A Nobin Udyokta Project

Hasan Mothso Khamar





Project by: Hasan Sarker Identified by: Abdul Alim Verified By: Abdul Alim Matlab Unit, Chandpur GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	•	Md. Hasan Sarker
Age	:	26/06/1997(19Years)
Marital status	:	Unmarried
Children	:	00
No. of siblings:	:	Brothers- 02 Sisters - 01
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.	: : : : : : : : : : : : : : : : : : : :	Mother Father Nasima Begum Md. Kamal Sarker Branch- Nondolalpur, Center- 26/m ,Group- 05,Loanee no-3093/1, Member Since-2003 First loan: 10000 Existing loan- 110000 Outstanding: 48120 Father N/A N/A N/A N/A
Education	:	H.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	:	Mothso Business.
Trade License No-		273/15-16
Business Experiences	:	5 Years
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01955178323
NU Project Source/Reference	:	GT Matlab Unit Office, Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's Mother has been a member of Grameen Bank (GB) from 2003. At first she took Tk.10,000 from GB. She invested GB Loan in her husbands business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name		Hasan Motso Khamar
Address/ Location	:	Chor Pathalia,P.O:Shibpur,Matlab(North), Chandpur.
Total Investment in BDT	:	25,0000/=
Financing	••	Self BDT 150,000 (from existing business) - 60% Required Investment BDT 100,000 (as equity) -40%
Present salary/drawings from business (estimates)	:	7,000
Proposed Salary		7,000
i. Proposed Business % of present gross profit margin	:	20%
ii. Estimated % of proposed gross profit margin	:	20%
iii. Agreed grace period	:	5 months
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A

EXISTING BUSINESS OPERATIONS Info.



	Existing Business (BDT)				
Particulars Particulars Particulars	Daily	Half Yearly	Yearly		
Sales (A)		200,000	400,000		
Less: Operating Costs					
Electricity Bill		1,000	2000		
Mobile bill(200*6)		1200	2400		
Present Salary (7000*6)		42,000	84000		
Labour cost (part time) (1500*6)		9000	18000		
Others cost		1,500	3000		
Fish Pona		50,000	100000		
Fish feed		40,000	100000		
Net and other security items for fish		7,000	14000		
Medicine		10,000	20000		
Non Cash Item:					
Total Operating Cost (D)		161700	323400		
Net Profit (C-D):		38300	76600		

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items Feed & Others Present goods (*)	50,000 100000		150,000
Proposed Items (**):		100,000	100,000
Total Capital	150000	100,000	250,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock items						
Product name with quantity	Amount					
Rou Fish(100kg*120)	12000					
Katol Fish(200Piece*150)	30000					
Karpo Fish(80kg*200)	16000					
Mrigel(80gk*120)	9,600					
Telapia(100kg*180)	18,000					
Sarpoti(20kg*300)	6,000					
Shing(5gk*300)	1,500					
Glaskap(50gk*300)	15,000					
Kalbaos(50gk*200)	10,000					
Silverkap(50kg*100)	5,000					
Feed(5Bosta*800)	4000					
Khol(3Bosta*2300)	6900					
Euria(1Bosta)	1,000					
Total Present Stock	150000					

Proposed Stock items						
Product name with quantity	Amount					
iæB Rou (125kg*120)	15,000					
KvZj Katol (40kg*250)	10,000					
g"‡MjMrigel(70kg*143)	10,000					
‡ZjvwcqvTelapia(8000Piece)	16,000					
wksShing(15kg)	5,000					
%-LjKhol(10Bosta*2300)	23,000					
Feed(20Bosta*800)	16,000					
BDwiqvEuria(5Bosta*1000)	5000					
Total Proposed Item	100,000					

