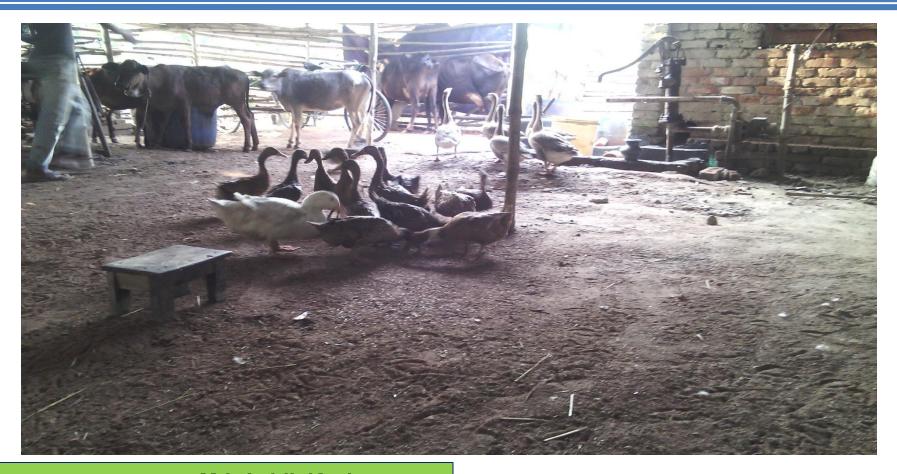
# **Ashik Dairy Farm**



Project by- Md. Ashik Kazi

Identified by- Ratan Kumar Roy Verified by- Sonia Sultana

Panchdona Unit Area 4 GRAMEEN

**TRUST** 



# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Ashik Kazi
Age	:	03/04/1992 (23 years)
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	02 brothers and 03 Sisters
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: :	Mother    Md. Sweety Begum  Md Bachchu Kazi  Member since: 1992  Branch: Shekherchar , Centre no:16 /m, Group: 03  Loanee No. 2419  First loan: Tk. 5000  Existing loan: 75000tk Outstanding:1250tk
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	Father N/A N/A N/A N/A N/A
Education	:	SSC

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Dairy Farm			
		-2 cows, 1 bull and 4 calves			
		-Sale 25 Liters milk per day, Per liter price 60tk			
		-Sale 30 pcs eggs per day, per piece price 8 tk			
		- Target customers are local people			
Initial Investment	:	1,50,000 (mother)			
Trade License		1426-15/16			
<b>Business Experience</b>	:	3 years			
And Training Info	:	- Hand training from his father			
Other Own/Family Sources of Income	:	Mechanic (father), driver (brother)			
Other Own/Family Sources of Liabilities	:	N/A			
NU Contact Info		01687335375			
NU Project Source/Reference	:	GT Panchdona Unit Office, Narsingdi.			

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank (GB) Since 1992. At first his mother took a loan amount of BDT 5000 from Grameen Bank. She Invested the money in her husband's Agriculture. They gradually improved their living standard using GB loan.

# PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Ashik Dairy Farm
Address/ Location	:	Dakkhin Shilmandi, Panchdona
Total Investment in BDT	:	6,00,000
Financing	:	Self BDT : 5,00,000 (from existing business) - 83% Required Investment BDT : 1,00,000 (as equity) - 17%
Present salary/drawings from business (estimates)	:	BDT 8,000
Proposed Salary		BDT 8000
Proposed Business % of present gross profit margin	:	23%
Estimated % of proposed gross profit margin	:	23%
Agreed grace period	:	2 months

### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)	
Investments in different categories:	(1)	(2)	(1+2)	
Present items:  Cow(2): 3,00,000  bull (1): 80,000  Calf (4): 60,000  Swans and ducks 20,000  Food : 40,000	5,00000		5,00000	
Proposed Items : Cow (Sahiwal) 1,50,000		1,00,000	1,00. 000	
Total Capital	5,00000	1,00,000	6,00,000	

