

Proposed NU Business Name: **BHAI BHAI POLTRI FARM**



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Project verified by: Md. Shamsul Arefin



Brief Bio of The Proposed Nobin Udyokta

Name	:	RAJU HOSSAIN
Age	:	01-*01-1989(28 Years)
Education, till to date	:	Class Nine
Marital status	:	Married
Children	:	-
No. of siblings:	:	02 Brothers & 01 Sister
Address	:	Vill: Bagashor, P.O: Gashi pukurpar P.S: Mushigonj , Dist: Munshigonj.
Parent's and GB related Info		<input checked="" type="checkbox"/> <input type="checkbox"/>
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	RAHIMA BEGUM
(iii) Father's name	:	MD.MOJIBOR RAHAMAN
(iv) GB member's info	:	Branch: Chorkeoar, Centre # 44(Female), Member ID: -, Group No: 12 Member since:01-02-1992(25Years) First loan: BDT 2,000
Further Information:		Existing Loan:1.30,000 /-Outstanding Loan :-/
(v) Who pays GB loan installment	:	No
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	
(viii) Any other loan like GB, BRAC ASA etc..	:	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	01 years experience in running business. He has 01 years training.
Other Own/Family Sources of Income	:	Mobile shop
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01727-626632
Mother's Contact No.	:	01946-402046
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munshigonj Unit, Munshigonj.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

RAHIMA BEGUM joined Grameen Bank since 25 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	BHAI BHAI POLTRI FARM
Location	:	Roson Howla para, Katakali, Munshigonj
Total Investment in BDT	:	BDT 2,20,000/-
Financing	:	Self BDT 1,40,000/-(from existing business) 64% Required Investment BDT 80,000/-(as equity) 36%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	60 ft x 20 ft= 1200 square ft
Implementation	:	<ul style="list-style-type: none">▪He has run his Business.▪The business is operating by entrepreneur. Existing 01 employes.▪Collects goods from Munshigonj▪The Shop is own.▪Agreed grace period is 3 months.

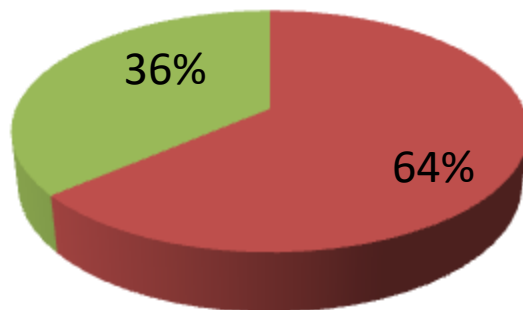
Exesting

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Chick	4700	141000	1692000
Total Sales(A)	4700	141000	1692000
Less Variable Expense (B)			0
Chick	3760	112800	1353600
Total Variable Expense	3760	112800	1353600
Contributon Margin (CM) [C=(A-B)]	940	28200	338400
Less Fixed Expense			
Electric Bill		7000	84000
Transportaion		3000	36000
Salary (Self)		5000	60000
Entertainment		300	3600
Salary (Self)		3000	36000
Mobil Bill		300	3600
Total Fixed Cost (D)		18600	223200
Net Profit (E)= [C-D]		9600	115200

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Chick	1000	120	120000	1000	80	80000	200000
Others			20000				20000
Total	0		140000	1000		80,000	220,000

Source of Finance



- Entrepreneur's Contribution
140,000
- Investor's Investment 80,000
- Total 220,000

Financial Projection (BDT)					
Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Chick	5600	168000	2016000	2116800	2222640
Total Sales(A)	5600	168000	2016000	2116800	2222640
Less Variable Expense (B)					
Chick	4480	134400	1612800	1693440	1778112
Total Variable Expense	4480	134400	1612800	1693440	1778112
Contributon Margin (CM) [C=(A-B)]	1120	33600	403200	423360	444528
Less Fixed Expense					
Electric Bill		7000	84000	84300	84600
Transportaion		3000	36000	432000	5184000
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		3000	36000	36000	36000
Entertainment		300	3600	3600	3600
Mobil Bill		300	3600	3700	3800
Total Fixed Cost (D)		18600	223200	619600	5372000
Net Profit (E)= [C-D]		15000	180000	189000	198450
Investment Pay Back			32,000	32,000	32,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	180,000	189000	198450
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		28000	102500
	Total Cash Inflow	260,000	217,000	300,950
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	28000	102500	180885

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:01
Experience & Skill : 01 Years
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire

Pictures









FAMILY PICTURE