Financial Projection of NU BUSINESS PLAN



Particulars	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Farticulars	Daily	Half Yearly	Yearly	Daily	Half Yearly	Yearly	Daily	Half Yearly	Yearly
sales		220000	440000		240000	480000		270000	540000
Less operating cost									
Preparing pond(using area, phosphate,calcium etc)		20000	40000		20000	40000		20000	40000
Mobile Bill		1200	2400		1300	2600		1300	2600
Electricity Bill		1200	2400		1400	2800		1500	3000
Fish feed		40000	80000		42000	84000		43000	86000
Proposed Salary- Self		42000	84000		42000	84000		42000	84000
Labour Cost(part time)		10000	20000		11000	22000		12000	24000
Fish Pona		50000	100000		50000	100000		55000	110000
Medicine		10000	20000		10000	20000		12000	24000
Others		1000	2000		1200	2400		1200	2400
Total Operating Cost (D)		165400	330800		178900	357800		188000	376000
(Net Profit C-D):		54600	109200		61100	122200		82000	164000
Pay back			40000			40,000			40,000
Retained Income:			69,200			82,200			1,24,000

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	244,800	285,800	304,800
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus	0	164,800	370,600
	Total Cash Inflow	394,800	450,600	675,400
2.0	Cash Outflow			
2.1	Purchase of Product	150,000	0	0
2.2	Investment Pay Back	80000	80000	80,000
	Total Cash Outflow	230,000	80,000	80,000
3.0	Net Cash Surplus	164,800	370,600	595,400

SWOT Analysis



STRENGTH

- Long relationship with Grameen
- Well Known Person in locality
- Skill and 05years working Experience

