Proposed NU Business Name: BONDHU ELECTRIC & ELECTRONICS



Project identification and prepared by Probir Chandra Pramanic Sonatola,Bogura

Project verified by: Md. Mozaharun Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	Md.Mominur Rahaman			
Age	:	01-01-1984 (33 Years)			
Education, till to date	:	Class 7			
Marital status	:	Married			
Children	:	1 son			
No. of siblings:	:	1 Brother			
Address	:	Vill: Trimohini P.O Shukhan Pukur :, P.S:Gabtoli, Dist: Bogura			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Ms. Morjina Begum Md. Abdul Based Sonar Branch :Masundi, Centre # 56/(Female), Member ID: 5121, Group No: 01 Member since:22-10-2003 (14years) First Ioan: BDT 5,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 50,000, Outstanding loan: Nil Father yes No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	16 years experience in running business.
Training Info	-	6 Months
Other Own/Family Sources of Income	:	Farming
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01725324393
Mother's Contact No.	:	01784865353
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.Gabtoli,Unit, Bogura.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

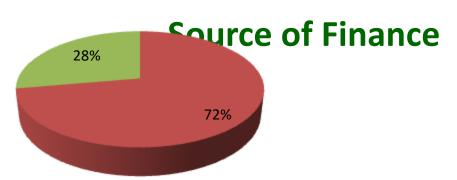
Ms. Morjina Begum joined Grameen Bank since 14 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	: BONDHU ELECTRIC & ELECTRONIC				
Location	:	Atapara Bazar, gabtoli, Bogura				
Total Investment in BDT	:	BDT 1,80,000/-				
Financing		Self BDT 130,000/-(from existing business) 63% Required Investment BDT 50,000/-(as equity) 37%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-				
Proposed Salary	:	BDT 5,000/-				
Size of shop	:	10 ft x 15ft= 150 square ft				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Electronic Items. Average 25% gain on sale. The business is operating by entrepreneur. Existing 1 employee. The shop is Rented Collects goods from Bogura Bazar. Agreed grace period is 3 months. 				

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Electronic Item	2800	84000	1008000
Total Sales (A)	2800		
Less. Variable Expense	2100	63000	756000
Auto Parts Item	2100	63000	756000
Total variable Expense (B)			
Contribution Margin (CM) [C=(A-B)	700	21000	252000
Less. Fixed Expense			
Rent		500	6000
Electric Bill		800	9600
Transportation		300	3600
Salary (self)		5000	60000
Salary (staff)		4000	48000
Guard		100	1200
Entertainment		300	3600
Generator			
Mobile		300	3600
Total fixed Cost (D)		11300	135600
Net Profit (E) [C-D)		9700	116400

Investment Breakdown									
Existing					Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total		
Cables	05	1050	5250				5250		
Balb Energy	70	200	14000				14000		
Board	10	250	2500				2500		
Bulb	80	250	2000				2000		
Switch	15	300	4500				4500		
Butum Holder	100	200	20000				20000		
Servicing Parts			10000				10000		
Multi Plug	50	180	9000				9000		
Fan Motor	15	50	6000				6000		
Others		15	6700				6700		
Fan(large)				20	2000	40000	40000		
Fan(short)				10	1000	10000	10000		
security			50000						
Total		1	130000			50000	180000		



Entrepreneur's Contribution 130,000

Investor's Investment 50,000

Total 180,000

Financial Projection (BDT)						
Particular	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)						
Electric Item	115,000	1,380,000	1,449,000	1,521,450		
Total Sales (A)	115,000	1,380,000	1,449,000	1,521,450		
Less. Variable Expense						
Electric Item	86,250	1,035,000	1,086,750	1,141,088		
Total variable Expense (B)	86,250	1,035,000	1,086,750	1,141,088		
Contribution Margin (CM) [C=(A-						
В)	28,750	345,000	362,250	380,363		
Less. Fixed Expense						
Electricity Bill	800	9,600	11,500	13,500		
Mobile Bill	300	3,600	4,000	4,500		
Salary (self)	5,000	60,000	60,000	60,000		
Transportation	300	3,600	4,000	4,500		
Entertainment	300	3,600	4,000	4,500		
Salary (staff)	4,000	48,000	48,000	48,000		
Total Fixed Cost	10,700	128,400	131,500	135,000		
Net Profit (E) [C-D)	18,050	216,600	230,750	245,363		
Investment Payback		20,000	20,000	20,000		

Cash flow projection on business plan (rec. & Pay)

9	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	216,600	230,750	245,363
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		196,600	407,350
	Total Cash Inflow	266,600	427,350	652,713
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr.			
2.3	Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	196,600	407,350	632,713



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 16 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures









2 airtel internet

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