID:6602, Group No:9 Member since:2001-2017(16years) First loan: BDT 5,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB,		Existing Loan: BDT 40,000, Outstanding loan: Father yes No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	Nil
Other Own/Family Sources of Income	:	yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.		01933965389
Mother's Contact No.	:	01921455419
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd, Dhonbari.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

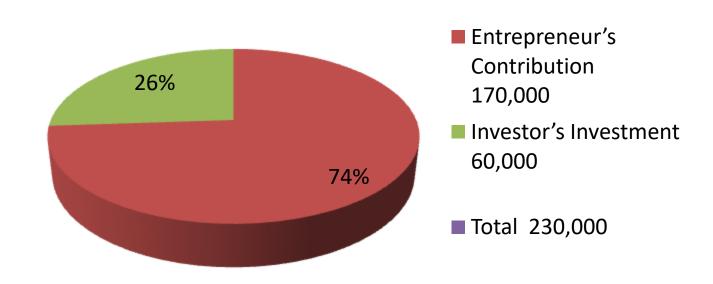
Ms.Shefali Begum joined Grameen Bank since 16 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	: M/s Munna & Munni Beding & Tailors			
Location	:	Parbowla notun Bazar			
Total Investment in BDT		BDT 230,000/-			
Financing	:	Self BDT 170000/-(from existing business) 74% Required Investment BDT 60,000/-(as equity)26%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	15ft x 15ft=225square ft			
Implementation	••	 ■The business is planned to be scaled up by investment in existing goods like Furniture Items. ■Average 20% gain on sale. ■The business is operating by entrepreneur. Existing 1 no employee. ■The shop is Rented ■Collects goods from Tangail ■Agreed grace period is 3 months. 			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Beding Item		40000	480000		
Total Sales (A)		40000	480000		
Less. Variable Expense					
Beding Item		16000	192000		
Total variable Expense (B)		16000	192000		
Contribution Margin (CM) [C=(A-B)		24000	288000		
Less. Fixed Expense			0		
Rent					
Electric Bill		250	3000		
Transportation		500	6000		
Salary (self)		5000	60000		
Salary (staff)		10000	120000		
Guard					
Entertainment		300	3600		
Generator					
Mobile		200	2400		
Total fixed Cost (D)		16250	195000		
Net Profit (E) [C-D)		7750	93000		

Existing					Proposed			
Particulars	Qty.	Unit	Amount	Qty	Unit	Amount	Proposed Total	
		Price	(BDT)		Price	(BDT)		
Tula	50	1200	60000				60000	
Moshari	100	400	40000	100	4000	40000	40000	
Laper Cloth	15	1200	18000				18000	
Bkash			10000				10000	
Dutch Bangla			15000				15000	
Others			25000			20000	45000	
Total			170000			60000	230000	

Source of Finance



Financial Projection					
Particular		Monthly	1st Year	2nd Year	3 rd Years
Revenue (sales)			0	C	
Pan Item		50000	600000	630000	661500
Total Sales (A)		50000	600000	630000	661500
Less. Variable Expense					
Pan Item	0	20000	240000	252000	264600
Total variable Expense (B)	0	20000	240000	252000	264600
Contribution Margin (CM)					
[C=(A-B)	0	30000	360000	378000	396900
Less. Fixed Expense					
Rent					
Electric Bill		400	4800	5040	6000
Transportation		1000	12000	12600	12600
Salary (self)		5000	60000	63000	63000
Salary(staff)		10000	120000	126000	126000
Guard			0	C	
Generator			0	C	
Entertainment		500	6000	6300	7000
Mobile		500	6000	6300	6350
Total fixed Expenses		17400	208800	219240	220950
Net Profit (E) [C-D)		12600	151200	158760	175950
Investment Payback			24000	24000	24000

Cash flow projection on business plan (rec. & Pay)

				Year 3(BDT)
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	60000		
1.2	Net Profit	151200	158760	175950
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		127200	261960
	Total Cash Inflow	211200	285960	437910
2	Cash Outflow			
2.1	Purchase of Product	60000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	24000	24000	24000
3	Total Cash Outflow	84000	24000	24000
	Net Surplus	127200	261960	413910

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill :3 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





















(ইউপিজমনি ফরম-৩) ानग्र वर्ष नशः ० ১ प्रमाना, २००५)

FAMILY PICTURE

