#### Proposed NU Business Name: MITHU DAIRY FARM



Project identification and prepared by: Md . Mizanur Rahman, Bogra Shadar Unit, Bogra Project verified by: Md. Mozaharul Islam Sarker



Grameen Shakti Samajik Byabosha Ltd.

### Brief Bio of The Proposed Nobin Udyokta

Briej Br								
Name	:	MD. MITHU MONDOL						
Age	:	30-11-1982 (34Y <i>ears)</i>						
Education, till to date	:	Class 5						
Marital status	:	Married						
Children	:	01 Son						
No. of siblings:	:	02 Brother 02 Sisters						
Address	:	Vill: Moria P.O Moria P.S: Gabtali, Dist: Bogra						
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. AYESHA BEGUM LATE MD. MOZAHAR MONDOL Branch: Mohishaban, Gabtali,Centre # 23(Female), Member ID:5042, Group No: 08 Member since: 07-11-2001 (10Years) First Ioan: BDT 5000 /-						
Further Information:		Outstanding loan: NILL						
(v) Who pays GB loan installment	:	Father						
(vi) Mobile lady	:	No						
(vii) Grameen Education Loan	:	No						
(viii) Any other loan like GB, BRAC ASA etc	:	No						

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01993-174103
Father's Contact No.		01734-279105
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Shadar Unit, Bogra.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

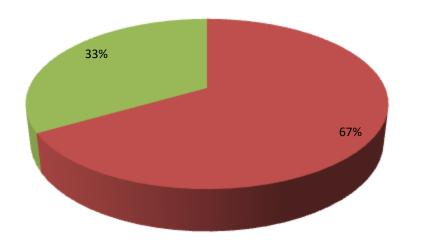
**MST. AYESHA BEGUM** joined Grameen Bank since 10 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MITHU DAIRY FARM			
Location	:	: Moria, Gabtali, Bogra.			
Total Investment in BDT	:	BDT 1,50,000/-			
Financing	:	Self BDT 1,00,000/- (from existing business) 67% Required Investment BDT 50,000/- (as equity) 33%			
Present salary/drawings from business (estimates)	:	BDT 4,000			
Proposed Salary	:	BDT 4,000			
Size of shop	:	10 ft x 15 ft= 150 square ft			
Security of the shop	:	N/A			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Milk product.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Milk production	400	12,000	144,000		
Total Sales (A)	400	12,000	144,000		
Less. Variable Expense					
Milk production	200	6,000	72,000		
Total variable Expense (B)	200	6,000	72,000		
Contribution Margin (CM) [C=(A-B)	200	6,000	72,000		
Less. Fixed Expense					
House rant		-	0		
Electricity Bill		-	0		
Transportation		-	0		
Salary (self)		4,000	48,000		
Salary (staf)		-	0		
Entertainment		-	0		
Guard		-	0		
Generator		-	C		
Mobile Bill		200	2,400		
Non cash item					
Depreciation		0	0		
Total fixed Cost (D)		4,200	50,400		
Net Profit (E) [C-D)		1,800	21,600		

Investment Breakdown									
	Exist	ing	Proposed						
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed		
			(BDT)			(BDT)	Total		
Cow	2	40000	80,000	1	50,000	50,000	130,000		
Bokna	1	20000	20,000	0	0	0	20,000		
Total	3	0	100000	1	50000	50000	150000		

### **Source of Finance**



- Entrepreneur's Contribution 100,000
- Investor's Investment 50,000
- Total 150,000

### **Financial Projection (BDT)**

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Milk production	500	15,000	180,000	189,000	198,450
Total Sales (A)	500	15,000	180,000	189,000	198,450
Less. Variable Expense					
Milk production	250	7,500	90,000	94,500	99,225
Total variable Expense (B)	250	7,500	90,000	94,500	99,225
Contribution Margin (CM) [C=(A-B)	250	7,500	90,000	94,500	99,225
Less. Fixed Expense					
Salary (self)		4,000	48,000	48,000	48,000
Mobile Bill		200	2,400	2,400	2,400
Total fixed Cost (D)		4,200	50,400	50,400	50,400
Net Profit (E) [C-D)		3,300	39,600	44,100	48,825
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)							
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	50,000					
1.2	Net Profit	39,600	44,100	48,825			
1.3	Depreciation (Non cash item)	0	C	(			
1.4	Opening Balance of Cash Surplus		19,600	43,700			
	Total Cash Inflow	89,600	63,700	92,525			
2	Cash Outflow						
2.1	Purchase of Product	50,000	C	(			
2.2	Payment of GB Loan	C	C	(			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000			
	Total Cash Outflow	70,000	20,000	20,000			
3	Net Cash Surplus	19,600	43,700	72,525			



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

# **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Moria, Gabtali, Bogra. Regular customers;

### **T**HREATS

Theft Fire Political unrest Pictures

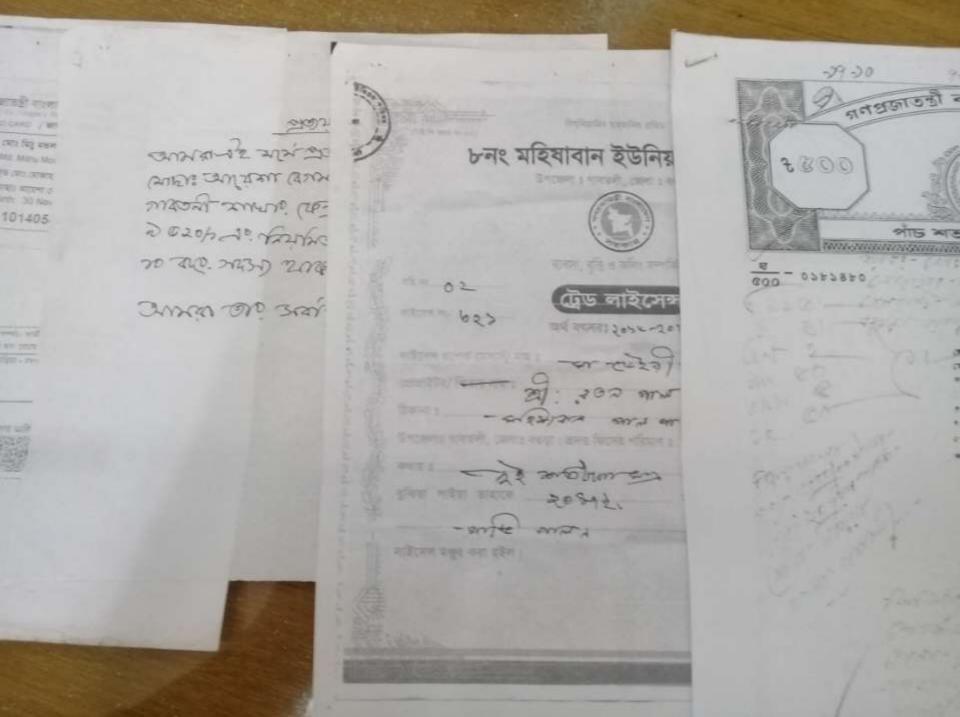












## **FAMILY PICTURE**