WEAKNESS

- Lack of investment
- Less stock

OPPORTUNITIES

Have a chance at more customers within local area

THREATS

- Political Unrest
- Theft
- Fire





















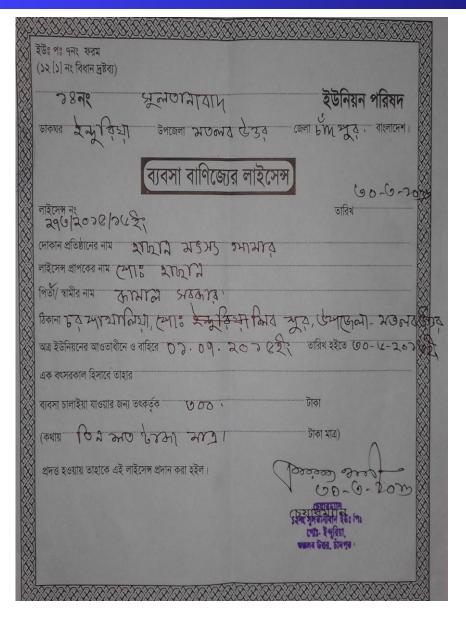


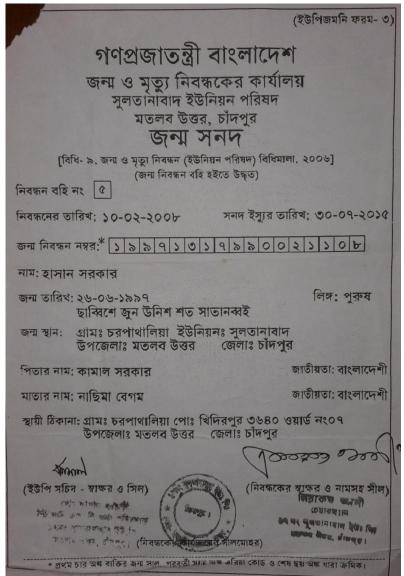




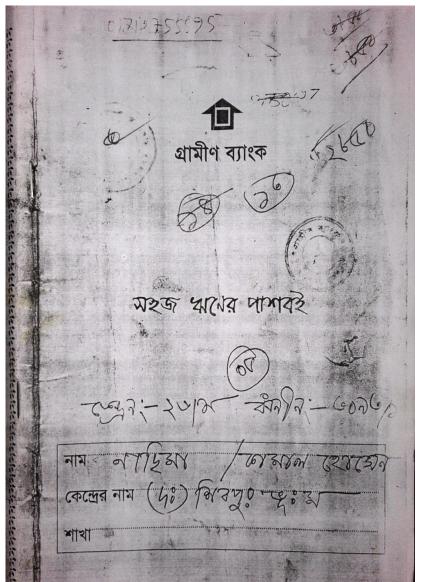






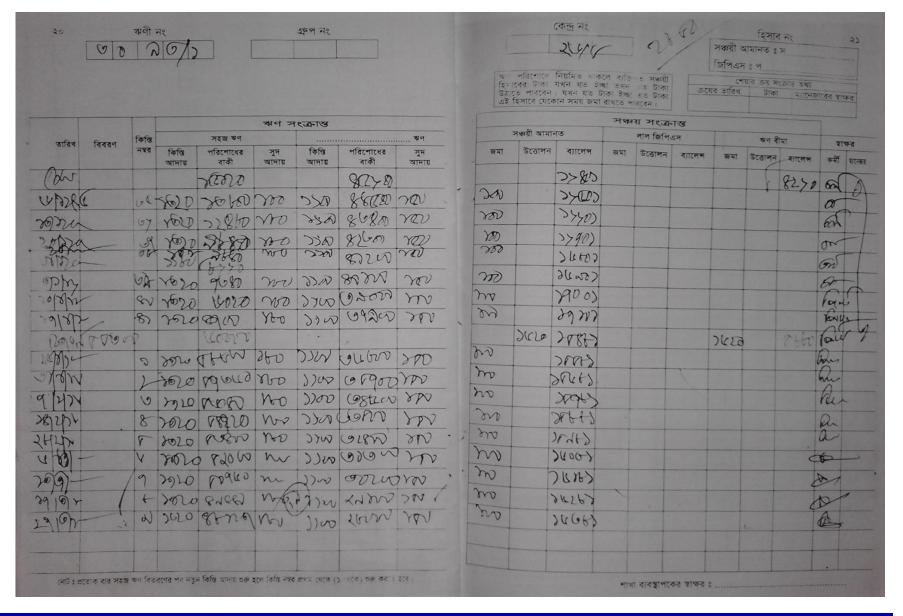




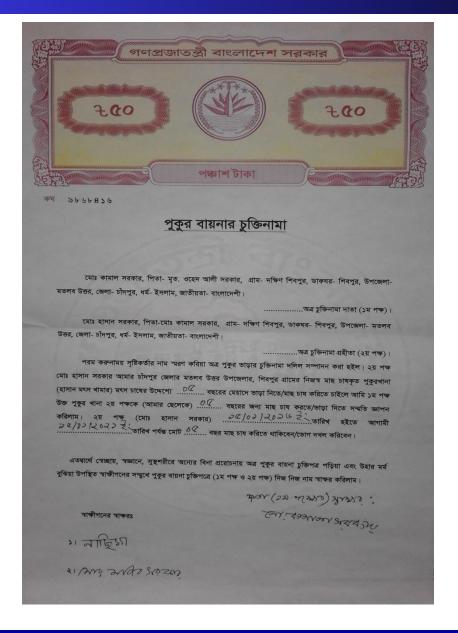




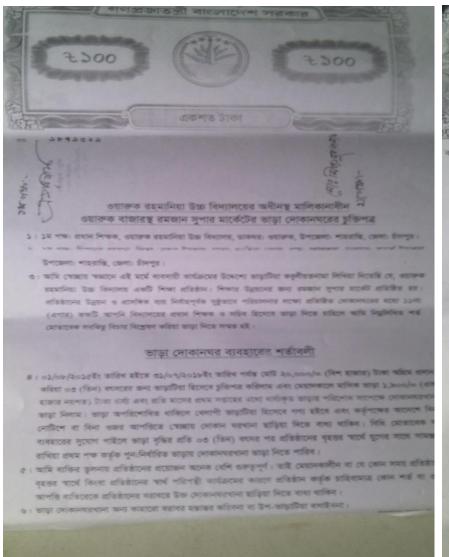


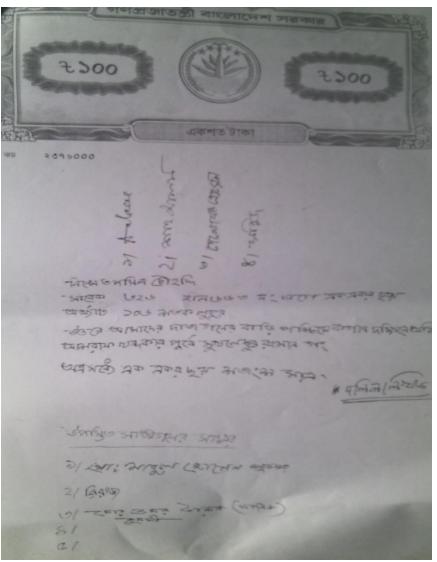














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