# INFO ON EXISTING BUSINESS OPERATIONS

Particulars		Existing Business (BDT)					
Particulars Particulars	Daily	Monthly	Yearly				
Sales (25L * 60 tk) and egg (30*8tk)	1740	52200	626400				
Gross Profit	1740	52200	626400				
Less: Operating Costs							
Electricity bill		300	3600				
Straw		5,000	60,000				
Vitamin		1,000	12,000				
Medicine		1000	12000				
Vushi (14 Sack*1500)		21000	252000				
Cows feed (5*800)		4000	48000				
Present salary/Drawings- self		8,000	96,000				
Mobile bill		200	2400				
Others		200	2400				
Non Cash Item:							
Depreciation Expenses		-	-				
Total Operating Cost (D)		40700	488400				
Net Profit (C-D):		11500	138000				

### FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (BDT	)	Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (37.5kg * 60tk)	2250	67500	810000	2500	75000	900000	2500	75000	900000
Gross Profit	2250	67500	810000	2500	75000	900000	2500	75000	900,000
Less: Operating Costs									
Electricity Bill		300	3600		400	4800		400	4800
Straw		7,000	84,000		7000	84,000		7000	84,000
Vitamin		1500	18000		1600	19200		1600	19200
Medicine		1200	14400		1200	14400		1200	14400
Bran (vushi)		27000	324000		28800	345600		28800	345600
Cow feed		6400	76800		7200	86400		7200	86400
Present salary/Drawings- self		8000	96000		8000	96,000		8000	96000
Mobile Bill		200	2,400		300	3600		300	3600
Others		200	2400		300	3600		300	3600
Non Cash Item:									
Depreciation Expenses		-	-		-	-		-	-
Total Operating Cost		51800	621600		54800	657600		54800	657600
Net Profit		15700	188400		20200	242400		20200	242400
Gt payback			40,000			40,000			40,000
Retained Income			148400			202400			202400

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000		
1.2	Net Profit	188400	242400	242400
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus	0	148400	350800
	Total Cash Inflow	288400	390800	593200
2.0	Cash Outflow			
2.1	Purchase of Product	100000		
2.2	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
2.3	Payment of GB loan			
	Total Cash Outflow	140000	40000	40000
3.0	Net Cash Surplus	148400	350800	553200

