Proposed NU Business Name: RUBEL STORE



Project identification and prepared by: Md Mizanur Rahman Bogra Sadar Unit, Bogra

Project verified by: Md. Mozaharul Islam Sarkar



Brief Bio of The Proposed Nobin Udyokta							
Name	: MD. RUBEL PRAMANIK						
Age	:	01-04-1989 (27 Years)					
Education, till to date	:	Class 7					
Marital status	:	Married					
Children	:	01 Son					
No. of siblings:	:	01 Sister					
Address	:	Vill: Mohishaban P.O Mohishaban P.S: Gabtali, Dist: Bogra					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	 : Mother Father : MST. RUBI KHATUN : MD. KHALIL PRAMANIK : Branch:Mohishaban, Gabtali,Centre # 58 (Female), Member ID: 4747/1, Group No: 02 Member since: 28-02-2005 (05 Years) First loan: BDT 5,000/- 						
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 25,000/- Outstanding loan: BDT NIL Father No No No					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	20 years experience in running business. 08 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01722-465229
Mother's Contact No.	:	01996-747263
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Sadar, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. RUBI KHATUN joined Grameen Bank since 05 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

Proposed Nobin Udyokta Business Info					
Business Name	:	RUBEL STORE			
Location	:	Pachim Mohishaban, Gabtali, Bogra			
Total Investment in BDT	:	BDT 5,80,000/-			
Financing	:	Self BDT 5,00,000 (from existing business) 86% Required Investment BDT 80,000 (as equity) 14%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	15 ft x 30 ft = 450 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Oil, Soap, Salt, Rice etc. The shop is in own rented. The business is operating by entrepreneur. Existing 01 employee. Collects goods from Bogra. Agreed grace period is 3 months. 			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Rice,flowar,oil,Soap,Salt and others.	10,000	300,000	3,600,000		
Total Sales (A)	10,000	300,000	3,600,000		
Less. Variable Expense					
Rice,flowar,oil,Soap,Salt and others.	8,000	240,000	2,880,000		
Total variable Expense (B)	8,000	240,000	2,880,000		
Contribution Margin (CM) [C=(A-B)	2,000	60,000	720,000		
Less. Fixed Expense					
House rant		1,200	14,400		
Electricity Bill		500	6,000		
Transportation		1,000	12,000		
Salary (self)		5,000	60,000		
Salary (staf)		5,000	60,000		
Entertainment		500	6,000		
Guard		200	2,400		
Mobile Bill		300	3,600		
Total fixed Cost (D)		13,700	164,400		
Net Profit (E) [C-D)		46,300	555,600		

Investment Breakdown									
Existing					Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed		
			(BDT)			(BDT)	Total		
Rice	50	2500	125,000	10	2,500	25,000	150,000		
Oill	5	15000	75,000	2	15000	30,000	105,000		
Ata	20	1000	20,000	25	1000	25,000	45,000		
Khud	25	1400	35,000	0	0	0	35,000		
Cold Drinks	500	90	45,000	0	0	0	45,000		
Dal	20	4000	80,000	0	0	0	80,000		
Others	1	20000	20,000	0	0	0	20,000		
Security	1	100000	100,000	0	0	0	100,000		
Total	622	0	500000	37	0	80000	580000		





Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Rice, flowar, oil, Soap, Salt and others.	15000	450000	5400000	5670000	5953500	
Total Sales(A)	15000	450000	5400000	5670000	5953500	
Less Variable Expense (B)						
Rice,flowar,oil,Soap,Salt and others.	11250	337500	4050000	4252500	4465125	
Total Variable Expense	11250	337500	4050000	4252500	4465125	
Contributon Margin (CM) [C=(A-B)]	3750	112500	1350000	1417500	1488375	
Less Fixed Expense						
House rant		1200	14400	14400	14400	
Electricity Bill		500	6000	72000	864000	
Transportation		1000	12000	12600	13230	
Salary (self)		5,000	60000	60000	60000	
Salary (staf)		5000	60000	60000	60000	
Entertainment		500	6000	6000	6000	
Guard		200	2400	2400	2400	
Mobile Bill		400	4800	4800	4800	
			0	0	0	
Total Fixed Cost (D)		13800	160800	227400	1020030	
Net Profit (E)= [C-D]		98700	1184400	1243620	1305801	
Investment Pay Back			32,000	32,000	32,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	60,000		
1.2	Net Profit	1,184,400	1243620	1305801
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		1152400	2364020
	Total Cash Inflow	1,244,400	2,396,020	3,669,821
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	32000	32000	32000
	Total Cash Outflow	92,000	32,000	32,000
3	Net Cash Surplus	1,152,400	2,364,020	3,637,821

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community

Location of shop; Pachim Mohishaban, Gabtali,

Bogra.

Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



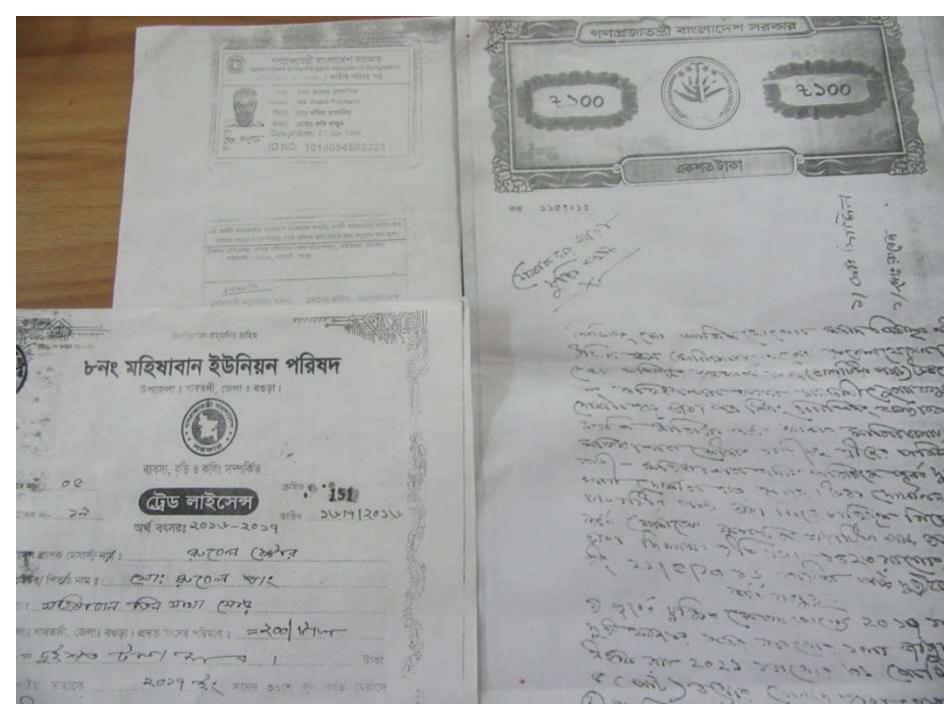












FAMILY PICTURE