# **SWOT Analysis**

# STRENGTH

- Skilled and experience
- Quality service and Product
- Well Known Businessman

# WEAKNESS

Lack of investment

# **O**PPORTUNITIES

- Employment opportunity
- Expansion of business

### THREATS

- Diseases
- Political Unrest
- Theft

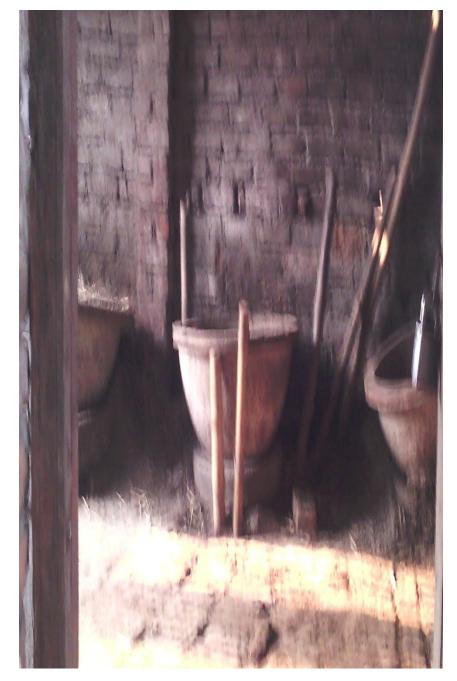


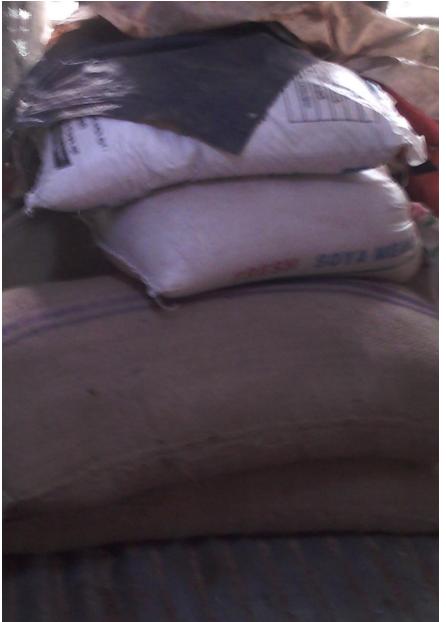














#### "খানার ভাড়ার চুক্তিপত্র দলিল"

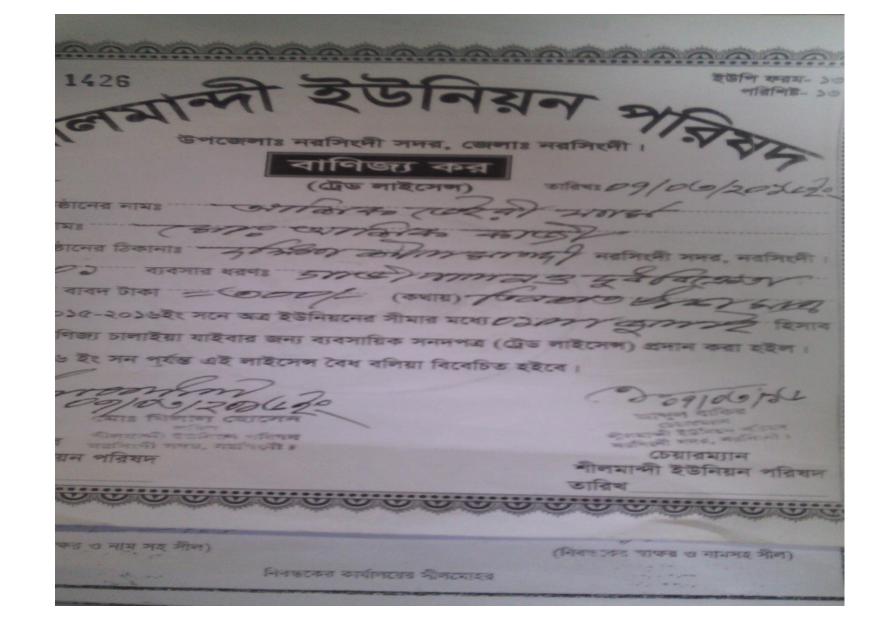
2,000/- (পচান্তর হাজাা) টাকা। (পাঁচ) বংসর।

গরাস উদ্দিন ভূইরা , পি তা- মৃত- হারান মিরা, লাং- দক্ষিণ শীলমান্দী, পোটঃ জলাঃ নরসিংদী সদর, জেলাঃ নরসিংদী। পেশাঃ ব্যবসা, ধর্ম ঃ ইসলাম, য

)= Y

াশিক কাজী, পিতা- মে। বাচ্চু কাজী, সাং- দক্ষিণ শীলমান্দী, পোষ্টঃ পাঁচদো সংদী সদর, জেলাঃ নরবিংদী। পেশাঃ ব্যবসা, ধর্ম ঃ ইসলাম, জাতীয়তাঃ বাং ১ বুলু পক্ষ (

নাময় আল্লাহ তা"য়ালার নাম স্বরণ করিয়া অত্র খামার ভাড়ার চুক্তিপত্র দলিল যেহেতু আমি ১ম পছ নরসিংদীর জেলার নরসিংদী সদর থানা দিন পাঁচ সিংদী হাইওয়ে রাস্তার গতিম পাশে ১১ শতাংশ জমির উপর খামার স্বস্থাধী যাবত কাল পরিচালনা নরিয়া আসিতেছি । বর্তমানে আমি ১ম পক্ষ মালিক বকার বশত উক্ত খামার গড়া দেওয়ার প্রস্তাব করিলে আপনি ২য় পক্ষ ব্যবস



# 39th Internal Design Lab

on April 13, 2016 at GT

